# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

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Southeast Marketing Area Federal Order 7

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ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

### **USDA** Issues Recommended Decision to **Adjust Mideast Order**

The USDA has announced a recommended decision to adopt amendments to the Class I price surface of the Mideast milk marketing order. This decision is based on testimony and evidence given at a public hearing held in Cincinnati, Ohio, on August 19-20, 2008. This decision recommends adoption of amendments that would adjust the Class I pricing surface in certain counties within the geographical marketing area of the Mideast order.

Interested persons have until March 16, 2009 to file comments in response to this decision, which was published in the January 14, 2009 edition of the Federal Register. You may send your comments via the Federal eRulemaking portal at www.regulations.gov.

### **USDA Terminates Price Formula Proceedings**

The USDA has announced the termination of a proceeding on proposed amendments to modify the formulas used to determine Class I and Class Il prices in all Federal milk marketing orders.

The USDA held a hearing in December 2006 to consider a proposal by the National Milk Producers Federation. The USDA has terminated the proceeding because the evidence presented at the hearing was neither compelling nor provided a basis to make a reasoned decision for recommending adoption or denial of the proposal.

The termination notice was published in the December 24, 2008 Federal Register and is available at www.fmmatlanta.com under 'What's New'.

### **Southern Dairy Conference Announcement**

The 35th Annual Southern Dairy Conference is scheduled for January 28-29, 2009 in Atlanta, Georgia. For additional conference information, visit www.areg.caes.uga.edu.

### **Uniform Price Tumbles**

The uniform price in Fulton County, GA, was \$16.85 per hundredweight of milk at 3.5 percent butterfat for the month of December. The uniform price is \$2.36 lower than the previous month and is \$5.59 less than December of last year.

Class I utilization was 66.68 percent in December, a decrease of 1.28 percent compared with the previous month and an increase of 0.51 percent compared to December of last year.

### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in November was 15.18 billion pounds, an increase of 1.1 percent from November 2007 and an increase of 0.7 percent when compared with October 2008 on a daily average basis. Total cheese output (excluding cottage cheese) was 826 million pounds, 1.3 percent above November 2007 but 2.1 percent below October 2008. Butter production was 134 million pounds, 2.2 percent above November 2007 and 2.8 percent above October 2008.

Nonfat dry milk powder production was 135 million pounds in November, 34.8% percent higher than November 2007 and 15.3% percent higher than October 2008 on a daily average basis. Dry whey production was 84.6 million pounds in November, a 9.7 percent decrease from November of last year and a 2.6 percent increase from last month on a daily average basis. The milk-feed price ratio was 1.97 in December.

### **Transportation Credit Update**

Preliminary claims on the Federal Order 7 transportation credit balancing fund for December 2008 were made for \$2,154,031.59. Since the available balance was \$1,213,477.66, eligible claims were paid at the rate of approximately \$0.56 on the dollar.

### F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - DECEMBER 2008

Calculation of Uniform Butterfat Pr	ice:				
		<u>Utilization</u>	<u>Pounds</u>	Price/lb.	<u>Value</u>
Class I Butterfat		38.26%	8,819,703	\$1.7925	\$ 15,809,317.69
Class I Differential at Location					293,811.00
Class II Butterfat		19.22%	4,430,298	\$1.3068	5,789,513.41
Class III Butterfat		15.87%	3,657,359	\$1.2998	4,753,835.23
Class IV Butterfat		26.65%	6,144,421	\$1.2998	7,986,518.44
Total Butterfat		100.00%	23,051,781		\$ 34,632,995.77
Uniform Bu	tterfat Price p	er lb. (Fulton Co	unty, Georgia):	\$1.5024	]
Calculation of Uniform Skim Milk F	Price				
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		<u>per unit</u>	<u>Value</u>
Class I Skim Milk	67.80%	395,538,649	\$9.49		\$ 37,536,617.80
Class I Butterfat	38.26%	8,819,703	\$1.7925	/lb.	15,809,317.69
Class I Differential at Location		404,358,352			13,482,398.62
Total Class I Milk	66.68%	404,358,352			\$ 66,828,334.11
Class II Skim Milk	8.43%	49,201,312	\$6.88	/cwt.	\$ 3,385,050.26
Class II Butterfat	19.22%	4,430,298	\$1.3068	/lb.	5,789,513.41
Total Class II Milk	8.84%	53,631,610			\$ 9,174,563.67
Class III Skim Milk	12.29%	71,692,480	\$11.12	/cwt.	\$ 7,972,203.76
Class III Butterfat	15.87%	3,657,359	\$1.2998		4,753,835.23
Total Class III Milk	12.42%	75,349,839	·		\$ 12,726,038.99
Class IV Skim Milk	11.48%	66,981,465	\$6.01	/cwt.	\$ 4,025,586.03
Class IV Butterfat	26.65%	6,144,421	\$1.2998		7,986,518.44
Total Class IV Milk	12.06%	73,125,886	•		\$ 12,012,104.47
Producer Milk	100.00%	606,465,687			\$ 100,741,041.24
Adjustments					
Overage and Other Source					\$2,363.60
Inventory Adjustments					\$137,434.56
Producer butterfat at uniform but	terfat price				(\$34,632,995.77)
Location Adjustments to Produce	ers .				\$3,846,319.74
1/2 Unobligated Balance in P.S.I	F				\$231,099.81
Adjusted Pool Value			\$ 12.05409		\$70,325,263.18
Reserve for Producer Settlemen	t Func		\$ 0.04409		\$257,253.04
Uniform Skim Milk Price per cwt. (I	Fulton County	\$12.01	Ī		
• •	_		1		
Uniform Price per cwt. (Fulton Cou	inty, Georgia)	\$16.85*	j		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	SS I	UNIFO	)RM	CLASS I %
(Priced at)	DEC 2008	JAN 2009	NOV 2008	DEC 2008	DEC 2008
Appalachian (Charlotte)	\$ 18.83	\$ 19.14	\$ 18.75	\$ 16.23	69.19%
Arizona (Phoenix	\$ 17.78	\$ 18.09	\$ 15.83	\$ 13.97	33.65%
Central (Kansas City)	\$ 17.43	\$ 17.74	\$ 15.61	\$ 13.63	40.51%
Florida (Tampa)	\$ 20.83	\$ 21.14	\$ 21.25	\$ 18.88	84.48%
Mideast (Cleveland)	\$ 17.43	\$ 17.74	\$ 16.32	\$ 14.42	47.90%
Northeast (Boston)	\$ 18.68	\$ 18.99	\$ 17.09	\$ 16.02	46.30%
Pacific Northwest (Seattle)	\$ 17.33	\$ 17.64	\$ 15.29	\$ 13.00	43.09%
Southeast (Atlanta)	\$ 19.23	\$ 19.54	\$ 19.21	\$ 16.85	66.68%
Southwest (Dallas)	\$ 18.43	\$ 18.74	\$ 16.89	\$ 14.75	60.77%
Upper Midwest (Chicago)	\$ 17.23	\$ 17.54	\$ 15.85	\$ 15.04	17.00%

### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	December 2008	December 2007
Producer Milk		
Class I	404,358,352	392,848,589
Class II	53,631,610	59,990,171
Class III	75,349,839	97,736,994
Class IV	73,125,886	43,013,946
Total Producer Milk	606,465,687	593,589,700
Average Butterfat Test	3.80%	3.81%
Percent of Producer Milk in Class I	66.68%	66.17%
Daily Average Receipts	19,563,409	19,148,055
Other Source Milk	0.700.070	0.000.040
Class I	6,729,978	9,289,642
Class II Class III	4,052,216	10,514,307
Class IV	3,659,525 8,577,389	2,307,459 13,355,149
Total Other Source Milk	23,019,108	35,466,557
Overage	23,013,100	33,400,337
Class I	17,775	0
Class II	0	0
Class III	0	0
Class IV	1	0
Total Overage	17,776	
Opening Inventory	11,110	v
Class I	34,670,435	38,284,809
Class II	3,011,735	730,746
Class III	2,416,088	164,055
Class IV	22,768,343	11,048,730
Total Opening Inventory	62,866,601	50,228,340
Total Receipts	692,369,172	679,284,597
Utilization:	• •	, ,
Class I Utilization		
Inventory of Packaged FMP	32,602,205	30,947,741
Route Disposition Class I	401,703,958	398,922,173
Shrinkage	2,505,412	4,238,961
Transfers & Diversions to Nonpool	8,964,965	6,314,165
Total Class I Utilization	445,776,540	440,423,040
Average Butterfat Test	2.17%	2.18%
Daily Average Utilization	14,379,888	14,207,195
Class II Utilization		
Nonfluid Used To Produce	1,433,861	1,357,877
Shrinkage	1,515	112,329
Transfers & Diversions to Nonpool/Commercial Foods	37,143,869	40,265,741
Used To Produce/Other Uses	22,116,316	29,499,277
Total Class II Utilization	60,695,561	71,235,224
Average Butterfat Test	9.12%	8.16%
Class III Utilization		
Shrinkage	719,013	0
Transfers & Diversions to Nonpool	80,706,439	100,208,508
Used To Produce/Other Uses	0	0
Total Class III Utilization	81,425,452	100,208,508
Average Butterfat Test	4.69%	4.68%
Class IV Utilization	40 200 240	40 400 070
Inventory	19,299,248	19,130,273
Nonfluid Used To Fortify	2,865,984	2,558,015
Shrinkage Transfers & Diversions to Nonpool	7,160,479 69,696,846	7,124,692
Used To Produce/Other Uses	5,449,062	33,083,229 5,521,616
Total Class IV Utilization	104,471,619	67,417,825
Average Butterfat Test	7.38%	9.32%
Total Utilization	692,369,172	679,284,597
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### **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during December 2008 is \$16.85 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$12.01 per hundredweight plus 3.5 times the uniform butterfat price of \$1.5024 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In December, Class I use, which is primarily bottled or packaged fluid milk, accounted for 67.80% of all producer skim milk (priced to handlers at \$9.49 per hundredweight, plus the Class I differential, see page 2) and 38.26% of producer butterfat (priced to handlers at \$1.7925 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 8.43% of all producer skim milk (\$6.88 per hundredweight) and 19.22% of producer butterfat (\$1.3068 per pound). Class III use, mostly milk used to produce cheese, accounted for 12.29% of all

skim milk (\$11.12 producer per hundredweight) and 15.87% of producer butterfat (\$1.2998 per pound). Class IV use, generally milk processed into butter and powder, accounted for 11.48% of all skim milk (\$6.01 producer per hundredweight) and 26.65% of producer butterfat (\$1.2998 per pound).

Receipts of producer milk during December 2008 totaled 606.5 million pounds. There were 26 regulated pool distributing plants, 3 pool supply plant and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for December 2008. Class I route

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
November 200	<u>8</u>	
Whole Milk	134,316,262	31.68%
Fat Free Milk	49,097,005	11.58%
Lowfat Milk (incl. 1%)	34,137,593	8.08%
Reduced Fat Milk (incl. 2%)	151,060,417	35.62%
Cultured Fluid Milk (incl. Buttermilk)	10,462,063	2.47%
Flavored Drinks and Milk	44,956,071	10.60%
Total Disposition in Marketing Area	424,029,411	100.00%
Total Disposition by Pool Plants	333,404,292	78.63%
Total Disposition by Nonpool Plants	90,625,119	21.37%
Total Disposition in Marketing Area	424,029,411	100.00%

disposition in the area totaled 424.0 million pounds in November 2008.

### Mailbox Milk Prices, January through September 2008

Reporting Area 1/	Jan-08	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep-08	
New England States 3/	\$21.78	\$20.09	\$18.56	\$18.95	\$18.51	\$19.60	\$20.34	\$19.53	\$19.34	
Eastern Pennsylvania 4/	\$21.30	\$19.61	\$17.93	\$18.44	\$18.00	\$18.97	\$19.85	\$19.09	\$18.85	
Appalachian States 5/	\$22.21	\$21.26	\$18.84	\$20.21	\$19.25	\$20.23	\$22.36	\$21.05	\$20.66	
Southeast States 6/	\$22.94	\$21.70	\$19.36	\$20.48	\$20.29	\$21.10	\$23.53	\$22.36	\$21.76	
Southern Missouri 7/	\$21.15	\$19.77	\$17.91	\$18.96	\$17.97	\$19.00	\$20.85	\$19.58	\$19.16	
Florida	\$23.87	\$22.63	\$20.26	\$21.64	\$21.80	\$22.31	\$24.98	\$24.33	\$23.73	
Western Pennsylvania 8/	\$21.14	\$19.71	\$18.25	\$18.69	\$18.23	\$19.23	\$19.87	\$18.92	\$18.77	
Indiana	\$21.23	\$19.98	\$18.47	\$18.79	\$18.18	\$19.02	\$20.03	\$18.99	\$18.68	
Wisconsin	\$20.79	\$18.85	\$18.86	\$18.11	\$18.87	\$20.22	\$19.14	\$18.22	\$17.78	
Corn Belt States 9/	\$19.97	\$18.45	\$17.35	\$17.80	\$17.56	\$18.42	\$18.66	\$18.05	\$17.80	
Western Texas 10/	\$19.53	\$17.43	\$16.70	\$17.20	\$16.90	\$17.91	\$18.24	\$17.74	\$17.03	
Northwest States 11/	\$19.59	\$17.80	\$16.60	\$17.17	\$16.87	\$17.91	\$18.51	\$17.86	\$17.26	
All Federal Orders 12/	\$20.70	\$19.03	\$18.01	\$18.19	\$18.09	\$19.12	\$19.43	\$18.58	\$18.25	
California 13/	\$17.97	\$17.05	\$16.04	\$15.88	\$16.79	\$17.35	\$17.19	\$16.25	\$16.29	

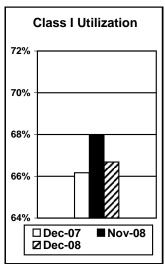
Source: Dairy Market News; 1/ Information is shown for those areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. 2/ Net pay price received by dairy farmers for milk. 3/ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont. 4/ All the counties to the east of those listed in 8/. 5/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 6/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 7/ The counties of Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry and all those to the south of these. 8/ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those to the west of these. 9/ Includes Kansas, Nebraska and the Missouri counties to the north of those listed in 7/. 10/ All counties to the west of Fanin, Hunt, Van Zandt, Henderson, Anderson, Houston, Cherokee, Nacogdoches, and Shelby. 11/ Includes Oregon and Washington. 12/ Weighted average of the information for all selected reporting areas in Federal milk orders. 13/ Calculated by California Department of Food and Agriculture.

### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS II			CLASS III		(	CLASS IV		U	NIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Nov <b>2007</b>	\$20.14	\$1.4628	\$24.55	\$17.74	\$1.4147	\$22.07	\$14.81	\$1.4077	\$19.22	\$ 16.03	\$1.4077	\$20.40	\$ 19.12	\$1.4310	\$23.46
Dec	\$18.75	\$1.4430	\$23.14	\$16.35	\$1.4418	\$20.82	\$16.14	\$1.4348	\$20.60	\$ 14.67	\$1.4348	\$19.18	\$ 18.03	\$1.4389	\$22.44
Jan <b>2008</b>	\$19.63	\$1.4643	\$24.07	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$ 12.05	\$1.3319	\$16.29	\$ 18.26	\$1.3813	\$22.46
Feb	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$ 10.48	\$1.3010	\$14.67	\$ 16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$ 9.75	\$1.3604	\$14.17	\$ 14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$ 9.74	\$1.4748	\$14.56	\$ 15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
June	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
July	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1,4363	\$19.54	\$6.74											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK									
Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	S IV
Period	1000 lbs.	Farms	1000 lbs.	%						
Nov <b>2007</b>	582,419	3,097	409,617	70.33%	48,795	8.38%	105,214	18.06%	18,794	3.23%
Dec	593,590	3,143	392,849	66.17%	59,990	10.11%	97,737	16.47%	43,014	7.25%
Jan <b>2008</b>	642,148	3,068	427,443	66.56%	54,698	8.52%	109,863	17.11%	50,144	7.81%
Feb	606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%
Mar	614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%
Apr	608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%
May	597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%
June	493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%
July	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%
Dec	606,466	2,900**	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

### Southeast Marketing Area - Federal Order 7

### **Pool and Payment Dates for the Pooling Periods**

January through March 2009

January through March 2009									
		MA Payı	ment Dates	Payments for Producer Milk					
	Pool & Uniform	Due to:	Due From:	Partial Pa	yment** Due	Final Pa	nal Payment Due		
Pool Month	Price Release Date All Funds		P/S & T-Credit	Соор	Nonmember	Соор	Nonmember		
JAN 2009	02/11/09	02/12/09	02/13/09	01/26/09	01/26/09	02/13/09	02/17/09		
FEB 2009	03/11/09	03/12/09	03/13/09	02/25/09	02/26/09	03/13/09	03/16/09		
MAR 2009	04/11/09	04/13/09	04/14/09	03/25/09	03/26/09	04/14/09	04/15/09		

<sup>\*\*</sup> The base rate for making partial payments in Fulton County, GA for January will be \$15.17 per hundredweight. This is 90 percent of the preceding month's uniform price of \$16.85 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits												
[per Order Amendment issued March 17, 2008]												
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits   25%   25%   35%   35%   35%   35%   25%   25%   25%   25%   25%   35%												

### WASDE Dairy Report 1/

### WASDE-466 January 12, 2009

Milk production forecasts for 2008 are lowered from last month. Based on monthly milk production data through November, higher expected cow numbers are more than offset by lower expected milk per cow. Production forecasts for 2009 are reduced from last month as poor returns are expected to manifest themselves in a more rapid decline in cow numbers and slower growth in milk per cow. Commercial export forecasts for 2008 and 2009 are unchanged from last month. Exports for 2009 remain below last year as global demand reflects economic weakness. Ending stocks for both 2008 and 2009 are expected to be above levels forecast last month as weak demand is expected to slow domestic use. Sales of nonfat dry milk (NDM) to CCC during 2009 are forecast higher and small sales of cheese and butter to CCC are now forecast for the year.

Milk and dairy product prices for 2008 are adjusted from last month reflecting December data. Class III and Class IV prices for 2009 are reduced from last month as product price forecasts are lowered. Economic uncertainties have reduced demand for dairy products and prices have declined sharply for cheese, with lesser declines in butter, NDM, and whey. Price forecasts for cheese and butter in 2009 are reduced, with the sharpest declines in the first half of the year as supplies of these products are large. However, the reduction is less later in the year as lower forecast milk production results in declines in stocks of fat-based products. Although forecast weaker than last month, tightening supplies of NDM later in the year are expected to help support NDM prices. The all milk price is also forecast lower, \$11.80 to \$12.60 per cwt in 2009.

1/The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

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# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

February 2009



Volume 10—No. 2

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

### USDA Invites Proposals Regarding Producer-Handlers

National Milk Producers Federation and International Dairy Foods Association have requested that the Department of Agriculture (USDA) hold a public hearing to consider a proposal to eliminate the producer-handler provision in all Federal milk marketing orders. Additionally, National Milk Producers Federation and International Dairy Foods Association have requested that USDA consider revision of the exempt plant provision in all Federal milk marketing orders in the same rulemaking proceeding. The proposals would eliminate the provision exempting producer-handlers from pricing and pooling provisions; and would revise the current limit on monthly route disposition of packaged fluid milk required for exemption from pricing and pooling provisions as an exempt plant.

The proposals may be viewed at the Dairy Programs website at <a href="https://www.ams.usda.gov/dairy">www.ams.usda.gov/dairy</a>.

The proposals have not yet been approved for inclusion in a Notice of Hearing. Before deciding whether a hearing will be held, USDA is providing the opportunity for interested parties to submit additional proposals regarding the elimination of the producer-handler provision and the revision of the exempt plant provision in all Federal milk marketing orders.

The preferred method of submission is via email. Electronic submissions should be emailed to amsdairycomments@usda.gov. Proposals can also be mailed to: Deputy Administrator, USDA/AMS/Dairy Programs, STOP-0231-Room 2971, 1400 Independence Ave., SW, Washington, DC 20250-0225. Proposals must be received by March 9, 2009.

Each proposal should be accompanied by a comprehensive statement on the need for the proposal. The statement will be (continued on pg. 4)

### **Uniform Price Lower**

The uniform price in Fulton County, GA, was \$16.62 per hundredweight of milk at 3.5 percent butterfat for the month of January. The uniform price is \$0.23 lower than the previous month and is \$5.84 less than January of last year.

Class I utilization was 68.14 percent in January, an increase of 1.46 percent compared with the previous month and an increase of 1.58 percent compared with January of last year.

### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in December was 15.85 billion pounds, an increase of 1.4 percent from December 2007 and an increase of 1.0 percent when compared with November 2008 on a daily average basis. Total cheese output (excluding cottage cheese) was 857 million pounds,1.1 percent above December 2007 and 4.0 percent above November 2008. Butter production was 156 million pounds, 10.1 percent above December 2007 and 16.5 percent above November 2008.

Nonfat dry milk powder production was 155 million pounds in December, 42.6% percent higher than December 2007 and 11.1% percent higher than November 2008 on a daily average basis. Dry whey production was 91.2 million pounds in December, a 6.5 percent decrease from December of last year and a 4.3 percent increase from last month on a daily average basis. The milk-feed price ratio was 1.69 in January.

### **Transportation Credit Update**

Preliminary claims on the Federal Order 7 transportation credit balancing fund for January 2009 were made for \$1,932,783.74. Since the available balance was \$1,240,999.62, eligible claims were paid at the rate of approximately \$0.64 on the dollar.

### F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - JANUARY 2009

Calculation of Uniform Butterfat P	rice:								
		<b>Utilization</b>	<b>Pounds</b>	Price/lb.	<u>Value</u>				
Class I Butterfat		36.81%	8,363,921	\$1.3983	\$ 11,695,270.73				
Class I Differential at Location					277,213.49				
Class II Butterfat		20.80%	4,724,068	\$1.1154	5,269,225.50				
Class III Butterfat		14.54%	3,302,284	\$1.1084 \$4.4084	3,660,251.57				
Class IV Butterfat	•	27.85%	6,325,530	\$1.1084	7,011,217.44				
Total Butterfat		100.00%	22,715,803		\$ 27,913,178.73				
Uniform Bu	Uniform Butterfat Price per lb. (Fulton County, Georgia): \$1.2288								
Calculation of Uniform Skim Milk I	Price								
Producer Milk	<u><b>Utilization</b></u>	<u>Pounds</u>	<u>Price p</u>		<u>Value</u>				
Class I Skim Milk	69.35%	405,139,064	\$11.24		\$ 45,537,630.80				
Class I Butterfat	36.81%	8,363,921	\$1.3983  /	lb.	11,695,270.73				
Class I Differential at Location	00.440/	413,502,985			13,818,945.87				
Total Class I Milk	68.14%	413,502,985			\$ 71,051,847.40				
Class II Skim Milk	9.14%	53,383,390	\$6.74		\$ 3,598,040.49				
Class II Butterfat	20.80%	4,724,068	\$1.1154  /	lb.	5,269,225.50				
Total Class II Milk	9.57%	58,107,458			\$ 8,867,265.99				
Class III Skim Milk	12.05%	70,388,725	\$7.15	cwt.	\$ 5,032,793.84				
Class III Butterfat	14.54%	3,302,284	\$1.1084  /	lb.	3,660,251.57				
Total Class III Milk	12.14%	73,691,009			\$ 8,693,045.41				
Class IV Skim Milk	9.46%	55,249,205	\$5.92		\$ 3,270,752.90				
Class IV Butterfat	27.85%	6,325,530	\$1.1084	lb.	7,011,217.44				
Total Class IV Milk	10.15%	61,574,735			\$ 10,281,970.34				
Producer Milk	100.00%	606,876,187			\$ 98,894,129.14				
Adjustments									
Overage and Other Source					\$23,307.40				
Inventory Adjustments					\$545.11				
Producer butterfat at uniform bu					(\$27,913,178.73)				
Location Adjustments to Produc					\$3,639,827.60				
1/2 Unobligated Balance in P.S.	Г		<b>A</b> 48 8485:		\$201,586.95				
Adjusted Pool Value	4 F		\$ 12.81261		\$74,846,217.47				
Reserve for Producer Settlemen	it runc		\$ 0.04261		\$248,936.44				

\$12.77 Uniform Skim Milk Price per cwt. (Fulton County, Georgia):

**Uniform Price per cwt. (Fulton County, Georgia)** 

\$16.62\*

\* At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	ASS I	UNIFO	CLASS I %	
(Priced at)	JAN 2009	FEB 2009	DEC 2008	JAN 2009	JAN 2009
Appalachian (Charlotte)	\$ 19.14	\$ 14.12	\$ 16.23	\$ 16.41	70.29%
Arizona (Phoenix	\$ 18.09	\$ 13.07	\$ 13.97	\$ 12.49	31.55%
Central (Kansas City)	\$ 17.74	\$ 12.72	\$ 13.63	\$ 12.49	34.68%
Florida (Tampa)	\$ 21.14	\$ 16.12	\$ 18.88	\$ 18.92	81.64%
Mideast (Cleveland)	\$ 17.74	\$ 12.72	\$ 14.42	\$ 13.22	42.50%
Northeast (Boston)	\$ 18.99	\$ 13.97	\$ 16.02	\$ 14.14	44.20%
Pacific Northwest (Seattle)	\$ 17.64	\$ 12.62	\$ 13.00	\$ 12.12	28.23%
Southeast (Atlanta)	\$ 19.54	\$ 14.52	\$ 16.85	\$ 16.62	68.14%
Southwest (Dallas)	\$ 18.74	\$ 13.72	\$ 14.75	\$ 13.50	34.82%
Upper Midwest (Chicago)	\$ 17.54	\$ 12.52	\$ 15.04	\$ 11.60	14.10%

### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	January 2009	January 2008
Producer Milk	-	•
Class I	413,502,985	427,442,652
Class II	58,107,458	54,698,296
Class III	73,691,009	109,862,963
Class IV	61,574,735	50,144,148
Total Producer Milk	606,876,187	642,148,059
Average Butterfat Test	3.74%	3.78%
Percent of Producer Milk in Class I	68.14%	66.56%
Daily Average Receipts	19,576,651	20,714,454
Other Source Milk		
Class I	7,308,172	9,526,630
Class II	2,808,191	11,760,414
Class III	13,104,226	244,868
Class IV	8,646,598	14,788,527
Total Other Source Milk	31,867,187	38,520,439
Overage		
Class I	0	0
Class II	0	279,611
Class III	0	1,892
Class IV	294,422	9,276
Total Overage	294,422	290,779
Opening Inventory		
Class I	31,831,683	32,690,024
Class II	599,666	3,727,470
Class III	2,694,908	576,107
Class IV	16,004,680	13,133,353
Total Opening Inventory	51,130,937	50,126,954
Total Receipts	690,168,733	731,086,231
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	26,214,409	36,641,462
Route Disposition Class I	414,751,960	423,225,692
Shrinkage	3,141,456	1,916,819
Transfers & Diversions to Nonpool	8,535,015	7,875,333
Total Class I Utilization	452,642,840	469,659,306
Average Butterfat Test	2.02%	2.07%
Daily Average Utilization	14,601,382	15,150,300
Class II Utilization		
Nonfluid Used To Produce	1,670,185	2,656,995
Shrinkage	421,019	0
Transfers & Diversions to Nonpool/Commercial Foods	39,328,862	34,601,655
Used To Produce/Other Uses	20,095,249	33,207,141
Total Class II Utilization	61,515,315	70,465,791
Average Butterfat Test	8.74%	9.23%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool	89,490,143	112,885,830
Used To Produce/Other Uses	0	0
Total Class III Utilization	89,490,143	112,885,830
Average Butterfat Test	4.05%	4.12%
Class IV Utilization		
Inventory	21,810,248	17,880,070
Nonfluid Used To Fortify	1,220,101	1,464,850
Shrinkage	7,896,148	7,857,016
Transfers & Diversions to Nonpool	50,740,367	45,438,302
Used To Produce/Other Uses	4,853,571	5,435,066
Total Class IV Utilization	86,520,435	78,075,304
Average Butterfat Test	9.08%	9.41%
Total Utilization	690,168,733	731,086,231
	,,-	- ,,

### **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during January 2009 is \$16.62 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$12.77 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2288 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In January, Class I use, which is primarily bottled or packaged fluid milk, accounted for 69.35% of all producer skim milk (priced to handlers at \$11.24 per hundredweight, plus the Class I differential, see page 2) and 36.81% of producer butterfat (priced to handlers at \$1.3983 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 9.14% of all producer skim milk (\$6.74 per hundredweight) and 20.80% of producer butterfat (\$1.1154 per pound). Class III use, mostly milk used to produce cheese, accounted for

12.05% of all producer skim milk (\$7.15 per hundredweight) and 14.54% of producer butterfat (\$1.1084 per pound). Class IV use, generally milk processed into butter and powder, accounted for 9.46% of all producer skim milk (\$5.92 per hundredweight) and 27.85% of producer butterfat (\$1.1084 per pound).

Receipts of producer milk during
January 2009 totaled 606.9 million pounds.
There were 26 regulated pool distributing plants, 3 pool supply plant and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for January 2009. Class I route disposition in the area totaled 445.1 million pounds in December 2008.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
December 200	<u>8</u>	
Whole Milk	146,331,532	32.87%
Fat Free Milk	50,097,320	11.25%
Lowfat Milk (incl. 1%)	33,591,137	7.55%
Reduced Fat Milk (incl. 2%)	161,249,120	36.22%
Cultured Fluid Milk (incl. Buttermilk)	10,135,507	2.28%
Flavored Drinks and Milk	43,737,264	9.83%
Total Disposition in Marketing Area	445,141,880	100.00%
Total Disposition by Pool Plants	350,590,605	78.76%
Total Disposition by Nonpool Plants	94,551,275	21.24%
Total Disposition in Marketing Area	445,141,880	100.00%

### **USDA Invites Proposals Regarding Producer-Handlers** (cont.)

(continued from pg. 1) evaluated to determine whether the proposal will be accepted if a hearing to amend all orders is held. In accordance with 7 CFR 900.22 and adoption of the final rule published in the Federal Register on August 20, 2008 (73 FR 49085), proposal submissions must include detailed explanations of the following seven items:

- 1.) Explain the proposal. What is the disorderly marketing condition that the proposal is intended to address?
- 2.) What is the purpose of the proposal?
- 3.) Describe the current Federal order requirements or industry practices relative to the proposal.
- 4.) Describe the expected impact on the industry, including on producers and handlers, and on consumers. Explain/Quantify.
- 5.) What are the expected effects on small businesses as defined by the Regulatory Flexibility Act (5 U.S.C. 601-612)? Explain/Quantify.
- 6.) How would the proposal increase or decrease costs to producers, handlers, others in the marketing chain, consumers, the Market Administrator offices and/or the Secretary? Explain/Quantify?
- 7.) Would a pre-hearing information session be helpful to explain the proposal?

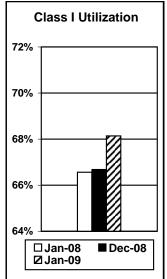
If USDA determines that a hearing will be held, all known interested parties will be mailed a copy of the Notice of Hearing. Anyone who desires to present evidence on proposals set forth in the Notice of Hearing will have an opportunity to do so at the hearing. Once a Notice of Hearing is issued and until the issuance of a Final Decision, USDA employees involved in the decisional process may not discuss the merits of a proceeding on an "ex parte" basis. Accordingly, it is suggested that any discussions you may wish to have with USDA personnel, including Market Administrator employees, be initiated as soon as possible. Procedural matters may be discussed at any time throughout the proceeding. For additional information on this announcement, visit www.fmmatlanta.com and click 'What's New'.

### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool	(	CLASS I*			CLASS II			CLASS III		(	CLASS IV		U	NIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Nov <b>2007</b>	\$20.14	\$1.4628	\$24.55	\$17.74	\$1.4147	\$22.07	\$14.81	\$1.4077	\$19.22	\$ 16.03	\$1.4077	\$20.40	\$ 19.12	\$1.4310	\$23.46
Dec	\$18.75	\$1.4430	\$23.14	\$16.35	\$1.4418	\$20.82	\$16.14	\$1.4348	\$20.60	\$ 14.67	\$1.4348	\$19.18	\$ 18.03	\$1.4389	\$22.44
Jan <b>2008</b>	\$19.63	\$1.4643	\$24.07	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$ 12.05	\$1.3319	\$16.29	\$ 18.26	\$1.3813	\$22.46
Feb	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$ 10.48	\$1.3010	\$14.67	\$ 16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$ 9.75	\$1.3604	\$14.17	\$ 14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$ 9.74	\$1.4748	\$14.56	\$ 15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
June	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
July	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

FEDERAL ORDER 7 - SOUTHEAST: FOOLED RECEIPTS AND UTILIZATION OF PRODUCER WILK											
Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	SIV	
Period	1000 lbs.	Farms	1000 lbs.	%							
Nov <b>2007</b>	582,419	3,097	409,617	70.33%	48,795	8.38%	105,214	18.06%	18,794	3.23%	
Dec	593,590	3,143	392,849	66.17%	59,990	10.11%	97,737	16.47%	43,014	7.25%	
Jan <b>2008</b>	642,148	3,068	427,443	66.56%	54,698	8.52%	109,863	17.11%	50,144	7.81%	
Feb	606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%	
Mar	614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%	
Apr	608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%	
May	597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%	
June	493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%	
July	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%	
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%	
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%	
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%	
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%	
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%	
Jan <b>2009</b>	606,876	2,900**	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%	



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

### Southeast Marketing Area - Federal Order 7

### **Pool and Payment Dates for the Pooling Periods**

	February through April 2009											
		MA Payı	ment Dates	Payments for Producer Milk								
	Pool & Uniform	Due to:	Due From:	Partial Pa	yment** Due	Final Payment Due						
Pool Month	Price Release Date	All Funds	P/S & T-Credit	Соор	Nonmember	Соор	Nonmember					
FEB 2009	03/11/09	03/12/09	03/13/09	02/25/09	02/26/09	03/13/09	03/16/09					
MAR 2009	04/11/09	04/13/09	04/14/09	03/25/09	03/26/09	04/14/09	04/15/09					
APR 2009	05/11/09	05/12/09 05/13/09		04/27/09	04/27/09	05/13/09	05/14/09					

The base rate for making partial payments in Fulton County, GA for February will be \$14.96 per hundredweight. This is 90 percent of the preceding month's uniform price of \$16.62 per hundredweight.

Producer	Producer Touch Base Requirements & Handler Diversion Limits											
[per Order Amendment issued March 17, 2008]												
	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec											
Producer Touch Base Days	Producer Touch Base Days								1			
Diversion Percentage Limits												

### WASDE Dairy Report 1/

### WASDE - 467 February 10, 2009

Milk production forecasts for 2009 are lowered from last month. The January 30 Cattle report estimated that dairy cow inventories on January 1, 2009, were almost 1 percent above a year earlier and only fractionally fewer heifers were being retained for addition to dairy herds. Assuming no significant herd reductions in the first part of the year, producer returns are expected to be heavily pressured resulting in a relatively sharp reduction in inventories during the latter part of the year. Output per cow is unchanged from last month. Both domestic and export demand is forecast to remain weak due to economic uncertainty. Commercial export forecasts for 2009 are reduced from last month as weak international demand and expected competition from recently announced subsidized EU-27 exports limit opportunities for commercial exports. Conversely, lower international prices are expected to result in slightly higher U.S. imports of dairy products, primarily cheese. Fat basis ending stocks are forecast lower as supplies tighten later in the year on lower milk production, but skim-solids stocks are raised as exports of nonfat dry milk (NDM) are limited and supplies burden the market. Sales of butter and NDM to the CCC are forecast higher.

Milk and dairy product price estimates for 2009 are reduced as first-half product prices are expected to be pressured by the confluence of weak demand and burdensome supplies. As milk production is reduced, especially in the latter part of the year, tighter milk supplies are expected to help lift second half prices from their midyear lows. However, weaker forecast exports and continued weakness in domestic demand keep prices later in the year lower than forecast last month. As a result, the annual average product and Class prices are forecast below last month. The all milk price is also forecast lower, \$10.95 to \$11.65 per cwt in 2009.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



### MILK MARKET ADMINISTRATOR U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

## www.fmmatlanta.com





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# Market Information BULLETIN

Sue L. Mosley, Market Administrator

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March 2009

Southeast Marketing Area
Federal Order 7

Volume 10—No. 3

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

### **Public Information Session Announced**

The U.S. Department of Agriculture (USDA) will hold a public information session March 20, 2009, to address proposals received to amend Federal milk marketing order producer-handler and exempt plant provisions. Please read the notice inserted for additional information.

### **Market News Web Portal to Include Dairy**

The USDA has announced that its Market News Portal has been expanded to include Dairy Market News. The portal, operated by USDA's Agricultural Marketing Service (AMS), significantly enhances Market News web site services. The Market News web portal provides instant, real-time access to daily and historical reports on agricultural commodity markets. The system came on line in 2005, beginning with Fruits and Vegetables and Livestock and Grain. The portal can be accessed at <a href="http://www.marketnews.usda.gov/">http://www.marketnews.usda.gov/</a>.

The expanded web portal will help more businesses make marketing decisions with instant access to Market News data bases. The portal makes customized current and historical data available almost instantly.

Registered users can log into the portal, access information, download it in several user-defined formats, and establish electronic bookmarks to quickly locate specific data. Users can create their own market summary charts to provide snapshots of commodity prices based on location and dates for many commodities. The portal also offers additional features, such as nation-wide weather reports and metric and currency conversions. There is no cost (continued on pg. 4)

### Reminder: Our Address Has Changed

Our P.O. Box is no longer in use. Please direct all written communications to: 1550 North Brown Road, Suite 120, Lawrenceville, GA 30043.

### **Uniform Price Lower**

The uniform price in Fulton County, GA, was \$13.22 per hundredweight of milk at 3.5 percent butterfat for the month of February. The uniform price is \$3.40 lower than the previous month and is \$7.68 less than February of last year.

Class I utilization was 67.93 percent in February, a decrease of 0.21 percent compared with the previous month and an increase of 3.71 percent compared with February of last year.

### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in January was 16.1 billion pounds, an increase of 0.8 percent from January 2008 and an increase of 1.3 percent when compared with December 2008 on a daily average basis. Total cheese output (excluding cottage cheese) was 821 million pounds, 1.0 percent above January 2008 but 4.4 percent below December 2008. Butter production was 175 million pounds, 3.5 percent above January 2008 and 11.8 percent above December 2008.

Nonfat dry milk powder production was 156 million pounds in January, 31.1 percent higher than January 2008 and 0.6 percent higher than December 2008 on a daily average basis. Dry whey production was 88.6 million pounds in January, a 3.6 percent decrease from January of last year and a 3.1 percent decrease from last month. The milk-feed price ratio was 1.44 in February, down 0.15 points from January's revised ratio.

### **Transportation Credit Update**

Preliminary claims on the Federal Order 7 transportation credit balancing fund for February 2009 were made for \$1,511,178.37. Since the available balance was \$1,112,760.76, eligible claims were paid at the rate of approximately \$0.74 on the dollar.

### F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - FEBRUARY 2009

Calculation of Uniform Butterfat Pr	ice:				_
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		36.90%	7,442,768	\$1.1140	\$ 8,291,243.54
Class I Differential at Location		0= 000/		<b>A.</b> 1011	247,329.29
Class II Butterfat		25.66%	5,177,124	\$1.1011 \$4.0044	5,700,531.26
Class III Butterfat Class IV Butterfat		20.82% 16.62%	4,199,113 3,352,970	\$1.0941 \$1.0941	4,594,249.54 3,668,484.48
	•			φ1.0941	
Total Butterfat		100.00%	20,171,975		\$ 22,501,838.11
Uniform But	tterfat Price po	er lb. (Fulton Co	unty, Georgia):	\$1.1155	
Calculation of Uniform Skim Milk F	rice				
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		<u>er unit</u>	<u>Value</u>
Class I Skim Milk	69.12%	363,473,569	\$7.07		\$ 25,697,581.33
Class I Butterfat	36.90%	7,442,768	\$1.1140	/lb.	8,291,243.54
Class I Differential at Location	07.000/	370,916,337			12,424,244.16
Total Class I Milk	67.93%	370,916,337			\$ 46,413,069.03
Class II Skim Milk	9.88%	51,948,001	\$6.63		\$ 3,444,152.49
Class II Butterfat	25.66%	5,177,124	\$1.1011	/lb.	5,700,531.26
Total Class II Milk	10.46%	57,125,125			\$ 9,144,683.75
Class III Skim Milk	17.82%	93,675,862	\$5.68	/cwt.	\$ 5,320,788.99
Class III Butterfat	20.82%	4,199,113	\$1.0941	/lb.	4,594,249.54
Total Class III Milk	17.93%	97,874,975			\$ 9,915,038.53
Class IV Skim Milk	3.18%	16,726,335	\$5.82	/cwt.	\$ 973,472.73
Class IV Butterfat	16.62%	3,352,970	\$1.0941	/lb.	3,668,484.48
Total Class IV Milk	3.68%	20,079,305			\$ 4,641,957.21
Producer Milk	100.00%	545,995,742			\$ 70,114,748.52
Adjustments					
Overage and Other Source					\$6,651.03
Inventory Adjustments	taufat auta				\$2,787.24
Producer butterfat at uniform but	•				(\$22,501,838.11)
Location Adjustments to Produce					\$3,157,682.22
1/2 Unobligated Balance in P.S.I			4 0 00000		\$187,336.80
Adjusted Pool Valu€ Reserve for Producer Settlemen	t Euros		\$ 9.69286		\$50,967,367.70 \$225,274,47
Reserve for Producer Settlemen	i ruiic	\$ 0.04286		\$225,374.17	
Uniform Skim Milk Price per cwt. (I	Fulton County	\$9.65			
Uniform Price per cwt. (Fulton Cou	inty, Georgia)		\$13.22*		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	ASS I	UNIFO	ORM	CLASS I %
(Priced at)	FEB 2009	MAR 2009	JAN 2009	FEB 2009	FEB 2009
Appalachian (Charlotte)	\$ 14.12	\$ 12.83	\$ 16.41	\$ 12.98	69.00%
Arizona (Phoenix	\$ 13.07	\$ 11.78	\$ 12.49	\$ 10.69	33.22%
Central (Kansas City)	\$ 12.72	\$ 11.43	\$ 12.49	\$ 10.38	31.86%
Florida (Tampa)	\$ 16.12	\$ 14.83	\$ 18.92	\$ 15.02	81.37%
Mideast (Cleveland)	\$ 12.72	\$ 11.43	\$ 13.22	\$ 10.83	42.40%
Northeast (Boston)	\$ 13.97	\$ 12.68	\$ 14.14	\$ 11.75	43.00%
Pacific Northwest (Seattle)	\$ 12.62	\$ 11.33	\$ 12.12	\$ 10.31	28.55%
Southeast (Atlanta)	\$ 14.52	\$ 13.23	\$ 16.62	\$ 13.22	67.93%
Southwest (Dallas)	\$ 13.72	\$ 12.43	\$ 13.50	\$ 11.31	34.36%
Upper Midwest (Chicago)	\$ 12.52	\$ 11.23	\$ 11.60	\$ 9.82	14.30%

### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	February 2009	February 2008
Producer Milk	•	•
Class I	370,916,337	389,275,544
Class II	57,125,125	69,259,388
Class III	97,874,975	94,584,357
Class IV	20,079,305	52,992,042
Total Producer Milk	545,995,742	606,111,331
Average Butterfat Test	3.69%	3.75%
Percent of Producer Milk in Class I	67.93%	64.22%
Daily Average Receipts	19,499,848	20,900,391
Other Source Milk		
Class I	8,128,170	7,529,376
Class II	3,013,772	12,723,612
Class III	11,437,257	2,394,416
Class IV	7,988,644	8,297,361
Total Other Source Milk	30,567,843	30,944,765
Overage	0	4 770
Class I	0	1,778
Class II	0	0
Class III	0	0
Class IV	6,079	24,907
Total Overage	6,079	26,685
Opening Inventory		
Class I	26,514,391	37,488,681
Class II	525,109	2,806,369
Class III	6,088,859	79,084
Class IV	14,891,998	14,019,312
Total Opening Inventory	48,020,357	54,393,446
Total Receipts	624,590,021	691,476,227
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	29,529,838	34,862,583
Route Disposition Class I	365,154,256	388,573,939
Shrinkage	1,641,343	3,112,969
Transfers & Diversions to Nonpool	9,233,461	7,745,888
Total Class I Utilization	405,558,898	434,295,379
Average Butterfat Test	1.99%	2.02%
Daily Average Utilization	14,484,246	14,975,703
Class II Utilization		
Nonfluid Used To Produce	1,568,105	2,243,937
Shrinkage	541,132	3,378
Transfers & Diversions to Nonpool/Commercial Foods	36,984,601	50,739,267
Used To Produce/Other Uses	21,570,168	31,802,787
Total Class II Utilization	60,664,006	84,789,369
Average Butterfat Test	9.69%	7.97%
Class III Utilization		
Shrinkage	7,300,970	0
Transfers & Diversions to Nonpool	103,656,529	97,057,857
Used To Produce/Other Uses	4,443,592	0
Total Class III Utilization	115,401,091	97,057,857
Average Butterfat Test	3.76%	4.41%
Class IV Utilization		
Inventory	19,833,001	14,020,385
Nonfluid Used To Fortify	1,363,993	1,193,563
Shrinkage	0	7,012,270
Transfers & Diversions to Nonpool	21,769,032	48,462,247
Used To Produce/Other Uses	0	4,645,157
Total Class IV Utilization	42,966,026	75,333,622
Average Butterfat Test	11.67%	8.61%
Total Utilization	624,590,021	691,476,227

### **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during February 2009 is \$13.22 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$9.65 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1155 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In February, Class I use, which is primarily bottled or packaged fluid milk, accounted for 69.12% of all producer skim milk (priced to handlers at \$7.07 per hundredweight, plus the Class I differential, see page 2) and 36.90% of producer butterfat (priced to handlers at \$1.1140 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 9.88% of all producer skim milk (\$6.63 per hundredweight) and 25.66% of producer butterfat (\$1.1011 per pound). Class III use, mostly milk used to produce cheese, accounted for 17.82% of all

skim milk (\$5.68 producer per hundredweight) and 20.82% of producer butterfat (\$1.0941 per pound). Class IV use, generally milk processed into butter and powder, accounted for 3.18% of all producer skim milk (\$5.82 per hundredweight) and 16.62% of producer butterfat (\$1.0941 per pound).

Receipts of producer milk during
February 2009 totaled 546.0 million
pounds. There were 26 regulated pool
distributing plants, 3 pool supply plants and
11 cooperative associations submitting
reports of receipts and utilization that were
included in the computation of the uniform
prices for February 2009. Class I route
disposition in the area totaled 456.3 million pounds in January 2009.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
January 2009	ı	
Whole Milk	145,698,715	31.93%
Fat Free Milk	53,622,772	11.75%
Lowfat Milk (incl. 1%)	37,397,303	8.20%
Reduced Fat Milk (incl. 2%)	164,947,823	36.15%
Cultured Fluid Milk (incl. Buttermilk)	9,330,458	2.04%
Flavored Drinks and Milk	45,287,555	9.93%
Total Disposition in Marketing Area	456,284,626	100.00%
Total Disposition by Pool Plants	363,030,212	79.56%
Total Disposition by Nonpool Plants	93,254,414	20.44%
<b>Total Disposition in Marketing Area</b>	456,284,626	100.00%
ndo in January 2000		

### **USDA Expands Market News Web Portal to Include Dairy** (cont.)

(continued from pg. 1) to register. USDA Market News reports provide timely, unbiased and reliable information to producers, shippers and handlers, manufacturers and processors, wholesale and retail marketers, market analysts and others. USDA and cooperating State agency market reporters gather information on supplies, demand, and prices of agricultural commodities.

Established in 1915, USDA Market News issues over 1000 daily reports on fruits and vegetables, livestock, dairy products, grain, poultry, and cotton. The service helps businesses make informed marketing decisions and is a primary data source for other uses – such as contract pricing, dispute resolution, and insurance settlements.

# USDA Concludes Proceeding to Amend Appalachian and Southeast Milk Marketing Orders

The USDA has announced a rule that concludes the rulemaking proceeding to consider proposals to amend the producer-handler provisions of the Appalachian and Southeast Milk Marketing Orders. The proposed amendments were considered at a public hearing held at Atlanta, Georgia, in February 2004.

The rule terminates the proceeding concerning proposed amendments that would: 1) Limit the exemption for producer-handlers to those dairy farmers with less than 3 million pounds of fluid milk products sales; and 2) Allow dairy farmers to purchase supplemental supplies of milk from other sources while retaining their producer-handler status.

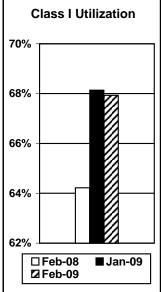
Other proposals considered as part of this proceeding were addressed in previously issued decisions. The rule terminating the proceeding appears in the March 13, 2009 Federal Register.

### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS II			CLASS III		(	CLASS IV		U	NIFORM*	•
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Nov <b>2007</b>	\$20.14	\$1.4628	\$24.55	\$17.74	\$1.4147	\$22.07	\$14.81	\$1.4077	\$19.22	\$ 16.03	\$1.4077	\$20.40	\$ 19.12	\$1.4310	\$23.46
Dec	\$18.75	\$1.4430	\$23.14	\$16.35	\$1.4418	\$20.82	\$16.14	\$1.4348	\$20.60	\$ 14.67	\$1.4348	\$19.18	\$ 18.03	\$1.4389	\$22.44
Jan <b>2008</b>	\$19.63	\$1.4643	\$24.07	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$ 12.05	\$1.3319	\$16.29	\$ 18.26	\$1.3813	\$22.46
Feb	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$ 10.48	\$1.3010	\$14.67	\$ 16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$ 9.75	\$1.3604	\$14.17	\$ 14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$ 9.74	\$1.4748	\$14.56	\$ 15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
June	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
July	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK												
Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	SIV			
Period	1000 lbs.	Farms	1000 lbs.	%									
Nov <b>2007</b>	582,419	3,097	409,617	70.33%	48,795	8.38%	105,214	18.06%	18,794	3.23%			
Dec	593,590	3,143	392,849	66.17%	59,990	10.11%	97,737	16.47%	43,014	7.25%			
Jan <b>2008</b>	642,148	3,068	427,443	66.56%	54,698	8.52%	109,863	17.11%	50,144	7.81%			
Feb	606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%			
Mar	614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%			
Apr	608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%			
May	597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%			
June	493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%			
July	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%			
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%			
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%			
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%			
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%			
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%			
Jan <b>2009</b>	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%			
Feb	545,996	2,900**	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%			



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

### **Southeast Marketing Area - Federal Order 7**

## **Pool and Payment Dates for the Pooling Periods**

	March through May 2009											
		MA Payı	ment Dates	Payments for Producer Milk								
	Pool & Uniform	Due to:	Due From:	Partial Pa	yment** Due	Final Payment Due						
Pool Month	Price Release Date	All Funds	P/S & T-Credit	Соор	Nonmember	Соор	Nonmember					
MAR 2009	04/11/09	04/13/09	04/14/09	03/25/09	03/26/09	04/14/09	04/15/09					
APR 2009	05/11/09	05/12/09	05/13/09	04/27/09	04/27/09	05/13/09	05/14/09					
MAY 2009	06/11/09	06/12/09	06/15/09	05/26/09	05/26/09	06/15/09	06/16/09					

The base rate for making partial payments in Fulton County, GA for March will be \$11.90 per hundredweight. This is 90 percent of the preceding month's uniform price of \$13.22 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits												
[per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	Producer Touch Base Days											
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

### WASDE Dairy Report 1/

WASDE - 468 March 11, 2009

Milk production for 2009 is lowered from last month. Cow numbers for 2009 are forecast higher than last month because recent revisions to 2008 cow estimates indicated a larger-than-expected dairy herd. However, milk production forecasts for 2009 are lowered as milk per cow growth is forecast slower, reflecting poor returns. The herd liquidation rate during 2009 is raised from last month. Trade forecasts for 2009 are unchanged from last month. CCC net removals are reduced as early demand strength is helping absorb dairy products and reduced production later in the year is expected to help limit supplies. Milk production estimates for 2008 are revised higher. Trade estimates for 2008 reflect December data. Ending stocks for 2008 are raised to reflect recently published revisions.

Milk price estimates for 2009 are raised. Forecasts for butter and cheese prices are raised from last month as demand has been stronger than expected and later year reductions in milk supplies are expected to support product prices. Nonfat dry milk and whey prices are unchanged. As a result of higher cheese and butter prices, the annual Class III and Class IV price forecasts are raised. The all milk price is also forecast higher this month at \$11.25 to \$11.85 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

### www.fmmatlanta.com





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Department of
Agriculture

Agricultural Marketing Service 1400 Independence Avenue, SW. Room 2968-S, STOP 0225 Washington, DC 20250-0225

### March 13, 2009

USDA to Host an Information Session Regarding Proposals Received Seeking to Amend Producer-Handler and Exempt Plant Provisions of Federal Milk Marketing Orders

The Department of Agriculture (USDA) is hosting a public information session to ensure that all proposals received are fully understood. The information session will begin at 8:30 a.m. on March 20, 2009 in the USDA Whitten Building, 1400 Independence Ave, SW, Room 107-A, Washington, DC, 20250. The session will be available for attendance, telephone call-in, or via live Audio Webcast.

The purpose of the pre-hearing information session is for interested parties to learn about the intent of proposals that have been submitted to amend producer-handler and exempt plant provisions and how the proposals would accomplish that intent. The session is intended to clarify the intent and effect of proposed amendments. The session will enable proponents to better prepare testimony and evidence in support of, or in opposition to, proposals that may be included should a Notice of Hearing regarding the amendment of producer-handler and exempt plant provisions be issued.

The session will not become part of an official hearing record and will be conducted outside of ex-parte rules allowing government officials to freely discuss the proposed amendments. Participation in the information session is strongly encouraged for all parties that have submitted proposals to ensure that the proposals are understood by USDA. Participants should be prepared to present their proposal(s) and answer questions from a panel of USDA representatives.

In accordance with security requirements at USDA Headquarters facilities you will need to provide the full name(s) of all representatives attending the information session. Should you wish to attend, please RSVP to Kate Fisher at (202) 720-9368, or by e-mail at:

<u>Kate.Fisher@ams.usda.gov</u> your intent to participate no later than March 17, 2009.

All proposals that were submitted along with additional information regarding the session will be available on March 16, 2009 at http://www.ams.usda.gov/dairy.

Sincerely,

Dana H. Coale /s/ Deputy Administrator Dairy Programs

# United States Department of Agriculture Dairy Programs Order Formulation and Enforcement Branch

### **Pre-Hearing Information Session**

### Practice & Procedure Information

### Statement of Purpose

The purpose of the pre-hearing information session is for interested parties to learn about the intent of proposals that have been submitted to amend a provision of a Federal milk order and how the proposals would accomplish that intent. The session is intended to clarify the intent and effect of proposed amendments. The session will not become part of an official hearing record and are conducted outside of ex-parte rules thus allowing government officials to freely discuss proposed amendments.

Participation in the information session is strongly encouraged for all parties who have submitted proposals to ensure that they are understood by USDA. The session will enable participants to better prepare testimony and evidence in support of, or in opposition to, proposals that may be included in a Notice of Hearing should it one be issued.

Information sessions may not be held for all requests made to change Federal milk order provisions. Requests will be evaluated by USDA on a case-by-case basis to determine whether an information session is necessary. The proceedings of the information session will not be made part of the hearing record. Parties submitting proposals may request an information session when submitting a proposal for formal rulemaking. The decision of USDA to hold an information session does not guarantee that a hearing will occur or that any proposal will be included in a hearing notice.

#### **Information Session Procedures**

The information session will be presided over by a panel of representatives from Dairy Programs and Market Administrator offices. Each party submitting a proposal will have an opportunity to present their proposal, the intent/effect of the proposal, ask procedural questions regarding the proposal to the panel and request the preparation of data for use at a hearing. The panel will then ask a series of questions to each party. Only the panel may ask questions. If other parties would like a specific question asked, questions may be submitted to the panel prior to or during the session for consideration.

The information session is intended to provide a venue for the open and non-judgmental discussion of proposals. The session is intended to be completed within one day. Cooperation among all participants during the information session is expected.

All proposals and comments received in response to a specific request will be available to the public via the Dairy Programs website (http://www.ams.usda.gov/dairy) prior to the information session. USDA may elect to provide background information regarding certain topics. After the close of an information session, parties who have submitted a proposal will have 3 calendar days March 23, 2009, to modify or withdraw their original proposals. Any requests for government prepared data for use at a hearing must also be submitted to USDA by the same date — March 23, 2009. Requests for government prepared data after this date may not be honored.

USDA will consider the information presented at the session to assist in determining the necessity of a hearing and consistency of proposals with the Agricultural Marketing Agreement Act. If a hearing is held, a hearing notice will be published in the Federal Register.

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# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

April 2009



Federal Order 7

Volume 10—No. 4

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

### **Hearing Announced on Proposed Amendments** to All Federal Milk Orders

The U.S. Department of Agriculture has announced that it will hold a national public hearing to consider proposals seeking to amend or remove the producer-handler provisions and revise the exempt plant provisions applicable to all Federal milk marketing orders. The hearing will begin at 1 p.m. on May 4, 2009, at The Westin - Cincinnati, 21 East Fifth Street, Cincinnati, Ohio, 45202.

USDA will also consider a proposal seeking to amend the orders to include provisions related to individual handler pools as an alternative to the producer-handler provisions.

The National Milk Producers Federation and the International Dairy Foods Association submitted initial proposals. USDA requested additional proposals from the industry that would examine all features of the producer-handler and exempt plant provisions. USDA received proposals from dairy farmers, producer-handlers, dairy farmer cooperatives, and fluid milk processors.

Anyone interested in participating in the hearing should notify an official from USDA upon arrival. The hearing notice was published in the April 9, 2009 Federal Register. Copies of the hearing notice and additional information are available from USDA/AMS/ Dairy Programs, STOP 0231 - Rm. 2971, 1400 Independence Avenue, SW, Washington, D.C. 20250-0231 and may also be found on the AMS web site at www.ams.usda.gov/dairy.

If you have questions or concerns regarding this announcement, you may contact this office directly or visit www.fmmatlanta.com.

### Reminder: Our Address Has Changed

Our P.O. Box is no longer in use. Please direct all written communications to: 1550 North Brown Road. Suite 120, Lawrenceville, GA 30043.

### March Uniform Price Falls

The uniform price in Fulton County, GA, was \$12.47 per hundredweight of milk at 3.5 percent butterfat for the month of March. The uniform price is \$0.75 lower than the previous month and is \$6.32 per hundredweight lower than March of last year.

Class I utilization was 60.71 percent in March, a decrease of 7.22 percent compared with the previous month and a decrease of 4.09 percent compared with March of last vear.

### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in February was 14.7 billion pounds, an decrease of 2.8 percent from February 2008 and an increase of 1.4 percent when compared with January 2009 on a daily average basis. Total cheese output (excluding cottage cheese) was 769 million pounds, 1.4 percent higher than February 2008 and 3.3 percent higher than January 2009 on a daily average basis. Butter production was 145 million pounds, 2.4 percent above February 2008 and a decrease of 8.0 percent compared to January 2009 on a daily average basis.

Nonfat dry milk powder production was 123 million pounds in February, 8.0 percent higher than February 2008 and 11.6 percent lower than January 2009 on a daily average basis. Dry whey production was 82.7 million pounds in February, a 2.7 percent decrease from February of last year and a 3.5 percent below last month on a daily average basis.

The milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to one pound of whole milk, was 1.51 in March 2009, up 0.01 points from February's revised ratio.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - MARCH 2009

Calculation of Uniform Butterfat Pr	ico.				
Calculation of Officerial Fi	100.	Utilization	Pounds	Price/lb.	Value
Class I Butterfat		33.81%	8,327,421	\$1.0918	\$ 9,091,878.25
Class I Differential at Location				·	277,962.84
Class II Butterfat		23.84%	5,872,605	\$1.1664	6,849,806.46
Class III Butterfat		20.89%	5,145,375	\$1.1594	5,965,547.78
Class IV Butterfat		21.46%	5,287,185	\$1.1594	6,129,962.28
Total Butterfat		100.00%	24,632,586		\$ 28,315,157.61
Uniform But	tterfat Price p	er lb. (Fulton Co	unty, Georgia):	\$1.1495	]
Calculation of Uniform Skim Milk P	rice				
Producer Milk	<u>Utilization</u>	<b>Pounds</b>		<u>oer unit</u>	<u>Value</u>
Class I Skim Milk	61.72%	403,139,566	\$5.81		\$ 23,422,408.78
Class I Butterfat	33.81%	8,327,421	\$1.0918	/lb.	9,091,878.25
Class I Differential at Location		411,466,987			13,788,869.68
Total Class I Milk	60.71%	411,466,987			\$ 46,303,156.71
Class II Skim Milk	9.62%	62,805,454	\$6.51	/cwt.	\$ 4,088,635.05
Class II Butterfat	23.84%	5,872,605	\$1.1664	/lb.	6,849,806.46
Total Class II Milk	10.13%	68,678,059			\$ 10,938,441.51
Class III Skim Milk	19.32%	126,173,130	\$6.61	/cwt.	\$ 8,340,043.89
Class III Butterfat	20.89%	5,145,375	\$1.1594	/lb.	5,965,547.78
Total Class III Milk	19.38%	131,318,505			\$ 14,305,591.67
Class IV Skim Milk	9.34%	60,971,436	\$5.78	/cwt.	\$ 3,524,149.02
Class IV Butterfat	21.46%	5,287,185	\$1.1594	/lb.	6,129,962.28
Total Class IV Milk	9.78%	66,258,621			\$ 9,654,111.30
Producer Milk	100.00%	677,722,172			\$ 81,201,301.19
Adjustments					
Overage and Other Source					\$2,517.09
Inventory Adjustments					\$32,703.94
Producer butterfat at uniform but					(\$28,315,157.61)
Location Adjustments to Produce					\$4,344,503.46
1/2 Unobligated Balance in P.S.f	_				\$165,320.14
Adjusted Pool Value	. =		\$ 8.79377		\$57,431,188.21
Reserve for Producer Settlemen	t Func	\$ 0.04377		\$285,849.41	
Uniform Skim Milk Price per cwt. (F	Fulton County	\$8.75			
Uniform Price per cwt. (Fulton Cou	inty, Georgia)		\$12.47*		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	ASS I	UNIFO	DRM	CLASS I %
(Priced at)	MAR 2009	APR 2009	FEB 2009	MAR 2009	MAR 2009
Appalachian (Charlotte)	\$ 12.83	\$ 13.76	\$ 12.98	\$ 12.29	69.60%
Arizona (Phoenix	\$ 11.78	\$ 12.71	\$ 10.69	\$ 10.63	32.00%
Central (Kansas City)	\$ 11.43	\$ 12.36	\$ 10.38	\$ 10.44	35.10%
Florida (Tampa)	\$ 14.83	\$ 15.76	\$ 15.02	\$ 14.19	83.89%
Mideast (Cleveland)	\$ 11.43	\$ 12.36	\$ 10.83	\$ 10.73	40.80%
Northeast (Boston)	\$ 12.68	\$ 13.61	\$ 11.75	\$ 11.56	43.10%
Pacific Northwest (Seattle)	\$ 11.33	\$ 12.26	\$ 10.31	\$ 10.48	31.07%
Southeast (Atlanta)	\$ 13.23	\$ 14.16	\$ 13.22	\$ 12.47	60.71%
Southwest (Dallas)	\$ 12.43	\$ 13.36	\$ 11.31	\$ 11.45	53.61%
Upper Midwest (Chicago)	\$ 11.23	\$ 12.16	\$ 9.82	\$ 10.57	14.10%

### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Producer Milk	Receipts:	March 2009	March 2008
Class II	Producer Milk		
Class	Class I	411,466,987	398,125,806
Class   V	Class II	68,678,059	83,411,270
Total Producer Milk		131,318,505	82,832,840
Average Butterfat Test   3.63%   3.71%     Percent of Proctucer Miki in Class   60.71%   64.80%     Daily Average Receipts   21,862,006   19,818,347     Class I	Class IV	66,258,621	49,998,844
Percent of Producer Milk in Class   60,71%   64,80%   19,818,347	Total Producer Milk	677,722,172	614,368,760
Other Source Milk         1,9,818,347           Class I         8,074,482         7,181,588           Class II         3,078,782         13,484,873           Class III         2,262,601         3,085,939           Class IV         8,851,877         12,536,956           Overage         7         0         0           Class II         0         0         140,440           Opening Inventory         7         0         140,440           Opening Inventory         29,529,838         34,862,583           Class II         1,210,562         1,495,263           Class III         1,210,562         1,495,283           Class III Utilization         1,514,486         1,204,883		3.63%	3.71%
Other Source Milk         8,074,482         7,161,588           Class II         3,078,782         13,484,873           Class III         2,262,601         3,085,939           Class IV         Total Other Source Milk         22,267,742         36,269,356           Overage         Class I         0         0           Class II         0         0         0           Class III         0         0         0           Class III         2,158         0         140,440           Opening Inventory         Total Overage         2,158         140,440           Class II         2,9529,838         34,662,563           Class II         1,210,562         1,495,280           Class II         2,208,973         40,875           Class III         2,208,973         40,875           Class IV         15,413,466         12,604,888           Class IV         70tal Receipts         749,354,911         699,782,182           Utilization           Inventory of Packaged FMP         35,302,448         29,468,238           Route Disposition Class I         399,888,499         399,376,435           Total Class IUtilization         449,071,307         440,149,377	Percent of Producer Milk in Class I	60.71%	64.80%
Class   Clas	Daily Average Receipts	21,862,006	19,818,347
Class	Other Source Milk		
Class II	Class I	8,074,482	7,161,588
Class IV	Class II	3,078,782	13,484,873
Total Other Source Milk   22,267,742   36,269,356	Class III	2,262,601	3,085,939
Overage         Class II         0         0           Class III         0         0         0           Class III         2,158         0         0           Class III         2,158         140,440           Opening Inventory         2,158         140,440           Class II         29,529,838         34,862,583           Class III         2,208,973         40,875           Class III         2,208,973         40,875           Class IV         16,413,466         12,604,888           Total Opening Inventory         49,362,839         49,003,626           Total Receipts         749,354,911         699,782,182           Utilization           Inventory of Packaged FMP         35,302,448         29,468,238           Route Disposition Class I         399,868,499         399,376,463           Shrinkage         2,989,995         3,407,912           Transfers & Diversions to Nonpool         10,911,265         7,897,364           Transfers & Diversions to Nonpool         10,911,265         7,897,364           Average Butterfat Test         2,01%         2,06%           Daily Average	Class IV	8,851,877	12,536,956
Class II   0   0   0   0   0   0   0   0   0	Total Other Source Milk	22,267,742	36,269,356
Class	Overage		
Class   I	Class I	0	0
Class   V	Class II	0	0
Total Overage   2,158   140,440	Class III	2,158	0
Class   Class   29,529,838   34,862,838   Class   1,210,562   1,495,280   Class   1   2,208,973   40,875   Class   1   1,6413,466   12,604,888   16,413,466   12,604,888   16,413,466   12,604,888   16,413,466   12,604,888   16,413,466   12,604,888   16,413,466   12,604,888   16,413,469   1	Class IV	0	140,440
Class   Class   29,529,838   34,862,838   Class   1,210,562   1,495,280   Class   1   2,208,973   40,875   Class   1   1,6413,466   12,604,888   16,413,466   12,604,888   16,413,466   12,604,888   16,413,466   12,604,888   16,413,466   12,604,888   16,413,466   12,604,888   16,413,469   1	Total Overage	2,158	140,440
Class   Clas	· · · · · · · · · · · · · · · · · · ·	•	,
Class II         1.210,562         1,495,280           Class IIV         2,208,973         40,875           Class IV         16,413,466         12,604,888           Total Opening Inventory         49,362,839         49,003,626           Total Receipts         749,354,911         699,782,182           Utilization:           Class I Utilization           Inventory of Packaged FMP         35,302,448         29,468,238           Route Disposition Class I         399,868,499         399,376,463           Shrinkage         2,989,095         3,407,912           Transfers & Diversions to Nonpool         10,911,265         7,897,364           Total Class I Utilization         449,071,307         440,4149,977           Average Butterfat Test         2,01%         2,06%           Average Butterfat Test         2,01%         2,06%           Daily Average Utilization         1,454,555         2,162,722           Shrinkage         487,925         341           Transfers & Diversions to Nonpool/Commercial Foods         45,684,020         60,848,039           Used To Produce/Other Uses         25,343,061         35,380,321           Average Butterfat Test         9,15%         7,42%           Cl		29,529,838	34,862,583
Class III         2,208,973         40,875           Class IV         16,413,466         12,604,888           Total Opening Inventory         49,352,839         49,003,626           Total Receipts         749,354,911         699,782,182           Utilization:           Inventory of Packaged FMP         35,302,448         29,468,238           Route Disposition Class I         399,868,499         399,376,463           Shrinkage         2,989,095         3,407,912           Transfers & Diversions to Nonpool         10,911,265         7,887,364           Total Class I Utilization         449,071,307         440,149,977           Average Butterfat Test         2,01%         2,06%           Application         1,454,555         2,162,722           Shrinkage         487,925         341           Transfers & Diversions to Nonpool/Commercial Foods         45,684,020         60,848,039           Used To Produce/Other Uses         25,343,061         35,380,321           Total Class II Utilization         72,969,561         98,391,423           Average Butterfat Test         9,15%         7,42%           Class III Utilization         135,790,079         85,959,654           Average Butterfat Test         3,88%	Class II		
Class IV	Class III		
Total Opening Inventory   749,362,839   749,036,266   749,354,911   699,782,182   749,354,911   699,782,182   749,354,911   7	Class IV		·
Utilization:         749,354,911         699,782,182           Class I Utilization           Inventory of Packaged FMP         35,302,448         29,468,238           Route Disposition Class I         399,868,499         399,376,463           Shrinkage         2,989,095         3,407,912           Transfers & Diversions to Nonpool         10,911,265         7,887,364           Total Class I Utilization         449,071,307         440,149,977           Average Butterfat Test         2,01%         2,06%           Daily Average Utilization         14,486,171         14,198,386           Class II Utilization           Nonfiluid Used To Produce         1,454,555         2,162,722           Shrinkage         487,925         341           Transfers & Diversions to Nonpool/Commercial Foods         45,684,020         60,848,039           Used To Produce/Other Uses         25,343,061         35,380,321           Total Class III Utilization         72,969,561         98,391,423           Average Butterfat Test         9.15%         7.42%           Class III Utilization         135,790,079         85,959,654           Average Butterfat Test         3.88%         4.47%           Class IV Utilization </td <td></td> <td></td> <td></td>			
Utilization:           Class I Utilization         35,302,448         29,468,238           Route Disposition Class I         399,868,499         399,376,463           Shrinkage         2,989,095         3,407,912           Transfers & Diversions to Nonpool         10,911,265         7,897,364           Average Butterfat Test         2.01%         2.06%           Average Butterfat Test         2.01%         2.06%           Daily Average Utilization         14,486,171         14,198,386           Class II Utilization         487,925         341           Transfers & Diversions to Nonpool/Commercial Foods         45,684,020         60,848,039           Used To Produce/Other Uses         25,343,061         35,380,321           Total Class II Utilization         72,969,561         98,391,423           Average Butterfat Test         9.15%         7.42%           Class III Utilization         135,790,079         85,959,654           Used To Produce/Other Uses         0         0           Total Class III Utilization         135,790,079         85,959,654           Used To Produce/Other Uses         13,879,079         85,959,654           Used To Produce/Other Uses         13,879,079         85,959,654			
Class   Utilization	•	1 10,00 1,011	000,10=,10=
Inventory of Packaged FMP   35,302,448   29,468,238   Route Disposition Class   399,868,499   399,376,463   Shrinkage   2,898,095   3,407,912   Transfers & Diversions to Nonpool   10,911,265   7,897,364   Average Butterfat Test   2,01%   2,06%   Daily Average Utilization   449,071,307   440,149,977   Average Butterfat Test   2,01%   2,06%   Daily Average Utilization   14,486,171   14,198,386   Transfers & Diversions to Nonpool/Commercial Foods   45,684,020   60,848,039   Used To Produce   1,454,555   3,411   Transfers & Diversions to Nonpool/Commercial Foods   45,684,020   60,848,039   Used To Produce/Other Uses   25,343,061   35,380,321   Total Class II Utilization   72,969,561   98,391,423   Average Butterfat Test   9,15%   7,42%   Class III Utilization   Shrinkage   0   0   0   0   0   Transfers & Diversions to Nonpool   135,790,079   85,959,654   Used To Produce/Other Uses   0   0   0   0   0   0   0   0   0			
Route Disposition Class I         399,868,499         399,376,463           Shrinkage         2,989,095         3,407,912           Transfers & Diversions to Nonpool         10,911,265         7,897,364           Average Butterfat Test         2.01%         2.06%           Daily Average Utilization         14,486,171         14,198,386           Class II Utilization         1,454,555         2,162,722           Shrinkage         487,925         341           Transfers & Diversions to Nonpool/Commercial Foods         45,684,020         60,848,039           Used To Produce/Other Uses         25,343,061         35,380,321           Total Class II Utilization         7,2969,561         98,391,423           Average Butterfat Test         9,15%         7,42%           Class III Utilization         35,790,079         85,959,654           Used To Produce/Other Uses         0         0         0           Average Butterfat Test         3,88%         4,47%           Class IV Utilization         17,394,737         22,502,239           Nonfluid Used To Fortify         1,817,604         1,222,178           Shrinkage         7,677,954         6,241,423           Transfers & Diversions to Nonpool         59,811,468         40,335,322		35 303 449	20 468 228
Shrinkage         2,989,095         3,407,912           Transfers & Diversions to Nonpool         10,911,265         7,897,364           Total Class I Utilization         449,071,307         440,149,977           Average Butterfat Test         2.01%         2.06%           Daily Average Utilization         14,486,171         14,198,386           Class II Utilization           Nonfluid Used To Produce         1,454,555         2,162,722           Shrinkage         487,925         341           Transfers & Diversions to Nonpool/Commercial Foods         45,684,020         60,848,039           Used To Produce/Other Uses         25,343,061         35,380,321           Total Class II Utilization         7,269,561         98,391,423           Average Butterfat Test         9,15%         7,42%           Class III Utilization         135,790,079         85,959,654           Used To Produce/Other Uses         0         0           Average Butterfat Test         3,88%         4,47%           Class IV Utilization         135,790,079         85,959,654           Average Butterfat Test         3,88%         4,47%           Class IV Utilization         17,394,737         22,502,239           Nonf		·	
Transfers & Diversions to Nonpool			
Total Class I Utilization	<del>_</del>	·	
Average Butterfat Test   2.01%   2.06%   Daily Average Utilization   14,486,171   14,198,386	· ·		
Daily Average Utilization			
Class   Utilization   Nonfluid Used To Produce   1,454,555   2,162,722   Shrinkage   487,925   341   Transfers & Diversions to Nonpool/Commercial Foods   45,684,020   60,848,039   Used To Produce/Other Uses   25,343,061   35,380,321   Total Class   Utilization   72,969,561   98,391,423   Average Butterfat Test   9.15%   7.42%	· · · · · · · · · · · · · · · · · · ·		
Nonfluid Used To Produce		14,400,171	14, 190,300
Shrinkage         487,925         341           Transfers & Diversions to Nonpool/Commercial Foods         45,684,020         60,848,039           Used To Produce/Other Uses         25,343,061         35,380,321           Total Class II Utilization         72,969,561         98,391,423           Average Butterfat Test         9.15%         7.42%           Class III Utilization           Shrinkage         0         0           Transfers & Diversions to Nonpool         135,790,079         85,959,654           Used To Produce/Other Uses         0         0           Average Butterfat Test         3.88%         4.47%           Class IV Utilization         17,394,737         22,502,239           Nonfluid Used To Fortify         1,817,604         1,222,178           Shrinkage         7,677,954         6,241,423           Transfers & Diversions to Nonpool         59,811,468         40,335,322           Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%		1 454 555	2 162 722
Transfers & Diversions to Nonpool/Commercial Foods         45,684,020         60,848,039           Used To Produce/Other Uses         25,343,061         35,380,321           Total Class II Utilization         72,969,561         98,391,423           Average Butterfat Test         9.15%         7.42%           Class III Utilization         0         0           Shrinkage         0         0           Used To Produce/Other Uses         0         0           Total Class III Utilization         135,790,079         85,959,654           Average Butterfat Test         3.88%         4.47%           Class IV Utilization         17,394,737         22,502,239           Nonfluid Used To Fortify         1,817,604         1,222,178           Shrinkage         7,677,954         6,241,423           Transfers & Diversions to Nonpool         59,811,468         40,335,322           Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%			
Used To Produce/Other Uses         25,343,061         35,380,321           Total Class II Utilization         72,969,561         98,391,423           Average Butterfat Test         9.15%         7.42%           Class III Utilization         35,780,079         85,959,654           Shrinkage         0         0           Total Class III Utilization         135,790,079         85,959,654           Used To Produce/Other Uses         0         0           Average Butterfat Test         3.88%         4.47%           Class IV Utilization         17,394,737         22,502,239           Nonfluid Used To Fortify         1,817,604         1,222,178           Shrinkage         7,677,954         6,241,423           Transfers & Diversions to Nonpool         59,811,468         40,335,322           Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%			
Total Class II Utilization			
Average Butterfat Test   9.15%   7.42%			
Class III Utilization         Shrinkage       0       0         Transfers & Diversions to Nonpool       135,790,079       85,959,654         Used To Produce/Other Uses       0       0         Total Class III Utilization       135,790,079       85,959,654         Average Butterfat Test       3.88%       4.47%         Class IV Utilization         Inventory       17,394,737       22,502,239         Nonfluid Used To Fortify       1,817,604       1,222,178         Shrinkage       7,677,954       6,241,423         Transfers & Diversions to Nonpool       59,811,468       40,335,322         Used To Produce/Other Uses       4,822,201       4,979,966         Total Class IV Utilization       91,523,964       75,281,128         Average Butterfat Test       7.38%       8.32%			
Shrinkage         0         0           Transfers & Diversions to Nonpool         135,790,079         85,959,654           Used To Produce/Other Uses         0         0           Total Class III Utilization         135,790,079         85,959,654           Average Butterfat Test         3.88%         4.47%           Class IV Utilization         17,394,737         22,502,239           Inventory         1,817,604         1,222,178           Shrinkage         7,677,954         6,241,423           Transfers & Diversions to Nonpool         59,811,468         40,335,322           Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%	g ·	9.15%	7.42%
Transfers & Diversions to Nonpool         135,790,079         85,959,654           Used To Produce/Other Uses         0         0           Total Class III Utilization         135,790,079         85,959,654           Average Butterfat Test         3.88%         4.47%           Class IV Utilization         17,394,737         22,502,239           Inventory         1,817,604         1,222,178           Shrinkage         7,677,954         6,241,423           Transfers & Diversions to Nonpool         59,811,468         40,335,322           Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%		0	0
Used To Produce/Other Uses         0         0           Total Class III Utilization         135,790,079         85,959,654           Average Butterfat Test         3.88%         4.47%           Class IV Utilization         17,394,737         22,502,239           Inventory         1,817,604         1,222,178           Shrinkage         7,677,954         6,241,423           Transfers & Diversions to Nonpool         59,811,468         40,335,322           Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%	•		
Total Class III Utilization	•		
Average Butterfat Test 3.88% 4.47%  Class IV Utilization Inventory 17,394,737 22,502,239  Nonfluid Used To Fortify 1,817,604 1,222,178  Shrinkage 7,677,954 6,241,423  Transfers & Diversions to Nonpool 59,811,468 40,335,322  Used To Produce/Other Uses 4,822,201 4,979,966  Total Class IV Utilization 91,523,964 75,281,128  Average Butterfat Test 7.38% 8.32%			
Class IV Utilization         Inventory       17,394,737       22,502,239         Nonfluid Used To Fortify       1,817,604       1,222,178         Shrinkage       7,677,954       6,241,423         Transfers & Diversions to Nonpool       59,811,468       40,335,322         Used To Produce/Other Uses       4,822,201       4,979,966         Total Class IV Utilization       91,523,964       75,281,128         Average Butterfat Test       7.38%       8.32%			
Inventory       17,394,737       22,502,239         Nonfluid Used To Fortify       1,817,604       1,222,178         Shrinkage       7,677,954       6,241,423         Transfers & Diversions to Nonpool       59,811,468       40,335,322         Used To Produce/Other Uses       4,822,201       4,979,966         Total Class IV Utilization       91,523,964       75,281,128         Average Butterfat Test       7.38%       8.32%	g ·	3.88%	4.47%
Nonfluid Used To Fortify       1,817,604       1,222,178         Shrinkage       7,677,954       6,241,423         Transfers & Diversions to Nonpool       59,811,468       40,335,322         Used To Produce/Other Uses       4,822,201       4,979,966         Total Class IV Utilization       91,523,964       75,281,128         Average Butterfat Test       7.38%       8.32%		47.004.707	00 500 000
Shrinkage         7,677,954         6,241,423           Transfers & Diversions to Nonpool         59,811,468         40,335,322           Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%	•		
Transfers & Diversions to Nonpool         59,811,468         40,335,322           Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%	•		
Used To Produce/Other Uses         4,822,201         4,979,966           Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%	<del>_</del>		
Total Class IV Utilization         91,523,964         75,281,128           Average Butterfat Test         7.38%         8.32%			
Average Butterfat Test 7.38% 8.32%			
Total Utilization 749,354,911 699,782,182	g ·		
• • • • • • • • • • • • • • • • • • • •	Total Utilization	749,354,911	699,782,182

### **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during March 2009 is \$12.47 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$8.75 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1495 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In March, Class I use, which is primarily bottled or packaged fluid milk, accounted for 61.72% of all producer skim milk (priced to handlers at \$5.81 per hundredweight, plus the Class I differential, see page 2) and 33.81% of producer butterfat (priced to handlers at \$1.098 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 9.62% of all producer skim milk (\$6.51 per hundredweight) and 23.84% of producer butterfat (\$1.1664 per pound). Class III use, mostly milk used to produce cheese, accounted for 19.32% of all

skim milk (\$6.61 producer per hundredweight) and 20.89% of producer butterfat (\$1.1594 per pound). Class IV use, generally milk processed into butter and powder, accounted for 9.34% of all producer skim milk (\$5.78) per hundredweight) and 21.46% of producer butterfat (\$1.1594 per pound).

Receipts of producer milk during March 2009 totaled 677.7 million pounds. There were 26 regulated pool distributing plants, 3 pool supply plants and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for March 2009. Class I route disposition in the area totaled 397.2 million of the uniform prices for March 2009.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
February 2009	<u>)</u>	
Whole Milk	123,537,438	31.11%
Fat Free Milk	46,737,018	11.77%
Lowfat Milk (incl. 1%)	32,186,883	8.10%
Reduced Fat Milk (incl. 2%)	142,665,584	35.92%
Cultured Fluid Milk (incl. Buttermilk)	8,086,023	2.04%
Flavored Drinks and Milk	43,941,864	11.06%
Total Disposition in Marketing Area	397,154,810	100.00%
Total Disposition by Pool Plants	320,884,495	80.80%
Total Disposition by Nonpool Plants	76,270,315	19.20%
Total Disposition in Marketing Area	397,154,810	100.00%

disposition in the area totaled 397.2 million pounds in February 2009.

### Mailbox Milk Prices, January 2009 with Comparisons

Reporting Area 1/	January 2008	December 2008	2008 Average	January 2009
New England States 3/	\$21.78	\$16.18	\$19.14	\$14.95
Eastern Pennsylvania 4/	\$21.30	\$15.63	\$18.60	\$14.45
Appalachian States 5/	\$22.21	\$16.58	\$20.12	\$16.55
Southeast States 6/	\$22.94	\$17.39	\$20.94	\$17.05
Southern Missouri 7/	\$21.15	\$15.54	\$18.84	\$14.98
Florida	\$23.87	\$18.61	\$22.50	\$18.39
Western Pennsylvania 8/	\$21.14	\$15.92	\$18.75	\$14.37
Indiana	\$21.23	\$15.83	\$18.77	\$14.86
Wisconsin	\$20.79	\$16.63	\$18.63	\$12.94
Corn Belt States 9/	\$19.97	\$15.20	\$17.78	\$13.61
Western Texas 10/	\$19.53	\$14.45	\$17.20	\$12.98
Northwest States 11/	\$19.59	\$14.55	\$17.25	\$12.75
All Federal Orders 12/	\$20.70	\$16.12	\$18.41	\$13.77
California 13/	\$17.97	\$12.83	\$16.17	\$10.57

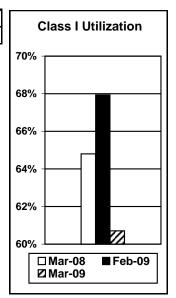
Source: Dairy Market News; 1/ Information is shown for those areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. 2/ Net pay price received by dairy farmers for milk. 3/ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont. 4/ All the counties to the east of those listed in 8/. 5/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 6/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 7/ The counties of Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry and all those to the south of these. 8/ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those to the west of these. 9/ Includes Kansas, Nebraska and the Missouri counties to the north of those listed in 7/. 10/ All counties to the west of Fanin, Hunt, Van Zandt, Henderson, Anderson, Houston, Cherokee, Nacogdoches, and Shelby. 11/ Includes Oregon and Washington. 12/ Weighted average of the information for all selected reporting areas in Federal milk orders. 13/ Calculated by California Department of Food and Agriculture.

### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS II			CLASS III			CLASS IV		U	NIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan <b>2008</b>	\$19.63	\$1.4643	\$24.07	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$ 12.05	\$1.3319	\$16.29	\$ 18.26	\$1.3813	\$22.46
Feb	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$ 10.48	\$1.3010	\$14.67	\$ 16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$ 9.75	\$1.3604	\$14.17	\$ 14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$ 9.74	\$1.4748	\$14.56	\$ 15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
June	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
July	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47											

### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK											
Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	SS IV		
Period	1000 lbs.	Farms	1000 lbs.	%								
Jan <b>2008</b>	642,148	3,068	427,443	66.56%	54,698	8.52%	109,863	17.11%	50,144	7.81%		
Feb	606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%		
Mar	614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%		
Apr	608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%		
May	597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%		
June	493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%		
July	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%		
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%		
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%		
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%		
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%		
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%		
Jan <b>2009</b>	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%		
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%		
Mar	677,722	2,900**	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%		



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia; \*\* Estimated

### **Southeast Marketing Area - Federal Order 7**

# **Pool and Payment Dates for the Pooling Periods April through June 2009**

		MA Pay	ment Dates	Payments for Producer Milk					
	Pool & Uniform	Due to: Due From:		Partial Pa	yment** Due	Final Pa	ayment Due		
Pool Month	Price Release Date	All Funds	P/S & T-Credit	Соор	Nonmember	Nonmember Coop			
APR 2009	05/11/09	05/12/09	05/13/09	04/27/09	04/27/09	05/13/09	05/14/09		
MAY 2009	06/11/09	06/12/09	06/15/09	05/26/09	05/26/09	06/15/09	06/16/09		
JUN 2009	07/11/09	07/13/09	07/14/09	06/25/09	06/26/09	07/14/09	07/15/09		

The base rate for making partial payments in Fulton County, GA for April will be \$11.22 per hundredweight. This is 90 percent of the preceding month's uniform price of \$12.47 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits												
	[per Order Amendment issued March 17, 2008]											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	Producer Touch Base Days											
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

### WASDE Dairy Report 1/

### WASDE - 469 April 9, 2009

Milk production forecasts for 2009 are lowered from last month. Cow numbers for 2009 are forecast lower, as producers are expected to liquidate herds in response to poor returns. The recently announced Cooperatives Working Together (CWT) herd buyout is expected to encourage a more rapid reduction in cow numbers by encouraging producers to reduce herds. Milk per cow growth is slowed from last month reflecting poor returns. Import forecasts are unchanged from last month, but commercial exports are lowered due to reduced butter exports. CCC net removals are reduced as strengthening prices through the year will result in lower sales of dairy products to the CCC.

Milk price estimates for 2009 are raised. Forecasts for all dairy products are up from last month. Reductions in milk supplies are expected to support product prices. As a result of higher product prices, the Class III and Class IV price forecasts are raised from last month. The all milk price is also forecast higher this month at \$11.85 to \$12.35 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

### www.fmmatlanta.com





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# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

May 2009



Federal Order 7

Volume 10—No. 5

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

### **Comparing Retail and Producer Milk Prices**

Producer milk prices have dramatically declined over the past six months. Historically, declines in producer milk prices do eventually result in lower prices to consumers, though other segments of the marketing chain tend to pass along price reductions more slowly than price increases. Have retail milk prices fallen at the same rate as producer milk prices? Examining two different retail price surveys, one conducted by the U.S. Department of Agriculture (USDA) and one conducted by the U.S. Department of Labor (DOL) suggests the answer is no. The Class I 'mover', that is to say the Federal Order fluid milk price without location adjustments, has fallen 50.6% since January 2008. The retail price of whole milk has fallen 8.3% in New Orleans, LA, 23.3% in Miami, FL and 26.8% in Atlanta, GA according to the USDA survey. The DOL's more comprehensive survey (the consumer price index or 'CPI Milk: Southern Cities' in chart below) shows a 19.7% decline in retail milk prices. Page four of this Bulletin has a more detailed depiction of these price series.

### **Changes in Retail and Producer Milk Price:** January 2008 to April 2009

Price Series	Jan-08	Apr-09	% Chg
Retail Price:Atlanta,GA	\$4.26	\$3.12	-26.8%
Retail Price:Miami, Fl	\$4.29	\$3.29	-23.3%
Retail Price:New Orleans, LA	\$4.35	\$3.99	-8.3%
CPI Milk: Southern Cities	\$4.22	\$3.39*	-19.7%
Class I Price 'Mover'	\$20.97	\$10.36	-50.6%

<sup>\*</sup>March 2009 price, April not available at time of publication.

### **April Uniform Price Up**

The uniform price in Fulton County, GA, was \$13.14 per hundredweight of milk at 3.5 percent butterfat for the month of April. The uniform price is \$0.67 higher than the previous month but is \$6.83 per hundredweight lower compared with April of last year.

Class I utilization was 61.02 percent in April, an increase of 0.31 percent compared with the previous month and a decrease of 2.74 percent compared with April of last year.

### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in March was 16.4 billion pounds, a decrease of 0.3 percent from March 2008 and an increase of 0.5 percent when compared with February 2009 on a daily average basis. Total cheese output (excluding cottage cheese) was 871 million pounds, 4.3 percent higher than March 2008 and 2.3 percent above February 2009 on a daily average basis. Butter production was 145 million pounds, 4.4 percent less than March 2008 and a decline of 9.7 percent compared with February 2009 on a daily average basis.

Nonfat dry milk powder production was 136 million pounds in March, a slight increase compared with March 2008 and a slight decrease compared to February 2009 on a daily average basis. Dry whey production was 92.3 million pounds in March, a decrease of 5.7 percent compared with March of last year and 0.8 percent higher than last month on a daily average basis.

The milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to one pound of whole milk, was 1.59 in April 2009, up 0.02 points from March's revised ratio.

F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - APRIL 2009

Calculation of Uniform Butterfat Pr	ice:				_
		<u>Utilization</u>	<u>Pounds</u>	Price/lb.	<u>Value</u>
Class I Butterfat		34.46%	8,018,035	\$1.1500	\$ 9,220,740.25
Class I Differential at Location		0.4.000/	5 775 454	<b>#</b> 4 0440	267,142.04
Class II Butterfat Class III Butterfat		24.82% 20.66%	5,775,154	\$1.2119 \$1.2049	6,998,909.15
Class IV Butterfat		20.06%	4,806,785 4,667,051	\$1.2049 \$1.2049	5,791,695.23 5,623,329.71
Total Butterfat	•	100.00%	23,267,025	ψ1.2043	\$ 27,901,816.38
				<b></b>	\$ 21,901,010.30
Uniform But	tterfat Price p	er lb. (Fulton Co	unty, Georgia):	\$1.1992	
Calculation of Uniform Skim Milk P					
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		<u>er unit</u>	<u>Value</u>
Class I Skim Milk	62.01%	385,651,221	\$6.56		\$ 25,298,720.11
Class I Butterfat	34.46%	8,018,035	\$1.1500	/lb.	9,220,740.25
Class I Differential at Location Total Class I Milk	C4 000/	393,669,256			13,181,903.19
	61.02%	393,669,256			\$ 47,701,363.55
Class II Skim Milk	9.09%	56,512,869	\$6.47		\$ 3,656,382.63
Class II Butterfat	24.82%	5,775,154	\$1.2119	/lb.	6,998,909.15
Total Class II Milk	9.65%	62,288,023			\$ 10,655,291.78
Class III Skim Milk	18.96%	117,934,283	\$6.80	/cwt.	\$ 8,019,531.24
Class III Butterfat	20.66%	4,806,785	\$1.2049	/lb.	5,791,695.23
Total Class III Milk	19.02%	122,741,068			\$ 13,811,226.47
Class IV Skim Milk	9.94%	61,831,214	\$5.81	/cwt.	\$ 3,592,393.54
Class IV Butterfat	20.06%	4,667,051	\$1.2049	/lb.	5,623,329.71
Total Class IV Milk	10.31%	66,498,265			\$ 9,215,723.25
Producer Milk	100.00%	645,196,612			\$ 81,383,605.05
Adjustments					
Overage and Other Source					\$0.00
Inventory Adjustments					\$78,090.77
Producer butterfat at uniform but					(\$27,901,816.38)
Location Adjustments to Produce 1/2 Unobligated Balance in P.S.F					\$4,118,119.55 \$277,527.16
<del>-</del>					
Adjusted Pool Value Reserve for Producer Settlemen	t Eupe	\$ 9.31866 \$ 0.04866		\$57,955,526.15 \$202,652,45	
Reserve for Producer Settlemen	t Func	\$ 0.04866		\$302,653.45	
Uniform Skim Milk Price per cwt. (F	Fulton County	\$9.27			
Uniform Price per cwt. (Fulton Cou	nty, Georgia)		\$13.14*		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	ASS I	UNIFO	RM	CLASS I %
(Priced at)	APR 2009	MAY 2009	MAR 2009	APR 2009	APR 2009
Appalachian (Charlotte)	\$ 13.76	\$ 14.37	\$ 12.29	\$ 12.97	68.05%
Arizona (Phoenix	\$ 12.71	\$ 13.32	\$ 10.63	\$ 11.06	32.28%
Central (Kansas City)	\$ 12.36	\$ 12.97	\$ 10.44	\$ 10.91	31.56%
Florida (Tampa)	\$ 15.76	\$ 16.37	\$ 14.19	\$ 15.11	85.80%
Mideast (Cleveland)	\$ 12.36	\$ 12.97	\$ 10.73	\$ 11.28	39.60%
Northeast (Boston)	\$ 13.61	\$ 14.22	\$ 11.56	\$ 12.08	41.70%
Pacific Northwest (Seattle)	\$ 12.26	\$ 12.87	\$ 10.48	\$ 11.01	33.08%
Southeast (Atlanta)	\$ 14.16	\$ 14.77	\$ 12.47	\$ 13.14	61.02%
Southwest (Dallas)	\$ 13.36	\$ 13.97	\$ 11.45	\$ 11.89	34.94%
Upper Midwest (Chicago)	\$ 12.16	\$ 12.77	\$ 10.57	\$ 10.98	13.30%

### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	April 2009	April 2008
Producer Milk	•	•
Class I	393,669,256	388,115,181
Class II	62,288,023	81,107,576
Class III	122,741,068	100,604,041
Class IV	66,498,265	38,804,061
Total Producer Milk	645,196,612	608,630,859
Average Butterfat Test	3.61%	3.62%
Percent of Producer Milk in Class I	61.02%	63.76%
Daily Average Receipts	21,506,554	20,287,695
Other Source Milk		
Class I	7,341,349	6,344,256
Class II	3,513,264	14,906,860
Class III	2,253,667	2,524,562
Class IV Total Other Source Milk	11,093,124	9,588,709
	24,201,404	33,364,387
Overage Class I	0	0
Class II	0	26,334
Class III	0	20,334
Class IV	0	6,785
Total Overage	0	33,119
Opening Inventory	· ·	33,113
Class I	35,640,331	32,019,591
Class II	2,537,761	2,975,177
Class III	3,009,888	380,875
Class IV	11,509,205	18,114,621
Total Opening Inventory	52,697,185	53,490,264
Total Receipts	722,095,201	695,518,629
Utilization:	•	
Class I Utilization		
Inventory of Packaged FMP	34,970,235	31,691,919
Route Disposition Class I	389,639,977	384,285,318
Shrinkage	2,573,592	2,632,904
Transfers & Diversions to Nonpool	9,467,132	7,868,887
Total Class I Utilization	436,650,936	426,479,028
Average Butterfat Test	2.02%	2.04%
Daily Average Utilization	14,555,031	14,215,968
Class II Utilization		
Nonfluid Used To Produce	1,747,900	1,753,781
Shrinkage	317,963	54,382
Transfers & Diversions to Nonpool/Commercial Foods	42,174,336	59,961,930
Used To Produce/Other Uses	24,098,849	37,245,854
Total Class II Utilization	68,339,048	99,015,947
Average Butterfat Test	9.96%	7.50%
Class III Utilization	•	•
Shrinkage	0	102 500 470
Transfers & Diversions to Nonpool	128,004,623	103,509,478
Used To Produce/Other Uses	129,004,622	103 500 479
Total Class III Utilization	<b>128,004,623</b> 3.82%	<b>103,509,478</b> 4.12%
Average Butterfat Test  Class IV Utilization	3.02 /6	4.1270
Inventory	18,031,020	23,561,350
Nonfluid Used To Fortify	1,620,957	1,272,229
Shrinkage	7,829,670	6,521,945
Transfers & Diversions to Nonpool	56,961,908	30,134,423
Used To Produce/Other Uses	4,657,039	5,024,229
Total Class IV Utilization	89,100,594	66,514,176
Average Butterfat Test	6.71%	8.21%
Total Utilization	722,095,201	695,518,629
	,	

### **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during April 2009 is \$13.14 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$9.27 per hundredweight plus 3.5 times the uniform butterfat price of \$1.1992 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In April, Class I use, which is primarily bottled or packaged fluid milk, accounted for 62.01% of all producer skim milk (priced to handlers at \$6.56 per hundredweight, plus the Class I differential, see page 2) and 34.46% of producer butterfat (priced to handlers at \$1.1500 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 9.09% of all producer skim milk (\$6.47 per hundredweight) and 24.82% of producer butterfat (\$1.2119 per pound). Class III use, mostly milk used to produce cheese, accounted for 18.96% of all producer skim milk

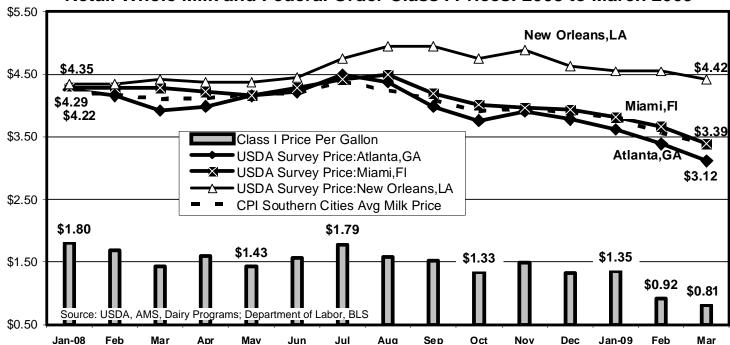
(\$6.80 per hundredweight) and 20.66% of producer butterfat (\$1.2049 per pound). Class IV use, generally milk processed into butter and powder, accounted for 9.94% of all producer skim milk (\$5.81 per hundredweight) and 20.06% of producer butterfat (\$1.2049 per pound).

Receipts of producer milk during April 2009 totaled 645.2 million pounds. There were 26 regulated pool distributing plants, 3 pool supply plants and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for April 2009. Class I route disposition in the area was 437.8 million pounds in March 2009.

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>March 2009</u>		
Whole Milk	137,395,849	31.39%
Fat Free Milk	50,906,682	11.63%
Lowfat Milk (incl. 1%)	35,737,072	8.16%
Reduced Fat Milk (incl. 2%)	157,599,587	36.00%
Cultured Fluid Milk (incl. Buttermilk)	8,411,933	1.92%
Flavored Drinks and Milk	47,703,922	10.90%
Total Disposition in Marketing Area	437,755,045	100.00%
Total Disposition by Pool Plants	350,177,837	79.99%
Total Disposition by Nonpool Plants	87,577,208	20.01%
Total Disposition in Marketing Area	437,755,045	100.00%

### Retail Whole Milk and Federal Order Class I Prices: 2008 to March 2009



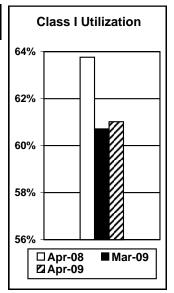
Note: The chart above is meant to show changes in milk prices over time, not necessarily their absolute values. The bars "Class I Price Per Gallon", also known as "the mover" show how Federal Order fluid milk prices have fared since January 2008 and are valid representations of price changes for all locations. While Class I price differentials increases in May 2008 (+\$0.06/gal in Atlanta, +\$0.02 in New Orleans and +\$0.15/gal in Miami) are not shown, including differentials would not significantly alter the trends revealed.

### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS II			CLASS III			CLASS IV		U	NIFORM*	•
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan <b>2008</b>	\$19.63	\$1.4643	\$24.07	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$ 12.05	\$1.3319	\$16.29	\$ 18.26	\$1.3813	\$22.46
Feb	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$ 10.48	\$1.3010	\$14.67	\$ 16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$ 9.75	\$1.3604	\$14.17	\$ 14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$ 9.74	\$1.4748	\$14.56	\$ 15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
June	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
July	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49											

### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK										
Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	SIV
Period	1000 lbs.	Farms	1000 lbs.	%						
Jan <b>2008</b>	642,148	3,068	427,443	66.56%	54,698	8.52%	109,863	17.11%	50,144	7.81%
Feb	606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%
Mar	614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%
Apr	608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%
May	597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%
June	493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%
July	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%
Jan <b>2009</b>	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%
Mar	677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%
Apr	645,197	2,900**	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%



### **Southeast Marketing Area - Federal Order 7**

#### **Pool and Payment Dates for the Pooling Periods** May through July 2009 **MA Payment Dates Payments for Producer Milk** Due to: **Due From:** Partial Payment\*\* Due **Final Payment Due Pool & Uniform** Pool Month | Price Release All Funds P/S & T-Credit Coop Nonmember Coop Nonmember **Date**

05/26/09

06/25/09

05/26/09

06/26/09

06/15/09

07/14/09

06/16/09

07/15/09

JUL 2009 08/11/09 08/12/09 08/13/09 07/27/09 07/27/09 08/13/09 08/14/09

\*\* The base rate for making partial payments in Fulton County, GA for April will be \$11.83 per hundredweight. This is 90 percent of the preceding month's uniform price of \$13.14 per hundredweight.

06/15/09

07/14/09

Producer Touch Base Requirements & Handler Diversion Limits												
[per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

### WASDE Dairy Report 1/

### WASDE - 470 May 12, 2009

06/11/09

07/11/09

06/12/09

07/13/09

MAY 2009

JUN 2009

Milk production is forecast to decline in 2010 as the sector responds to weak 2009 returns. Cow numbers are forecast to decline from 2009 although the pace of decline will slacken during the year as returns improve. Growth in milk per cow is expected to improve slightly in 2010. Commercial exports are forecast to increase as the global economy improves. Domestic disappearance of fat and skim solids reflect tightening supplies and improved exports. Product prices are forecast higher as demand improves and supplies tighten. With firmer cheese and whey prices, the Class III price is forecast to rise above 2009. Likewise, stronger butter and nonfat dry milk (NDM) prices will push Class IV prices above 2009. The 2010 all milk price is forecast at \$14.70 to \$15.70 per cwt.

Forecast milk supply for 2009 is lowered slightly from last month primarily reflecting weaker expected growth in milk per cow. Cheese prices are lowered but butter and whey price forecasts are raised. The NDM price forecast is unchanged. The Class III price forecast is lowered slightly as the weaker cheese prices more than offsets the higher whey price. The Class IV price forecast is unchanged. The milk price is forecast to average \$11.85 to \$12.35 per cwt.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

## www.fmmatlanta.com





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# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

**June 2009** 

Southeast Marketing Area Federal Order 7

Volume 10-No. 6

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

### **Update on Marketing Services**

Federal regulations of the Southeast and Florida Orders include a provision that authorizes a deduction from producers for marketing services. These funds pay for the Market Administrator to provide, along with market information and other services, a milk sample and test verification program on behalf of producers who are not cooperative members and cooperative members who are not receiving such services from a cooperative association.

The Market Administrator has an established testing regime for nonmember farm bulk milk tank samples. These samples are tested for butterfat for payment consideration, as well as protein, solidsnon-fat, and somatic cells. A final test which determines the freezing point of the sample can indicate contamination or adulteration. Additionally, bulk milk tanks for nonmember producers are checked for proper calibration as resources permit. These and other monitoring steps, including sending raw milk control samples to industry testing laboratories, are performed to assure accuracy in market reporting and producer payments.

In May 2009, the Market Administrator handled samples from 594 producers and ran a total of 6,286 various tests on those samples. If interested, producers may view the results of any of their Market Administrator tests online at www.fmmatlanta.com under the 'Laboratory and Test Results' link.

### **Proposed Rules on Promotion and Imports**

The USDA has published a proposed rule amending the National Dairy Promotion and Research Order. The proposed rule would establish a dairy import assessment program as required by the Farm Security and Rural Investment Act of 2002 (2002 Farm Bill) and the Food, Conservation, and Energy Act of 2008 (2008 Farm Bill).

The proposed rule would (continued on page 4)

### **Uniform Price Rises**

The uniform price in Fulton County, GA, was \$13.21 per hundredweight of milk at 3.5 percent butterfat for the month of May. The uniform price is \$0.07 higher than the previous month but is \$6.39 per hundredweight lower compared with May of last year.

Class I utilization was 57.18 percent in May, a decrease of 3.84 percent compared with the previous month and a decrease of 7.56 percent compared with May of last year.

### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in April was 16.1 billion pounds, a decrease of 0.1 percent from April 2008 and an increase of 1.1 percent when compared with March 2009 on a daily average basis. Total cheese output (excluding cottage cheese) was 846 million pounds, 3.2 percent above April 2008 and 0.4 percent higher than March 2009 on a daily average basis. Butter production was 144 million pounds, 3.9 percent below April 2008 and 1.1 percent above March 2009 on a daily average basis.

Nonfat dry milk powder production was 139 million pounds in April, a 3.1 percent increase compared with April 2008 and a 6.2 percent increase compared to March 2009 on a daily average basis. Dry whey production was 92.8 million pounds in April, a decrease of 6.0 percent compared with April of last year and 3.9 percent higher than the previous month on a daily average basis.

The milk-feed price ratio, the pounds of 16 percent mixed dairy feed equal in value to one pound of whole milk, was 1.47 in May 2009, down 0.11 points from April's revised ratio based on lower milk and higher feed prices.

### F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - MAY 2009

Calculation of Uniform Butterfat Pr	ice:				
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		33.19%	7,821,090	\$1.2019	\$ 9,400,168.09
Class I Differential at Location					262,547.19
Class II Butterfat		23.33%	5,498,732	\$1.2718	6,993,287.38
Class III Butterfat		23.02%	5,426,186	\$1.2648	6,863,040.03
Class IV Butterfat	•	20.46%	4,822,909	\$1.2648	6,100,015.30
Total Butterfat		100.00%	23,568,917		\$ 29,619,057.99
Uniform But	terfat Price p	er lb. (Fulton Co	unty, Georgia):	\$1.2567	
Calculation of Uniform Skim Milk P	rice				
Producer Milk	Utilization	Pounds	Price p	er unit	Value
Class I Skim Milk	58.07%	3 <del>71,463,</del> 169	\$7.01	/cwt.	\$ 26 <del>,039,5</del> 68.15
Class I Butterfat	33.19%	7,821,090	\$1.2019	/lb.	9,400,168.09
Class I Differential at Location		379,284,259			12,731,356.31
Total Class I Milk	57.18%	379,284,259			\$ 48,171,092.55
Class II Skim Milk	8.72%	55,796,049	\$6.49	/cwt.	\$ 3,621,163.59
Class II Butterfat	23.33%	5,498,732	\$1.2718	/lb.	6,993,287.38
Total Class II Milk	9.24%	61,294,781			\$ 10,614,450.97
Class III Skim Milk	23.38%	149,589,897	\$5.61	/cwt.	\$ 8,391,993.20
Class III Butterfat	23.02%	5,426,186	\$1.2648		6,863,040.03
Total Class III Milk	23.37%	155,016,083	·		\$ 15,255,033.23
Class IV Skim Milk	9.83%	62,881,640	\$5.92	/cwt.	\$ 3,722,593.10
Class IV Butterfat	20.46%	4,822,909	\$1.2648		6,100,015.30
Total Class IV Milk	10.21%	67,704,549			\$ 9,822,608.40
Producer Milk	100.00%	663,299,672			\$ 83,863,185.15
Adjustments					
Overage and Other Source					\$5,571.13
Inventory Adjustments					\$8,983.08
Producer butterfat at uniform but	terfat price				(\$29,619,057.99)
Location Adjustments to Produce					\$4,115,861.55
1/2 Unobligated Balance in P.S.F	=				\$334,801.02
Adjusted Pool Value			\$ 9.17720		\$58,709,343.94
Reserve for Producer Settlemen	t Func		\$ 0.04720		\$301,925.98
Uniform Skim Milk Price per cwt. (F	Fulton County	, Georgia):	\$9.13		
Uniform Price per cwt. (Fulton Cou	nty, Georgia)		\$13.21*		
•					

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

### OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	SSI	UNIFO	CLASS I %	
(Priced at)	MAY 2009	JUN 2009	APR 2009	MAY 2009	MAY 2009
Appalachian (Charlotte)	\$ 14.37	\$ 13.48	\$ 12.97	\$ 13.28	64.70%
Arizona (Phoenix	\$ 13.32	\$ 12.43	\$ 11.06	\$ 11.15	30.68%
Central (Kansas City)	\$ 12.97	\$ 12.08	\$ 10.91	\$ 10.82	26.78%
Florida (Tampa)	\$ 16.37	\$ 15.48	\$ 15.11	\$ 15.65	85.68%
Mideast (Cleveland)	\$ 12.97	\$ 12.08	\$ 11.28	\$ 11.27	37.70%
Northeast (Boston)	\$ 14.22	\$ 13.33	\$ 12.08	\$ 12.18	39.90%
Pacific Northwest (Seattle)	\$ 12.87	\$ 11.98	\$ 11.01	\$ 10.83	26.18%
Southeast (Atlanta)	\$ 14.77	\$ 13.88	\$ 13.14	\$ 13.21	57.18%
Southwest (Dallas)	\$ 13.97	\$ 13.08	\$ 11.89	\$ 11.84	32.56%
Upper Midwest (Chicago)	\$ 12.77	\$ 11.88	\$ 10.98	\$ 10.30	12.40%

### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	May 2009	May 2008
Producer Milk	•	•
Class I	379,284,259	386,638,392
Class II	61,294,781	79,322,933
Class III	155,016,083	96,547,343
Class IV	67,704,549	34,667,771
Total Producer Milk	663,299,672	597,176,439
Average Butterfat Test	3.55%	3.58%
Percent of Producer Milk in Class I	57.18%	64.74%
Daily Average Receipts	21,396,764	19,263,756
Other Source Milk		
Class I	6,878,081	5,093,594
Class II	3,390,662	16,538,083
Class III	2,909,666	3,620,638
Class IV	7,101,240	7,266,967
Total Other Source Milk	20,279,649	32,519,282
Overage		
Class I	6,317	0
Class II	0	3,800
Class III	0	201
Class IV	32,393	97,277
Total Overage	38,710	101,278
Opening Inventory		
Class I	35,076,642	31,791,443
Class II	729,352	3,579,347
Class III	3,428,810	1,290,645
Class IV	13,814,691	17,883,175
Total Opening Inventory	53,049,495	54,544,610
Total Receipts	736,667,526	684,341,609
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	26,492,569	29,551,486
Route Disposition Class I	382,881,850	381,826,635
Shrinkage	2,610,159	3,991,452
Transfers & Diversions to Nonpool	9,260,721	8,153,856
Total Class I Utilization	421,245,299	423,523,429
Average Butterfat Test	2.05%	2.07%
Daily Average Utilization	13,588,558	13,662,046
Class II Utilization		
Nonfluid Used To Produce	1,368,899	2,027,663
Shrinkage	287,492	0
Transfers & Diversions to Nonpool/Commercial Foods	40,368,672	59,167,841
Used To Produce/Other Uses	23,389,732	38,248,659
Total Class II Utilization	65,414,795	99,444,163
Average Butterfat Test	9.71%	7.53%
Class III Utilization		
Shrinkage	7,753,961	0
Transfers & Diversions to Nonpool	148,959,694	101,458,827
Used To Produce/Other Uses	4,640,904	0
Total Class III Utilization	161,354,559	101,458,827
Average Butterfat Test	3.44%	4.19%
Class IV Utilization		
Inventory	27,393,094	12,847,116
Nonfluid Used To Fortify	1,642,956	1,155,244
Shrinkage	8,967	6,563,655
Transfers & Diversions to Nonpool	59,607,856	34,354,079
Used To Produce/Other Uses	0	4,995,096
Total Class IV Utilization	88,652,873	59,915,190
Average Butterfat Test	6.69%	7.69%
Total Utilization	736,667,526	684,341,609

### **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during May 2009 is \$13.21 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$9.13 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2567 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In May, Class I use, which is primarily bottled or packaged fluid milk, accounted for 58.07% of all producer skim milk (priced to handlers at \$7.01 per hundredweight, plus the Class I differential, see page 2) and 33.19% of producer butterfat (priced to handlers at \$1.2019 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 8.72% of all producer skim milk (\$6.49 per hundredweight)

and 23.33% of producer butterfat (\$1.2718 per pound). Class III use, mostly milk used to produce cheese, accounted for 23.38% of all producer skim milk (\$5.61 per hundredweight) and 23.02% of producer butterfat (\$1.2648 per pound). Class IV use, generally milk processed into butter and powder, accounted for 9.83% of all producer skim milk (\$5.92 per hundredweight) and 20.46% of producer butterfat (\$1.2648 per pound).

Receipts of producer milk during May 2009 totaled 663.3 million pounds. There were 26 regulated pool distributing plants, 3 pool supply plants and 11

### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>April 2009</u>		
Whole Milk	132,992,711	31.66%
Fat Free Milk	48,813,097	11.62%
Lowfat Milk (incl. 1%)	33,756,729	8.04%
Reduced Fat Milk (incl. 2%)	151,329,712	36.03%
Cultured Fluid Milk (incl. Buttermilk)	8,344,097	1.99%
Flavored Drinks and Milk	44,789,107	10.66%
Total Disposition in Marketing Area	420,025,453	100.00%
Total Disposition by Pool Plants	340,506,339	81.07%
Total Disposition by Nonpool Plants	79,519,114	18.93%
Total Disposition in Marketing Area	420,025,453	100.00%

cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for May 2009. Class I route disposition in the area was 420.0 million pounds in April 2009.

### **USDA Issues Proposed Rules on Promotion and Imports**

(continued from page 4) amend the term "United States" to mean all States, the District of Columbia and the Commonwealth of Puerto Rico.

The 2002 Farm Bill mandated that the Dairy Order be amended to implement an assessment on imported dairy products to fund promotion and research. The 2008 Farm Bill specified that importers of dairy products be assessed a rate of 7.5 cents per hundredweight, or the equivalent thereof.

The Dairy Board was established under the Dairy Production Stabilization Act of 1983 to develop and administer a coordinated program of promotion, research, and nutrition education to strengthen the dairy industry's positioning in domestic and foreign markets. Initially, two importer representatives, as appointed by the Secretary, will be added to the current 36-member Dairy Board. Thereafter, importer representation on the Dairy Board will be adjusted at least once every three years if necessary to reflect the volume of imports relative to domestic marketings.

Producers in the added areas of Alaska, Hawaii, and the Commonwealth of Puerto Rico are assessed 15 cents per hundredweight of milk produced and marketed. These four new areas will be added to the regions of closest geographic proximity.

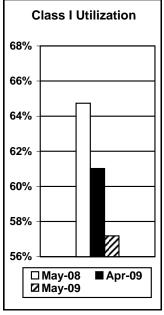
The proposed rule was published in the May 19, 2009 Federal Register and is available on www.regulations.gov and AMS's website at www.ams.usda.gov/dairy.

#### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS II			CLASS III		CLASS IV			UNIFORM*		
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan <b>2008</b>	\$19.63	\$1.4643	\$24.07	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$ 12.05	\$1.3319	\$16.29	\$ 18.26	\$1.3813	\$22.46
Feb	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$ 10.48	\$1.3010	\$14.67	\$ 16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$ 9.75	\$1.3604	\$14.17	\$ 14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$ 9.74	\$1.4748	\$14.56	\$ 15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
June	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
July	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$ 5.92	\$1.2648	\$10.14	\$ 9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK												
Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	SS IV		
Period	1000 lbs.	Farms	1000 lbs.	%								
Jan <b>2008</b>	642,148	3,068	427,443	66.56%	54,698	8.52%	109,863	17.11%	50,144	7.81%		
Feb	606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%		
Mar	614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%		
Apr	608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%		
May	597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%		
June	493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%		
July	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%		
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%		
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%		
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%		
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%		
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%		
Jan <b>2009</b>	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%		
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%		
Mar	677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%		
Apr	645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%		
May	663,300	2,900**	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%		



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

# **Southeast Marketing Area - Federal Order 7**

#### **Pool and Payment Dates for the Pooling Periods** June through August 2009 **MA Payment Dates Payments for Producer Milk** Due to: **Due From:** Partial Payment\*\* Due **Final Payment Due Pool & Uniform** Pool Month | Price Release All Funds P/S & T-Credit Coop Nonmember Coop Nonmember **Date** 07/14/09 JUN 2009 07/11/09 07/13/09 07/14/09 06/25/09 06/26/09 07/15/09

08/13/09

09/15/09

07/27/09

08/25/09

07/27/09

08/26/09

08/13/09

09/15/09

08/14/09

09/16/09

Producer Touch Base Requirements & Handler Diversion Limits											
[per Order Amendment issued March 17, 2008]											
	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec										
Producer Touch Base Days											
Diversion Percentage Limits   25%   25%   35%   35%   35%   35%   25%   25%   25%   25%   25%   35%											

### WASDE Dairy Report 1/

#### WASDE - 471 June 10, 2009

08/11/09

09/11/09

08/12/09

09/14/09

JUL 2009

AUG 2009

The milk production forecasts for 2009 and 2010 are reduced as higher feed prices further weaken producer returns and sharpen the expected contraction in cow numbers. Growth in milk per cow is also slowed due to higher feed costs. Commercial exports, primarily on a skim-solids basis, are forecast higher in 2009 and 2010 on tighter global dairy product supplies and a weaker U.S. dollar.

CCC removals are adjusted to reflect exports under the Dairy Export Incentive Program (DEIP). Most product prices are forecast higher in the face of tighter supplies, but cheese prices are forecast lower for 2009. The Class III price is unchanged for 2009 but raised for 2010 while Class IV prices are forecast higher for 2009 and 2010. The all milk price is forecast at \$11.95 to \$12.35 per cwt for 2009 and \$15.10 to \$16.10 for 2010.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

# www.fmmatlanta.com





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<sup>\*\*</sup> The base rate for making partial payments in Fulton County, GA for June will be \$11.89 per hundredweight. This is 90 percent of the preceding month's uniform price of \$13.21 per hundredweight.

# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

**July 2009** 

Southeast Marketing Area Federal Order 7

Volume 10—No. 7

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

#### 2008 Annual Summaries Available

The National Agricultural Statistics Service (NASS) recently published two annual summaries of different segments of the dairy industry for 2008. One report, titled 'Milk Production, Disposition, and Income 2008 Summary', focuses on measures of farm level performance of the nation's dairy farms. The second report, Products 2008 Summary', reviews the processing of milk into storable goods. Both of these are available at www.nass.usda.gov/Publications. Selected highlights from the reports are:

Milk production increased 2.3 percent in 2008 to 190 billion pounds. Milk per cow, at 20,396 pounds, was 192 pounds above 2007. The annual average number of milk cows on farms was 9.32 million head, up 126,000 head from 2007.

Cash receipts from marketings of milk during 2008 totaled \$34.8 billion, 1.9 percent lower than 2007. Producer returns averaged \$18.41 per hundredweight, 4.2 percent below 2007. Marketings totaled 189 billion pounds, 2.4 percent higher than the previous year.

Total cheese production in 2008 was 9.9 billion pounds, 2 percent above 2007 production. Wisconsin was the leading cheese producing state with 25 percent of the production, followed by California with 21 percent, Idaho with 8 percent, New York with 7 percent, and Minnesota and New Mexico with 6 percent each.

The amount of butter production in the United States during 2008 totaled 1.6 billion pounds, 7 percent above 2007. California accounted for 34 percent of butter production in 2008, followed by Wisconsin with 22 percent.

Nonfat dry milk production for human food, at 1.5 billion pounds, was up 17 percent from 2007. California, accounting for 54 percent of total production, was the largest source of milk powder.

#### **Uniform Price Falls**

The uniform price in Fulton County, GA, was \$12.83 per hundredweight of milk at 3.5 percent butterfat for the month of June. The uniform price is \$0.38 lower than the previous month and is \$7.97 per hundredweight lower compared with June of last year.

Class I utilization was 61.19 percent in June, an increase of 4.01 percent compared with the previous month and a decrease of 9.06 percent compared with June of last year.

# **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in May was 16.7 billion pounds, an increase of 0.1 percent from May 2008 and an increase of 0.4 percent when compared with April 2009 on a daily average basis. Total cheese output was 861 million pounds, 2.6 percent above May 2008 and 1.4 percent below April 2009 on a daily average basis. Butter production was 139 million pounds, 0.3 percent below May 2008 and 5.3 percent below April 2009 on a daily average basis.

Nonfat dry milk powder production was 149.0 million pounds in May, a 13.3 percent increase compared with May 2008 and a 4.1 percent increase compared to April 2009 on a daily average basis. Dry whey production was 95.3 million pounds in May, a decrease of 3.8 percent compared with May 2008 and 0.5 percent below April 2009 on a daily average basis.

# **Transportation Credit Update**

The available balance in the Federal Order 7 transportation credit balancing fund for June 2009 was \$4,662,576.34. Preliminary claims were made for \$1,431,432.49. Since sufficient funds were available, all eligible claims were paid in full.

# F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - JUNE 2009

Calculation of Uniform Butterfat Pr	rice:				
		<b>Utilization</b>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		37.31%	<del>8,016,36</del> 1	\$1.2517	\$ 10,034,079.07
Class I Differential at Location					268,953.91
Class II Butterfat		25.59%	5,500,234	\$1.2614	6,937,995.17
Class III Butterfat		22.79%	4,898,233	\$1.2544	6,144,343.46
Class IV Butterfat		14.31%	3,074,750	\$1.2544	3,856,966.42
Total Butterfat		100.00%	21,489,578		\$ 27,242,338.03
Uniform Bu	tterfat Price po	er lb. (Fulton Coເ	ınty, Georgia):	\$1.2677	
Calculation of Uniform Skim Milk F	Price				
Producer Milk	Utilization	Pounds	Price p	er unit	Value
Class I Skim Milk	62.07%	362,286,961	\$5.91 /		\$ 21,411,159.41
Class I Butterfat	37.31%	8,016,361	\$1.2517 <i>/</i>	lb.	10,034,079.07
Class I Differential at Location		370,303,322	·		12,406,570.93
Total Class I Milk	61.19%	370,303,322			\$ 43,851,809.41
Class II Skim Milk	10.02%	58,470,329	\$6.61 /	cwt.	\$ 3,864,888.73
Class II Butterfat	25.59%	5,500,234	\$1.2614	Ίb.	6,937,995.17
Total Class II Milk	10.57%	63,970,563			\$ 10,802,883.90
Class III Skim Milk	21.87%	127,631,485	\$5.78 /	cwt.	\$ 7,377,099.85
Class III Butterfat	22.79%	4,898,233	\$1.2544 /	lb.	6,144,343.46
Total Class III Milk	21.90%	132,529,718			\$ 13,521,443.31
Class IV Skim Milk	6.04%	35,275,118	\$6.04 /	cwt.	\$ 2,130,617.14
Class IV Butterfat	14.31%	3,074,750	<b>\$1.2544</b> /	Ίb.	3,856,966.42
Total Class IV Milk	6.34%	38,349,868			\$ 5,987,583.56
Producer Milk	100.00%	605,153,471			\$ 74,163,720.18
Adjustments					
Overage and Other Source					\$17,816.97
Inventory Adjustments					\$49,352.46
Producer butterfat at uniform but	tterfat price				(\$27,242,338.03)
Location Adjustments to Produce	ers				\$3,694,370.12
1/2 Unobligated Balance in P.S.I	F				\$333,908.58
Adjusted Pool Value			\$ 8.74079		\$51,016,830.28
Reserve for Producer Settlemen	t Func		\$ 0.04079		\$238,071.60
Uniform Skim Milk Price per cwt. (I	Fulton County	, Georgia):	\$8.70		
Uniform Price per cwt. (Fulton Cou	inty Georgia)		\$12.83*		
	,, 2001 gia)		Ψ.2.00		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	SS I	UNIFO	RM	CLASS I %
(Priced at)	JUN 2009	JUL 2009	MAY 2009	JUN 2009	JUN 2009
Appalachian (Charlotte)	\$ 13.48	\$ 13.66	\$ 13.28	\$ 12.66	64.19%
Arizona (Phoenix	\$ 12.43	\$ 12.61	\$ 11.15	\$ 10.95	33.18%
Central (Kansas City)	\$ 12.08	\$ 12.26	\$ 10.82	\$ 10.70	27.47%
Florida (Tampa)	\$ 15.48	\$ 15.66	\$ 15.65	\$ 14.96	88.74%
Mideast (Cleveland)	\$ 12.08	\$ 12.26	\$ 11.27	\$ 10.99	36.90%
Northeast (Boston)	\$ 13.33	\$ 13.51	\$ 12.18	\$ 11.93	41.20%
Pacific Northwest (Seattle)	\$ 11.98	\$ 12.16	\$ 10.83	\$ 10.70	26.86%
Southeast (Atlanta)	\$ 13.88	\$ 14.06	\$ 13.21	\$ 12.83	61.19%
Southwest (Dallas)	\$ 13.08	\$ 13.26	\$ 11.84	\$ 11.64	32.91%
Upper Midwest (Chicago)	\$ 11.88	\$ 12.06	\$ 10.30	\$ 10.29	12.30%

#### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Producer Milk	Receipts:	June 2009	June 2008
Class	Producer Milk		
Class III         132,592,718         27,302,503           Class IV         38,349,868         48,094,335           Average Butterfat Test         38,349,868         70,25%           Average Butterfat Test         3,55%         3,55%           Daily Average Receipts         20,171,782         16,449,398           Other Source Milk         5,555,302         4,664,397           Class II         5,746,087         19,336,620           Class II         2,283,404         0           Class II         2,283,404         0           Class II         0         11,356,024           Overage         10         10           Class II         0         5,786,000           Class II         0         5,886,024           Class III         308,252         33,1506,024           Opening Inventory         7,000,000         528           Class III         308,252         137,859           Opening Inventory         7,000,300         29,557,17           Class II         6,010,126         5,265,541           Class III         6,010,126         5,265,541           Class III         6,010,126         5,265,541           Class III         6,010,1	Class I	370,303,322	346,681,981
Class IV	Class II		71,360,723
Total Producer Milk			
Average Butterfat Test   3.55%   3.55%   7.025%   Daily Average Receipts   20.171,782   16.449,886			
Percent of Producer Milk in Class			
Daily Average Receipts	, and the second se		
Chaes			
Class II         5.565.302         4.684.397           Class III         5.746.057         1.336.620           Class IV         3.982.592         7.505.007           Total Other Source Milk         17.587.355         31,506.624           Overage           Class II         0         106           Class II         308.252         33.441           Class II         308.252         33.441           Class IV         0         10.37.84           Class II         27,540,390         29.557.177           Class II         3,302,775         1,494.491           Class III         6,101,126         55.654           Class III         6,101,126         55.654           Class IV         10.941,372         1,082.604           Class III         6,101,126         55.654           Class IV         16,941,372         1,082.604           Class IV         16,941,372         1,082.604           Utilization:         16,941,372         1,082.604           Class I Utilization         1,082.604           Route Disposition Class I         30,562,788         2,581,040           Route Disposition Class I         2,581,040		20,171,782	16,449,986
Class II         5.746,057         19,336,620           Class III         2,293,404         3,992,592         7,505,007           Total Other Source Milk         17,587,385         31,506,024           Overage           Class I         0         106           Class III         308,252         33,441           Class III         308,252         133,785           Opening Inventory           Class II         27,540,390         29,557,177           Class II         3,302,775         1,494,491           Class III         6,101,126         526,541           Class IV         16,941,372         10,828,084           Class IV         16,941,372         10,828,084           Class IV         53,885,663         24,240,293           Total Opening Inventory         53,885,663         24,240,293           Total Receipts         676,934,741         567,547,745           Utilization:           Inventory of Packaged FMP         30,562,788         28,581,00           Route Disposition Class I         363,321,403         342,288,609           Shrinkage         1,250,311         2,874,688           Transfers & Diversions		5 555 000	4 00 4 00 7
Class III         2.293,404         3,992,592         7,505,007           Overage         Total Other Source Milk         17,587,355         31,506,024           Overage         0         106           Class II         0         528           Class III         308,252         33,441           Class IV         0         103,784           Class IV         0         103,784           Class II         27,540,390         29,557,177           Class I         27,540,390         29,557,177           Class II         6,101,126         526,541           Class IV         15,941,372         10,826,084           Rotal Disposition Class I         30,562,788         28,581,040           Route Disposition Class I         30,562,788         28,581,040           Route Disposition Class II         30,562,788         28,581,040           Route Disposition Class II Utilization         1,250,311         2,874,684           Transfers & Diversions to			
Class IV			
Total Other Source Milk			
Overage         Class I         0         106           Class III         0         528           Class III         308,252         33,441           Class IV         0         103,784           Class IV         0         103,7859           Opening Inventory           Class II         3,08,252         137,859           Opening Inventory         27,540,390         29,557,177           Class II         3,302,775         1,494,491           Class II         6,101,126         526,541           Class IV         16,941,372         10,826,084           Class IV         Total Receipts         676,934,741         567,547,745           Utilization:           Inventory of Packaged FMP         30,562,788         28,581,040           Route Disposition Class I         363,321,403         342,288,609           Shrinkage         1,250,311         2,874,468         2,159           Transfers & Diversions to Nonpool         8,264,512         7,159,544           Average Butterfat Test         2,159         2,179           Daily Average Utilization         13,446,634         12,696,789           Class II Utilization         7,3019,395         2,			
Class   Class   0   0   528     Class   V		17,587,355	31,506,024
Class II		0	100
Class III         308,252         33,441           Class IV         Total Overage         308,252         113,789           Opening Inventory           Class I         27,540,390         29,557,177           Class III         3,302,775         1,494,491           Class III         6,101,126         526,541           Class IIV         16,941,372         10,826,084           Class IV         7 total Opening Inventory         53,885,663         42,404,293           Total Receipts         676,934,741         567,547,745           Utilization           Inventory of Packaged FMP         30,562,788         28,581,040           Route Disposition Class I         363,321,403         342,288,609           Shrinkage         1,250,311         2,874,468           Transfers & Diversions to Nonpool         8,264,512         7,715,9544           Average Utilization         403,399,014         380,903,661           Average Utilization         403,399,014         380,903,661           Nonfluid Used To Produce         1,627,934         2,334,022           Shrinkage         9,892         125           Transf			
Class IV			
Total Overage   Total Overag		·	·
Class   Class   27,540,390   29,557,177     Class   3,302,775   1,494,491     Class   1   6,101,126   526,541     Class   V   16,941,372   10,826,084     Total Opening Inventory   53,885,663   42,404,293     Total Receipts   676,934,741   567,547,745     Utilization:    Class   Utilization			
Class   Clas	•	308,232	137,009
Class   I		27 540 300	20 557 177
Class III         6,101,126         526,541           Class IV         16,941,372         10,826,084           Total Opening Inventory         53,885,663         42,404,293           Total Receipts         676,934,741         567,547,745           Utilization:           Class I Utilization           Inventory of Packaged FMP         30,562,788         28,581,040           Route Disposition Class I         363,321,403         342,288,609           Shrinkage         1,250,311         2,874,468           Transfers & Diversions to Nonpool         8,264,512         7,159,544           Average Butterfat Test         2,15%         2,17%           Daily Average Utilization         403,399,014         380,903,661           Average Butterfat Test         1,627,934         2,334,022           Shrinkage         9,892         125           Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class III Utilization         73,019,395         92,192,362           Average Butterfat Test         9,03%         7,81%           Class IV Utilization         130,307,384         27,909,418 <td></td> <td></td> <td></td>			
Total Opening Inventory   53,885,663   42,404,293   70 tal Receipts   676,934,741   567,547,745   Total Receipts   676,934,741   567,547,745   Total Receipts   676,934,741   567,547,745   Total Receipts   761,934,741   767,547,745   Total Receipts   761,934,741   767,547,745   Total Class I Utilization   761,934,741   761,934,7468   761,934,748   761,9			
Total Opening Inventory Total Receipts			
Utilization:         Total Receipts         676,934,741         567,547,745           Class I Utilization           Inventory of Packaged FMP         30,562,788         28,581,040           Route Disposition Class I         363,321,403         342,288,609           Shrinkage         1,250,311         2,874,468           Transfers & Diversions to Nonpool         8,264,512         7,159,544           Average Butterfat Test         2,15%         2,17%           Daily Average Utilization         13,446,634         12,696,789           Nonfituid Used To Produce         1,627,934         2,334,022           Shrinkage         9,892         125           Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         6,296,656         0           Shrinkage         6,296,656         0         0           Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0         0           Average Butterfat Test         3.57%         <			
Class   Utilization		· · ·	
Class I Utilization Inventory of Packaged FMP         30,562,788         28,581,040           Route Disposition Class I         363,321,403         342,288,609           Shrinkage         1,250,311         2,874,468           Transfers & Diversions to Nonpool         8,264,512         7,159,544           Average Butterfat Test Paily Average Utilization         403,399,014         380,903,661           Average Butterfat Test Daily Average Utilization         13,446,634         12,696,789           Class II Utilization         1,627,934         2,334,022           Shrinkage         9,892         125           Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         9,03%         7.81%           Class III Utilization         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Used To Produce/Other Uses         16,384,531         21,909,367           Nonfluid Used To Fortify         16,384,531         21,909,367	•	070,334,741	301,341,143
Inventory of Packaged FMP   30,562,788   28,581,040   Route Disposition Class   363,21,403   342,288,609   5   1,250,311   2,874,468   1,250,311   2,874,468   1,250,311   2,874,468   1,250,311   2,874,468   1,250,311   380,903,661   38,264,512   7,159,544   380,903,661   Average Butterfat Test   2,15%   2,17%   Daily Average Utilization   13,446,634   12,696,789   12,696,789   125   1,627,934   2,334,022   3   3   3   3   3   3   3   3   3			
Route Disposition Class I         363,321,403         342,288,609           Shrinkage         1,250,311         2,874,468           Transfers & Diversions to Nonpool         8,264,512         7,159,544           Average Butterfat Test         2,15%         2,17%           Daily Average Utilization         13,446,634         12,696,789           Class II Utilization           Nonfluid Used To Produce         1,627,934         2,334,022           Shrinkage         9,892         125           Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         9,03%         7.81%           Class III Utilization         46,296,656         0           Shrinkage         6,296,656         0         0           Total Class III Utilization         141,232,500         27,909,418           Used To Produce/Other Uses         4,628,460         0         0           Class IV Utilization         141,232,500         27,909,418         3.57%         5.85%           Class IV Utilization         1,072,73		20 562 789	20 504 040
Shrinkage         1,250,311         2,874,468           Transfers & Diversions to Nonpool         8,264,512         7,159,544           Total Class I Utilization         403,399,014         380,903,661           Average Butterfat Test         2,15%         2,17%           Daily Average Utilization         13,446,634         12,696,789           Class II Utilization           Nonfluid Used To Produce         1,627,934         2,334,022           Shrinkage         9,892         1,25           Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         9,03%         7,81%           Class III Utilization         46,296,656         0           Shrinkage         6,296,656         0         0           Total Class III Utilization         141,232,500         27,909,418           Used To Produce/Other Uses         4,628,460         0         0           Average Butterfat Test         3,57%         5,85%           Class IV Utilization         16,384,531         21,909,367			
Transfers & Diversions to Nonpool         8,264,512         7,159,544           Total Class I Utilization         403,399,014         380,903,661           Average Butterfat Test         2.15%         2.17%           Daily Average Utilization         13,446,634         12,696,789           Nonfluid Used To Produce         1,627,934         2,334,022           Shrinkage         9,892         125           Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         9.03%         7.81%           Class III Utilization         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063			
Total Class   Utilization   Average Butterfat Test   2.15%   2.17%     Daily Average Utilization   13,446,634   12,696,789     Class   Utilization   1,627,934   2,334,022     Shrinkage   9,892   125     Transfers & Diversions to Nonpool/Commercial Foods   46,331,663   49,993,548     Used To Produce/Other Uses   25,049,906   39,864,667     Total Class   Utilization   73,019,395   92,192,362     Average Butterfat Test   9,03%   7.81%     Class   Utilization   130,307,384   27,909,418     Used To Produce/Other Uses   4,628,460   0     Transfers & Diversions to Nonpool   130,307,384   27,909,418     Used To Produce/Other Uses   4,628,460   0     Total Class   Utilization   141,232,500   27,909,418     Average Butterfat Test   3.57%   5.85%     Class   V Utilization   16,384,531   21,909,367     Nonfluid Used To Fortify   1,546,505   1,072,737     Shrinkage   0   6,059,932     Transfers & Diversions to Nonpool   41,352,796   33,089,063     Used To Produce/Other Uses   0   4,398,111     Total Class   V Utilization   59,283,832   66,529,210     Average Butterfat Test   7,41%   5.99%	•		
Average Butterfat Test Daily Average Utilization	•		
Daily Average Utilization   13,446,634   12,696,789   Class II Utilization   Nonfluid Used To Produce   1,627,934   2,334,022   Shrinkage   9,892   125   Transfers & Diversions to Nonpool/Commercial Foods   46,331,663   49,993,548   Used To Produce/Other Uses   25,049,906   39,864,667   Total Class II Utilization   73,019,395   92,192,362   Average Butterfat Test   9.03%   7.81%   Class III Utilization   Shrinkage   6,296,656   0 0   Transfers & Diversions to Nonpool   130,307,384   27,909,418   Used To Produce/Other Uses   4,628,460   0 0   Total Class III Utilization   141,232,500   27,909,418   Average Butterfat Test   3.57%   5.85%   Class IV Utilization   Inventory   16,384,531   21,909,367   Nonfluid Used To Fortify   1,546,505   1,072,737   Shrinkage   0 6,059,922   Transfers & Diversions to Nonpool   41,352,796   33,089,063   Used To Produce/Other Uses   0 4,398,111   Total Class IV Utilization   59,283,832   66,529,210   Average Butterfat Test   7.41%   5.99%   10,000			
Class   Utilization   Nonfluid Used To Produce   1,627,934   2,334,022   Shrinkage   9,892   125   Transfers & Diversions to Nonpool/Commercial Foods   46,331,663   49,993,548   Used To Produce/Other Uses   25,049,906   39,864,667   Total Class   Utilization   73,019,395   92,192,362   Average Butterfat Test   9,03%   7.81%	<u> </u>		
Nonfluid Used To Produce         1,627,934         2,334,022           Shrinkage         9,892         125           Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         9.03%         7.81%           Class III Utilization           Shrinkage         6,296,656         0           Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Tes	, · · · · ·	13,440,004	12,030,703
Shrinkage         9,892         125           Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         9.03%         7.81%           Class III Utilization           Shrinkage         6,296,656         0           Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization           Inventory         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7,41%         5,99% <td></td> <td>1 627 934</td> <td>2 334 022</td>		1 627 934	2 334 022
Transfers & Diversions to Nonpool/Commercial Foods         46,331,663         49,993,548           Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         9.03%         7.81%           Class III Utilization           Shrinkage         6,296,656         0           Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization           Inventory         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%			
Used To Produce/Other Uses         25,049,906         39,864,667           Total Class II Utilization         73,019,395         92,192,362           Average Butterfat Test         9.03%         7.81%           Class III Utilization         \$0.00         \$0.00           Shrinkage         6,296,656         0           Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%			
Total Class II Utilization		, ,	, ,
Average Butterfat Test         9.03%         7.81%           Class III Utilization           Shrinkage         6,296,656         0           Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization           Inventory         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%			
Class III Utilization           Shrinkage         6,296,656         0           Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%			
Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%			
Transfers & Diversions to Nonpool         130,307,384         27,909,418           Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%	Shrinkage	6,296,656	0
Used To Produce/Other Uses         4,628,460         0           Total Class III Utilization         141,232,500         27,909,418           Average Butterfat Test         3.57%         5.85%           Class IV Utilization         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%	Transfers & Diversions to Nonpool		27,909,418
Average Butterfat Test 3.57% 5.85%  Class IV Utilization Inventory 16,384,531 21,909,367 Nonfluid Used To Fortify 1,546,505 1,072,737 Shrinkage 0 6,059,932 Transfers & Diversions to Nonpool 41,352,796 33,089,063 Used To Produce/Other Uses 0 4,398,111  Total Class IV Utilization 59,283,832 66,529,210 Average Butterfat Test 7.41% 5.99%		4,628,460	0
Class IV Utilization         Inventory       16,384,531       21,909,367         Nonfluid Used To Fortify       1,546,505       1,072,737         Shrinkage       0       6,059,932         Transfers & Diversions to Nonpool       41,352,796       33,089,063         Used To Produce/Other Uses       0       4,398,111         Total Class IV Utilization       59,283,832       66,529,210         Average Butterfat Test       7.41%       5.99%	Total Class III Utilization	141,232,500	27,909,418
Inventory         16,384,531         21,909,367           Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%	Average Butterfat Test	3.57%	5.85%
Nonfluid Used To Fortify         1,546,505         1,072,737           Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%	Class IV Utilization		
Shrinkage         0         6,059,932           Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%	Inventory	16,384,531	21,909,367
Transfers & Diversions to Nonpool         41,352,796         33,089,063           Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%	Nonfluid Used To Fortify	1,546,505	1,072,737
Used To Produce/Other Uses         0         4,398,111           Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%	Shrinkage	0	6,059,932
Total Class IV Utilization         59,283,832         66,529,210           Average Butterfat Test         7.41%         5.99%	Transfers & Diversions to Nonpool	41,352,796	33,089,063
Average Butterfat Test 7.41% 5.99%	Used To Produce/Other Uses	0	
<b>y</b>	Total Class IV Utilization	59,283,832	66,529,210
Total Utilization 676,934,741 567,534,651	· · · · · · · · · · · · · · · · · · ·		
	Total Utilization	676,934,741	567,534,651

# **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during June 2009 is \$12.83 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$8.70 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2677 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In June, Class I use, which is primarily bottled or packaged fluid milk, accounted for 62.07% of all producer skim milk (priced to handlers at \$5.91 per hundredweight, plus the Class I differential, see page 2) and 37.31% of producer butterfat (priced to handlers at \$1.2517 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 10.02% of all producer skim milk (\$6.61 per hundredweight)

25.59% of producer butterfat (\$1.2614 per pound). Class III use, mostly milk used to produce cheese, accounted for 21.87% of all producer skim milk (\$5.78 per hundredweight) and 22.79% of producer butterfat (\$1.2544 per pound). Class IV use, generally milk processed into butter and powder, accounted for 6.04% of all producer skim milk (\$6.04 per hundredweight) and 14.31% of producer butterfat (\$1.2544 per pound).

Receipts of producer milk during June 2009 totaled 605.2 million pounds. There were 25 regulated pool distributing plants, 3 pool supply plants and 11

#### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>May 2009</u>		
Whole Milk	136,975,506	32.55%
Fat Free Milk	49,613,839	11.79%
Lowfat Milk (incl. 1%)	33,684,868	8.01%
Reduced Fat Milk (incl. 2%)	153,159,359	36.40%
Cultured Fluid Milk (incl. Buttermilk)	8,021,048	1.91%
Flavored Drinks and Milk	39,324,833	9.35%
Total Disposition in Marketing Area	420,779,453	100.00%
Total Disposition by Pool Plants	334,873,867	79.58%
Total Disposition by Nonpool Plants	85,905,586	20.42%
Total Disposition in Marketing Area	420,779,453	100.00%

cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for June 2009. Class I route disposition in the area was 420.0 million pounds in May 2009.

# Rayne Pegg Named Administrator of the Agricultural Marketing Service

Agriculture Secretary Tom Vilsack has recently announced the appointment of Rayne Pegg as Administrator of the U.S. Department of Agriculture's Agricultural Marketing Service. The agency is part of USDA's Marketing and Regulatory Programs mission area which works to ensure a productive and competitive global and domestic marketplace for U.S. agricultural products. Pegg began serving in this role in early July.

"Rayne's background makes her the ideal person to further the development of programs to ensure efficient, fair marketing of U.S. agricultural products as we work to meet the needs of consumers and industries and provide a safe, sustainable food supply for all Americans" said Vilsack.

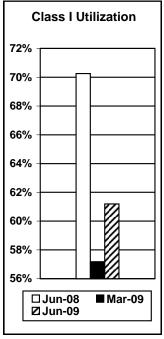
Pegg most recently served as the Deputy Secretary of Legislation and Policy for the California Department of Food and Agriculture. In this role, she was the principle advisor to both the Secretary of the Department and the cabinet of the Governor of California on the Department's legislative and policy issues. Pegg represented the Department before the California legislature, regulating bodies and interested parties on issues potentially impacting the Department's programs. She has worked with growers and the public to find common ground and reach agreement on controversial issues. She also worked on legislation and public policy that address: invasive species, the Farm Bill, the Department's budget, organic production, food safety, farmers markets, government oversight, and trade barriers.

#### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS II			CLASS III			CLASS IV		UNIFORM*		
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jan <b>2008</b>	\$19.63	\$1.4643	\$24.07	\$15.61	\$1.3389	\$19.75	\$15.19	\$1.3319	\$19.32	\$ 12.05	\$1.3319	\$16.29	\$ 18.26	\$1.3813	\$22.46
Feb	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$ 10.48	\$1.3010	\$14.67	\$ 16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$ 9.75	\$1.3604	\$14.17	\$ 14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$ 9.74	\$1.4748	\$14.56	\$ 15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
Jun	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
Jul	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$ 5.92	\$1.2648	\$10.14	\$ 9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61	\$1.2614	\$10.79	\$5.78	\$1.2544	\$9.97	\$ 6.04	\$1.2544	\$10.22	\$ 8.70	\$1.2677	\$12.83
Jul	\$9.83	\$1.3062	\$14.06	\$6.73											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK											
Po	ool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	SS IV	
Per	iod	1000 lbs.	Farms	1000 lbs.	%							
Jan	2008	642,148	3,068	427,443	66.56%	54,698	8.52%	109,863	17.11%	50,144	7.81%	
Feb		606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%	
Mar		614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%	
Apr		608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%	
May		597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%	
Jun		493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%	
Jul		539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%	
Aug		553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%	
Sep		536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%	
Oct		563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%	
Nov		561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%	
Dec		606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%	
Jan	2009	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%	
Feb		545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%	
Mar		677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%	
Apr		645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%	
May		663,300	2,994	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%	
Jun		605,153	3,000**	370,303	61.19%	63,971	10.57%	132,530	21.90%	38,350	6.34%	



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

# **Southeast Marketing Area - Federal Order 7**

#### **Pool and Payment Dates for the Pooling Periods** July through September 2009 **MA Payment Dates Payments for Producer Milk Pool & Uniform** Due to: **Due From:** Partial Payment\*\* Due **Final Payment Due** Pool Month | Price Release All Funds P/S & T-Credit Coop Nonmember Coop Nonmember **Date** JUL 2009 08/11/09 08/12/09 08/13/09 07/27/09 07/27/09 08/13/09 08/14/09 AUG 2009 09/11/09 09/14/09 09/15/09 08/25/09 08/26/09 09/15/09 09/16/09

09/25/09

09/28/09

10/14/09

10/15/09

10/14/09

Producer Touch Base Requirements & Handler Diversion Limits												
	[per Order Amendment issued March 17, 2008]											
	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec										Dec	
Producer Touch Base Days												
Diversion Percentage Limits   25%   25%   35%   35%   35%   35%   25%   25%   25%   25%   25%   35%												

#### WASDE Dairy Report 1/

#### WASDE - 472 July 10, 2009

10/11/09

10/13/09

**SEPT 2009** 

The milk production forecast is raised fractionally for 2009 as the reduction in cow numbers is slightly slower than expected. Milk production for 2010 is unchanged. Imports for 2009 on a skim-solids basis are forecast lower; the commercial export forecast is unchanged from last month. Net removals are adjusted for both higher nonfat dry milk (NDM) sales to the CCC and product exports under the Dairy Export Incentive Program (DEIP).

Cheese, butter, and NDM price forecasts are lowered as supplies are large but whey prices are forecast higher. For 2009 and 2010, Class III prices are reduced as lower cheese price forecasts more than offset higher whey prices. The Class IV price forecast is reduced in line with lower butter and NDM prices in both 2009 and 2010. The all milk price is forecast at \$11.85 to \$12.15 per cwt for 2009 and \$14.85 to \$15.85 for 2010.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at www.usda.gov/oce/commodity/wasde/index.htm.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

# www.fmmatlanta.com





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<sup>\*\*</sup> The base rate for making partial payments in Fulton County, GA for July will be \$11.55 per hundredweight. This is 90 percent of the preceding month's uniform price of \$12.83 per hundredweight.

# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

August 2009



Federal Order 7

Volume 10—No. 8

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

#### **USDA Increases Dairy Support Price**

On July 31, Agriculture Secretary Vilsack announced that the Obama Administration is taking immediate action to support struggling dairy farmers by increasing the amount paid for dairy products through the Dairy Product Price Support Program (DPPSP). USDA estimates show that these increases, which will be in place from August 2009 through October 2009, will increase dairy farmers' revenue by \$243 million.

The increase will raise the price paid for nonfat dry milk from \$0.80 per pound to \$0.92 per pound, the price paid for cheddar blocks from \$1.13 per pound to \$1.31 per pound, and the price of cheddar barrels from \$1.10 per pound to \$1.28 per pound. This increase in the support price will have an immediate effect upon dairy farmers' bottom line. Temporarily raising the price of these dairy products increases the price that dairy farmers receive for their milk.

USDA estimates the increase in the support price should increase the all milk price received by dairy producers. The increase of the support price will result in the government purchase of an additional 150 million pounds of nonfat dry milk and an additional 75 million pounds of cheese.

Prior to today's announcement, USDA had taken several steps to provide support for dairy farmers, including the following:

- In March, USDA transferred approximately 200 million pounds of nonfat dry milk to USDA's Food and Nutrition Service, which will not only remove inventory from the market, but also support low-income families struggling to put nutritious food on their tables.
- USDA expects to spend more than \$1 billion in fiscal year 2009 on purchases of dairy products

(continued on page four)

#### **Uniform Price Increases**

The uniform price in Fulton County, GA, was \$13.07 per hundredweight of milk at 3.5 percent butterfat for the month of July. The uniform price is \$0.24 higher than the previous month and is \$9.61 per hundredweight lower compared with July of last year.

Class I utilization was 66.92 percent in July, an increase of 5.73 percent compared with the previous month and a decrease of 0.81 percent compared with July of last year.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in June was 15.9 billion pounds, a decrease of 0.2 percent from June 2008 and a decrease of 2.0 percent when compared with May 2009 on a daily average basis. Total cheese output (excluding cottage cheese) was 833 million pounds, 2.0 percent above June 2008 but unchanged from May 2009 on a daily average basis. Butter production was 125 million pounds, 7.5 percent above June 2008 but 7.3 percent below May 2009 on a daily average basis.

Nonfat dry milk powder production was 145.0 million pounds in June, a 6.3 percent increase compared with June 2008 and a 0.6 percent increase compared to May 2009 on a daily average basis. Dry whey production was 92.0 million pounds in June, a decrease of 3.2 percent compared with June 2008 and 0.2 percent decrease compared to May 2009 on a daily average basis.

#### **Transportation Credit Update**

The available balance in the Federal Order 7 transportation credit balancing fund for July 2009 was \$4,465,686.00. Preliminary claims were made for \$1,862,863.12. Since sufficient funds were available, all eligible claims were paid in full.

# F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - JULY 2009

Calculation of Uniform Butterfat Pr	ice:				
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		40.94%	8,255,275	\$1.2682	\$ 10,469,339.75
Class I Differential at Location					275,171.35
Class II Butterfat		26.68%	5,381,269	\$1.2508	6,730,891.28
Class III Butterfat		20.56%	4,146,708	\$1.2438	5,157,675.42
Class IV Butterfat		11.82%	2,384,159	\$1.2438	2,965,416.98
Total Butterfat		100.00%	20,167,411		\$ 25,598,494.78
Uniform But	tterfat Price p	er lb. (Fulton Cou	unty, Georgia):	\$1.2693	
Calculation of Uniform Skim Milk P	rice				
Producer Milk	Utilization	Pounds	Price p	er unit	Value
Class I Skim Milk	67.88%	373,618,482	\$6.03		\$ 22,529,194.48
Class I Butterfat	40.94%	8,255,275	\$1.2682		10,469,339.75
Class I Differential at Location		381,873,757	•		12,791,477.26
Total Class I Milk	66.92%	381,873,757			\$ 45,790,011.49
Class II Skim Milk	10.42%	57,384,573	\$6.73	cwt.	\$ 3,861,981.74
Class II Butterfat	26.68%	5,381,269	\$1.2508 /	lb.	6,730,891.28
Total Class II Milk	11.00%	62,765,842			\$ 10,592,873.02
Class III Skim Milk	19.32%	106,364,624	\$5.82 /	cwt.	\$ 6,190,421.14
Class III Butterfat	20.56%	4,146,708	\$1.2438  /	lb.	5,157,675.42
Total Class III Milk	19.37%	110,511,332			\$ 11,348,096.56
Class IV Skim Milk	2.38%	13,095,892	\$6.01 /	cwt.	\$ 787,063.10
Class IV Butterfat	11.82%	2,384,159	\$1.2438 /	lb.	2,965,416.98
Total Class IV Milk	2.71%	15,480,051			\$ 3,752,480.08
Producer Milk	100.00%	570,630,982			\$ 71,483,461.15
Adjustments					
Overage and Other Source					\$0.00
Inventory Adjustments					\$4,549.32
Producer butterfat at uniform but	•				(\$25,598,494.78)
Location Adjustments to Produce					\$3,283,692.38
1/2 Unobligated Balance in P.S.F	=				\$260,562.32
Adjusted Pool Value			\$ 8.98039		\$49,433,770.39
Reserve for Producer Settlemen	t Fund		\$ 0.04039		\$222,327.12
Uniform Skim Milk Price per cwt. (F	Fulton County	, Georgia):	\$8.94		
Uniform Price per cwt. (Fulton Cou	nty, Georgia)		\$13.07*		
•					

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	ASS I	UNIFO	RM	CLASS I %
(Priced at)	JUL 2009	AUG 2009	JUN 2009	JUL 2009	JUL 2009
Appalachian (Charlotte)	\$ 13.66	\$ 13.44	\$ 12.66	\$ 12.92	69.81%
Arizona (Phoenix	\$ 12.61	\$ 12.39	\$ 10.95	\$ 11.10	38.47%
Central (Kansas City)	\$ 12.26	\$ 12.04	\$ 10.70	\$ 10.76	28.32%
Florida (Tampa)	\$ 15.66	\$ 15.44	\$ 14.96	\$ 15.08	88.91%
Mideast (Cleveland)	\$ 12.26	\$ 12.04	\$ 10.99	\$ 10.07	37.90%
Northeast (Boston)	\$ 13.51	\$ 13.29	\$ 11.93	\$ 11.99	40.80%
Pacific Northwest (Seattle)	\$ 12.16	\$ 11.94	\$ 10.70	\$ 10.74	27.39%
Southeast (Atlanta)	\$ 14.06	\$ 13.84	\$ 12.83	\$ 13.07	66.92%
Southwest (Dallas)	\$ 13.26	\$ 13.04	\$ 11.64	\$ 11.77	35.30%
Upper Midwest (Chicago)	\$ 12.06	\$ 11.84	\$ 10.29	\$ 10.30	12.30%

# SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	July 2009	July 2008
Producer Milk	•	•
Class I	381,873,757	365,692,363
Class II	62,765,842	64,437,674
Class III	110,511,332	68,086,464
Class IV	15,480,051	41,668,237
Total Producer Milk	570,630,982	539,884,738
Average Butterfat Test	3.53%	3.55%
Percent of Producer Milk in Class I	66.92%	67.73%
Daily Average Receipts	18,407,451	17,415,637
Other Source Milk		
Class I	5,727,562	6,392,106
Class II	6,005,459	20,234,399
Class III	2,225,230	10,925,375
Class IV	4,265,955	3,685,429
Total Other Source Milk	18,224,206	41,237,309
Overage		
Class I	0	0
Class II	0	0
Class III	0	0
Class IV	0	17,491
Total Overage	0	17,491
Opening Inventory		
Class I	30,608,261	28,635,085
Class II	2,020,757	3,118,704
Class III	3,093,014	2,887,400
Class IV	11,270,760	18,365,481
Total Opening Inventory	46,992,792	53,006,670
Total Receipts	635,847,980	634,146,208
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	33,788,319	32,465,841
Route Disposition Class I	374,867,901	358,333,922
Shrinkage	2,494,177	2,431,405
Transfers & Diversions to Nonpool	7,059,183	7,488,386
Total Class I Utilization	418,209,580	400,719,554
Average Butterfat Test	2.15%	2.13%
Daily Average Utilization	13,490,632	12,926,437
Class II Utilization	, ,	, ,
Nonfluid Used To Produce	1,758,295	2,550,913
Shrinkage	272,179	25,968
Transfers & Diversions to Nonpool/Commercial Foods	44,860,354	43,334,547
Used To Produce/Other Uses	23,901,230	41,879,349
Total Class II Utilization	70,792,058	87,790,777
Average Butterfat Test	9.31%	8.80%
Class III Utilization		
Shrinkage	7,208,428	0
Transfers & Diversions to Nonpool	103,809,612	81,899,239
Used To Produce/Other Uses	4,811,536	0
Total Class III Utilization	115,829,576	81,899,239
Average Butterfat Test	3.69%	3.98%
Class IV Utilization		
Inventory	12,545,036	14,469,650
Nonfluid Used To Fortify	1,499,215	1,113,455
Shrinkage	0	6,581,984
Transfers & Diversions to Nonpool	16,972,515	37,026,739
Used To Produce/Other Uses	0	4,544,810
Total Class IV Utilization	31,016,766	63,736,638
Average Butterfat Test	10.67%	6.31%
Total Utilization	635,847,980	634,146,208
	,,	,,

# **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during July 2009 is \$13.07 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$8.94 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2693 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In July, Class I use, which is primarily bottled or packaged fluid milk, accounted for 67.88% of all producer skim milk (priced to handlers at \$6.03 per hundredweight, plus the Class I differential, see page 2) and 40.94% of producer butterfat (priced to handlers at \$1.2682 per pound plus Class I differential). Class II use, which is milk used in fluid cream products and miscellaneous manufacturing, accounted for 10.42% of all producer skim milk (\$6.73 per hundredweight)

and 26.68% of producer butterfat (\$1.2508 per pound). Class III use, mostly milk used to produce cheese, accounted for 19.32% of all producer skim milk (\$5.82 per hundredweight) and 20.56% of producer butterfat (\$1.2438 per pound). Class IV use, generally milk processed into butter and powder, accounted for 2.38% of all producer skim milk (\$6.01 per hundredweight) and 11.82% of producer butterfat (\$1.2438 per pound).

Receipts of producer milk during July 2009 totaled 570.6 million pounds. There were 25 regulated pool distributing plants, 3 pool supply plants and 11

#### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>June 2009</u>		
Whole Milk	138,728,066	35.11%
Fat Free Milk	47,769,119	12.09%
Lowfat Milk (incl. 1%)	29,496,650	7.46%
Reduced Fat Milk (incl. 2%)	151,694,740	38.39%
Cultured Fluid Milk (incl. Buttermilk)	7,958,467	2.01%
Flavored Drinks and Milk	19,498,761	4.93%
<b>Total Disposition in Marketing Area</b>	395,145,803	100.00%
Total Disposition by Pool Plants	316,709,120	80.15%
Total Disposition by Nonpool Plants	78,436,683	19.85%
Total Disposition in Marketing Area	395,145,803	100.00%

cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for July 2009. Class I route disposition in the area was 395.1 million pounds in June 2009.

# **USDA Increases Dairy Support Price**

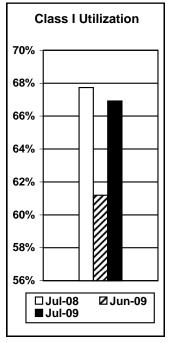
- (...continued from page one) via the Dairy Product Price Support Program and payments to producers under the Milk Income Loss Contract (MILC).
- On March 22, 2009, USDA reactivated USDA's Dairy Export Incentive Program (DEIP), to help
  U.S. dairy exporters meet prevailing world prices in addition to encouraging the development of
  international export markets in areas where U.S. dairy products are not competitive due to
  subsidized dairy products from other countries.
- Since March 22, USDA has encouraged the export of 20,000 tons of nonfat dry milk.
- From July 2008 through June 30, 2009, DEIP has announced allocations of 68,201 metric tons of nonfat dry milk; 21,097 metric tons of butterfat; 3,030 metric tons of various cheeses and 34 metric tons of other dairy products.
- USDA is working with the Department of State to identify foreign assistance programs such as U.S. Agency for International Development (USAID) and McGovern-Dole International Food for Education and Child Nutrition Program to make the significant amounts of nonfat dry milk available and induce, through competitive bids, the production of casein.

#### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS II			CLASS III		CLASS IV			UNIFORM*		
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Feb <b>2008</b>	\$18.54	\$1.3970	\$22.78	\$14.39	\$1.3080	\$18.46	\$12.93	\$1.3010	\$17.03	\$ 10.48	\$1.3010	\$14.67	\$ 16.81	\$1.3355	\$20.90
Mar	\$15.64	\$1.3448	\$19.80	\$11.24	\$1.3674	\$15.63	\$13.72	\$1.3604	\$18.00	\$ 9.75	\$1.3604	\$14.17	\$ 14.55	\$1.3561	\$18.79
Apr	\$17.49	\$1.3793	\$21.71	\$10.47	\$1.4818	\$15.29	\$12.02	\$1.4748	\$16.76	\$ 9.74	\$1.4748	\$14.56	\$ 15.46	\$1.4418	\$19.97
May	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
Jun	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
Jul	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$ 5.92	\$1.2648	\$10.14	\$ 9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61	\$1.2614	\$10.79	\$5.78	\$1.2544	\$9.97	\$ 6.04	\$1.2544	\$10.22	\$ 8.70	\$1.2677	\$12.83
Jul	\$9.83	\$1.3062	\$14.06	\$6.73	\$1.2508	\$10.87	\$5.82	\$1.2438	\$9.97	\$ 6.01	\$1.2438	\$10.15	\$ 8.94	\$1.2693	\$13.07
Aug	\$9.80	\$1.2529	\$13.84	\$6.70											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER WILK											
Poo	ol	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	S III	CLAS	SIV	
Perio	bd	1000 lbs.	Farms	1000 lbs.	%							
Feb 2	2008	606,111	2,989	389,276	64.22%	69,259	11.43%	94,584	15.61%	52,992	8.74%	
Mar		614,369	2,948	398,126	64.80%	83,411	13.58%	82,833	13.48%	49,999	8.14%	
Apr		608,631	2,943	388,115	63.76%	81,108	13.33%	100,604	16.53%	38,804	6.38%	
May		597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%	
Jun		493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%	
Jul		539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%	
Aug		553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%	
Sep		536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%	
Oct		563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%	
Nov		561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%	
Dec		606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%	
Jan <b>2</b> 0	009	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%	
Feb		545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%	
Mar		677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%	
Apr		645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%	
May		663,300	2,994	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%	
Jun		605,153	2,958	370,303	61.19%	63,971	10.57%	132,530	21.90%	38,350	6.34%	
Jul		570,631	3,000**	381,874	66.92%	62,766	11.00%	110,511	19.37%	15,480	2.71%	



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

# Southeast Marketing Area - Federal Order 7

# Pool and Payment Dates for the Pooling Periods August through October 2009 MA Payment Dates Pool & Uniform Due to: Due From: Partial Payment\*\* Due Final Payment Due Price Release All Funds P/S & T-Credit Coop Nonmember Coop Nonmember

	Date	All Funds	P/S & T-Credit	Соор	Nonmember	Соор	Nonmember
AUG 2009	09/11/09	09/14/09	09/15/09	08/25/09	08/26/09	09/15/09	09/16/09
SEP 2009	10/11/09	10/13/09	10/14/09	09/25/09	09/28/09	10/14/09	10/15/09
OCT 2009	11/11/09	11/12/09	11/13/09	10/26/09	10/26/09	11/13/09	11/16/09
** The bace	rate for making pa	rtial payments in	Fulton County GA	for August w	ill bo \$11.76 po	r hundrodw	night This is 00

<sup>\*\*</sup> The base rate for making partial payments in Fulton County, GA for August will be \$11.76 per hundredweight. This is 90 percent of the preceding month's uniform price of \$13.07 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits													
[per Order Amendment issued March 17, 2008]													
	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1	
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%	

#### WASDE Dairy Report 1/

#### WASDE - 473 August 12, 2009

The milk production forecast is raised for 2009 and 2010 as the reduction in cow numbers is slower than expected and growth in output per cow is higher. Fat and skim-solids basis imports are raised as cheese imports have been stronger than expected; the commercial export forecast for 2009 is adjusted as higher exports in the first half are offset by lower second half exports. Exports for 2010 are lowered as higher domestic prices and larger exportable supplies in competitor countries limit export opportunities into 2010. CCC removals are adjusted to reflect changes in support prices for cheese and nonfat dry milk (NDM).

Cheese and NDM price forecasts are raised for 2009 as higher support prices and increased net removals support domestic prices. Forecast cheese and NDM prices for 2010 are lowered as higher forecast production and weaker commercial exports increase domestic supplies. Butter and whey price forecasts are unchanged from last month. Both Class III and Class IV prices are forecast higher for 2009 reflecting higher forecast prices for cheese (Class III) and NDM (Class IV). Class price forecasts for 2010 are reduced as cheese and NDM prices are lowered. The all milk price is forecast at \$12.10 to \$12.30 per cwt for 2009 and \$14.65 to \$15.65 for 2010.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043





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# Market Information **BULLETIN**

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

September 2009



Volume 10—No. 9

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

# **USDA Establishes Dairy Advisory Committee and Requests Nominations**

Agriculture Secretary Tom Vilsack has announced that as part of USDA's continuing efforts to listen to and respond to the needs of producers in the dairy industry he is moving forward on establishing the Dairy Industry Advisory Committee and is requesting nominations.

Secretary Vilsack promised to move forward with establishment of a charter creating the committee for two years. Once appointed, the committee will review the issues of farm milk price volatility, and dairy farmer profitability. The committee will also offer suggestions and ideas on how USDA can best address these issues to meet the dairy industry's needs. USDA is establishing the committee under the authority of the Federal Advisory Committee Act of 1972.

The Secretary of Agriculture will appoint up to 15 representatives of the dairy industry to serve in an advisory capacity on the Committee. Representatives will include: producers and producer organizations, processors and processor organizations, handlers, consumers, academia, retailers, and state agencies involved in organic and non-organic dairy at the local, regional, national and international levels.

Written nominations must be received on or before September 28, and should be sent to Judith Lindsay, secretary to Brandon Willis, Deputy Administrator, Farm Service Agency, Farm Programs, USDA Room 3612-S, Stop 0501, Washington, D.C. 20250-0501; faxed to (202) 720-4726; or e-mailed to: judith.lindsay@wdc.usda.gov.

Advisory committee members will elect the chairperson and vice-chairperson who will each serve a two-year term. The announcement was published in the August 28 Federal Register and more details are available at: www.ams.usda.gov/AMSv1.0/DairyAdvisoryCommittee.

#### **Uniform Price Increases**

The uniform price in Fulton County, GA, was \$13.30 per hundredweight of milk at 3.5 percent butterfat for the month of August. The uniform price is \$0.23 higher than the previous month and is \$7.95 per hundredweight lower compared with August of last year.

Class I utilization was 70.79 percent in August, an increase of 3.87 percent compared with the previous month and a decrease of 1.30 percent compared with August of last year.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in July was 16.0 billion pounds, an increase of 0.03 percent from July 2008 and a decrease of 2.9 percent when compared with June 2009 on a daily average basis. Total cheese output (excluding cottage cheese) was 839 million pounds, 2.0 percent above July 2008 and 2.5 percent less than June 2009 on a daily average basis. Butter production was 112 million pounds, 2.2 percent below July 2008 and 13.3 percent below June 2009 on a daily average basis.

Nonfat dry milk powder production was 132 million pounds in July, a 2.0 percent decrease compared with July 2008 and a 11.3 percent decrease compared to June 2009 on a daily average basis. Dry whey production was 93 million pounds in July, an increase of 2.0 percent compared with July 2008 and 2.5 percent lower compared to June 2009 on a daily average basis.

#### **Transportation Credit Update**

The available balance in the Federal Order 7 transportation credit balancing fund for August 2009 was \$3,814,038.01. Preliminary claims were made for \$3,003,838.90. Since sufficient funds were available, all eligible claims were paid in full.

# F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - AUGUST 2009

Calculation of Uniform Butterfat Pr	rice:				
		<b>Utilization</b>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		39.78%	8,090,493	\$1.2149	\$ 9,829,139.94
Class I Differential at Location					272,013.05
Class II Butterfat		27.57%	5,607,705	\$1.2561	7,043,838.23
Class III Butterfat		15.13%	3,076,101	\$1.2491	3,842,357.74
Class IV Butterfat		17.52%	3,562,233	\$1.2491	4,449,585.27
Total Butterfat		100.00%	20,336,532		\$ 25,436,934.23
Uniform Bu	tterfat Price p	er lb. (Fulton Co	unty, Georgia):	\$1.2508	
Calculation of Uniform Skim Milk F	Price				
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		er unit	<u>Value</u>
Class I Skim Milk	71.94%	394,628,244	\$6.00		\$ 23,677,694.64
Class I Butterfat	39.78%	8,090,493	\$1.2149	/lb.	9,829,139.94
Class I Differential at Location		402,718,737			13,540,667.72
Total Class I Milk	70.79%	402,718,737			\$ 47,047,502.30
Class II Skim Milk	9.96%	54,646,195	\$6.70	/cwt.	\$ 3,661,295.05
Class II Butterfat	27.57%	5,607,705	\$1.2561	/lb.	7,043,838.23
Total Class II Milk	10.59%	60,253,900			\$ 10,705,133.28
Class III Skim Milk	10.29%	56,458,520	\$7.08	/cwt.	\$ 3,997,263.23
Class III Butterfat	15.13%	3,076,101	\$1.2491		3,842,357.74
Total Class III Milk	10.46%	59,534,621			\$ 7,839,620.97
Class IV Skim Milk	7.81%	42,871,689	\$6.23	/cwt.	\$ 2,670,906.25
Class IV Butterfat	17.52%	3,562,233	\$1.2491		4,449,585.27
Total Class IV Milk	8.16%	46,433,922	·		\$ 7,120,491.52
Producer Milk	100.00%	568,941,180			\$ 72,712,748.07
Adjustments					
Overage and Other Source					\$9,464.24
Inventory Adjustments					\$11,067.99
Producer butterfat at uniform but					(\$25,436,934.23)
Location Adjustments to Produce					\$3,434,674.79
1/2 Unobligated Balance in P.S.	F				\$277,426.61
Adjusted Pool Value			\$ 9.29785		\$51,008,447.47
Reserve for Producer Settlemen	t Func		\$ 0.04785		\$262,517.53
Uniform Skim Milk Price per cwt. (I	Fulton County	, Georgia):	\$9.25		
Uniform Price per cwt. (Fulton Cou	ınty, Georgia)		\$13.30*		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	ASS I	UNIFO	RM	CLASS I %
(Priced at)	AUG 2009	SEPT 2009	JUL 2009	AUG 2009	AUG 2009
Appalachian (Charlotte)	\$ 13.44	\$ 14.33	\$ 12.92	\$ 12.86	71.94%
Arizona (Phoenix	\$ 12.39	\$ 13.28	\$ 11.10	\$ 11.55	39.51%
Central (Kansas City)	\$ 12.04	\$ 12.93	\$ 10.76	\$ 11.24	35.28%
Florida (Tampa)	\$ 15.44	\$ 16.33	\$ 15.08	\$ 14.88	87.05%
Mideast (Cleveland)	\$ 12.04	\$ 12.93	\$ 10.07	\$ 11.47	40.50%
Northeast (Boston)	\$ 13.29	\$ 14.18	\$ 11.99	\$ 12.35	42.60%
Pacific Northwest (Seattle)	\$ 11.94	\$ 12.83	\$ 10.74	\$ 11.25	29.00%
Southeast (Atlanta)	\$ 13.84	\$ 14.73	\$ 13.07	\$ 13.30	70.79%
Southwest (Dallas)	\$ 13.04	\$ 13.93	\$ 11.77	\$ 12.34	41.01%
Upper Midwest (Chicago)	\$ 11.84	\$ 12.73	\$ 10.30	\$ 11.32	13.40%

#### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	August 2009	August 2008
Producer Milk		
Class I	402,718,737	398,921,757
Class II	60,253,900	57,441,093
Class III	59,534,621	51,033,115
Class IV	46,433,922	45,981,186
Total Producer Milk	568,941,180	553,377,151
Average Butterfat Test	3.57%	3.57%
Percent of Producer Milk in Class I	70.79%	72.09%
Daily Average Receipts  Other Source Milk	18,352,941	17,850,876
	9 404 527	7 600 707
Class I Class II	8,494,537 4,471,064	7,628,787
Class III	1,969,307	18,418,070
Class IV	4,429,157	2,068,413 5,579,266
Total Other Source Milk	19,364,065	33,694,536
Overage	19,304,003	33,034,330
Class I	0	0
Class II	1,999	0
Class III	0	0
Class IV	111,610	122,154
Total Overage	113,609	122,154
Opening Inventory	110,000	122,104
Class I	34,056,350	32,495,840
Class II	487,545	453,095
Class III	691,297	31,004
Class IV	11,366,194	13,871,030
Total Opening Inventory	46,601,386	46,850,969
Total Receipts	635,020,240	634,044,810
Utilization:	•	, ,
Class I Utilization		
Inventory of Packaged FMP	31,550,827	31,973,462
Route Disposition Class I	401,854,334	396,308,313
Shrinkage	1,823,134	3,045,652
Transfers & Diversions to Nonpool	10,041,329	7,718,957
Total Class I Utilization	445,269,624	439,046,384
Average Butterfat Test	2.01%	2.07%
Daily Average Utilization	14,363,536	14,162,787
Class II Utilization		
Nonfluid Used To Produce	1,221,499	2,135,315
Shrinkage	216,651	3,418
Transfers & Diversions to Nonpool/Commercial Foods	41,557,919	36,062,238
Used To Produce/Other Uses	22,218,439	38,111,287
Total Class II Utilization	65,214,508	73,312,258
Average Butterfat Test	9.65%	8.83%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool	62,195,225	53,132,532
Used To Produce/Other Uses	0	0
Total Class III Utilization	62,195,225	53,132,532
Average Butterfat Test	5.12%	5.00%
Class IV Utilization		
Inventory	21,722,583	22,649,078
Nonfluid Used To Fortify	1,617,532	1,395,729
Shrinkage	7,381,985	7,517,375
Transfers & Diversions to Nonpool	26,919,026	29,494,732
Used To Produce/Other Uses	4,699,757	4,496,722
Total Class IV Utilization	62,340,883	65,553,636
Average Butterfat Test	7.13%	7.10%
Total Utilization	635,020,240	634,044,810

# **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during August 2009 is \$13.30 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$9.25 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2508 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In August, Class I use, which is primarily bottled or packaged fluid milk, accounted for 71.94% of all producer skim milk (priced to handlers at \$6.00 per hundredweight, plus the Class I differential, see page 2) and 39.78% of producer butterfat (priced to handlers at \$1.2149 per pound plus Class I

differential). Class II use, which is milk used fluid cream products in miscellaneous manufacturing, accounted for 9.96% of all producer skim milk (\$6.70 hundredweight) and 27.57% of producer butterfat (\$1.2561 per pound). Class III use, mostly milk used to produce cheese, accounted for 10.29% of all producer skim milk (\$7.08 hundredweight) and 15.13% of producer butterfat (\$1.2491 per pound). Class IV use, generally milk processed into butter and powder, accounted for 7.81% of all producer skim milk (\$6.23 hundredweight) and 17.52% of producer butterfat (\$1.2491 per pound).

#### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
<u>July 2009</u>		
Whole Milk	143,241,110	35.40%
Fat Free Milk	48,892,105	12.08%
Lowfat Milk (incl. 1%)	29,668,321	7.33%
Reduced Fat Milk (incl. 2%)	156,330,831	38.64%
Cultured Fluid Milk (incl. Buttermilk)	8,298,449	2.05%
Flavored Drinks and Milk	18,148,516	4.49%
<b>Total Disposition in Marketing Area</b>	404,579,332	100.00%
Total Disposition by Pool Plants	327,703,426	81.00%
Total Disposition by Nonpool Plants	76,875,906	19.00%
Total Disposition in Marketing Area	404,579,332	100.00%

Receipts of producer milk during August 2009 totaled 568.9 million pounds. There were 25 regulated pool distributing plants, 3 pool supply plants and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for August 2009. Class I route disposition in the area was 404.6 million pounds in July 2009.

# Mailbox Milk Prices, January through June 2009

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Reporting Area 1/	Jan-09	Feb-09	Mar-09	Apr-09	May-09	Jun-09
New England States 3/	\$14.95	\$12.46	\$12.25	\$12.66	\$12.65	\$12.27
Eastern Pennsylvania 4/	\$14.45	\$11.98	\$11.76	\$12.16	\$12.14	\$11.73
Appalachian States 5/	\$16.55	\$13.20	\$12.25	\$12.70	\$12.78	\$12.36
Southeast States 6/	\$17.05	\$13.76	\$12.47	\$13.08	\$13.15	\$12.85
Southern Missouri 7/	\$14.98	\$11.69	\$10.78	\$11.09	\$10.77	\$10.77
Florida	\$18.39	\$14.97	\$13.61	\$14.34	\$14.70	\$14.07
Western Pennsylvania 8/	\$14.37	\$11.89	\$11.61	\$12.07	\$11.86	\$11.53
Indiana	\$14.86	\$12.00	\$11.34	\$11.76	\$12.00	\$11.37
Wisconsin	\$12.94	\$11.24	\$11.87	\$12.17	\$11.40	\$11.24
Corn Belt States 9/	\$13.61	\$11.33	\$11.43	\$11.62	\$11.33	\$10.96
Western Texas 10/	\$12.98	\$10.73	\$10.73	\$11.07	\$10.59	\$10.20
Northwest States 11/	\$12.75	\$10.66	\$10.95	\$11.29	\$10.87	\$10.55
All Federal Orders 12/	\$13.77	\$11.61	\$11.60	\$11.96	\$11.61	\$11.27
California 13/	\$10.57	\$9.80	\$9.92	\$9.88	\$9.70	\$9.63

Source: Dairy Market News; 1/ Information is shown for those areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. 2/ Net pay price received by dairy farmers for milk. 3/ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont. 4/ All the counties to the east of those listed in 8/. 5/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 6/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 7/ The counties of Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry and all those to the south of these. 8/ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those to the west of these. 9/ Includes Kansas, Nebraska and the Missouri counties to the north of those listed in 7/. 10/ All counties to the west of Fanin, Hunt, Van Zandt, Henderson, Anderson, Houston, Cherokee, Nacogdoches, and Shelby. 11/ Includes Oregon and Washington. 12/ Weighted average of the information for all selected reporting areas in Federal milk orders. 13/ Calculated by CA Department of Food and Agriculture.

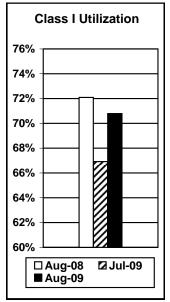
Page 4

#### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool	Pool CLASS I* CLASS II				CLASS III			CLASS IV			UNIFORM*				
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
May <b>2008</b>	\$15.70	\$1.5043	\$20.42	\$10.40	\$1.5632	\$15.51	\$13.20	\$1.5562	\$18.18	\$ 10.17	\$1.5562	\$15.26	\$ 14.74	\$1.5368	\$19.60
Jun	\$16.97	\$1.6005	\$21.98	\$10.89	\$1.6230	\$16.19	\$15.12	\$1.6160	\$20.25	\$ 10.64	\$1.6160	\$15.92	\$ 15.72	\$1.6095	\$20.80
Jul	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$ 5.92	\$1.2648	\$10.14	\$ 9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61	\$1.2614	\$10.79	\$5.78	\$1.2544	\$9.97	\$ 6.04	\$1.2544	\$10.22	\$ 8.70	\$1.2677	\$12.83
Jul	\$9.83	\$1.3062	\$14.06	\$6.73	\$1.2508	\$10.87	\$5.82	\$1.2438	\$9.97	\$ 6.01	\$1.2438	\$10.15	\$ 8.94	\$1.2693	\$13.07
Aug	\$9.80	\$1.2529	\$13.84	\$6.70	\$1.2561	\$10.86	\$7.08	\$1.2491	\$11.20	\$ 6.23	\$1.2491	\$10.38	\$ 9.25	\$1.2508	\$13.30
Sep	\$10.54	\$1.3026	\$14.73	\$6.95											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

	FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK										
Pool	Producer Milk	Number of	CLA	SS I	CLA	SS II	CLAS	SS III	CLAS	SS IV	
Period	1000 lbs.	Farms	1000 lbs.	%							
May <b>2008</b>	597,176	2,956	386,639	64.74%	79,323	13.28%	96,547	16.17%	34,668	5.81%	
Jun	493,500	2,666	346,682	70.25%	71,361	14.46%	27,363	5.54%	48,094	9.75%	
Jul	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%	
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%	
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%	
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%	
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%	
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%	
Jan <b>2009</b>	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%	
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%	
Mar	677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%	
Apr	645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%	
May	663,300	2,994	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%	
Jun	605,153	2,958	370,303	61.19%	63,971	10.57%	132,530	21.90%	38,350	6.34%	
Jul	570,631	2,811	381,874	66.92%	62,766	11.00%	110,511	19.37%	15,480	2.71%	
Aug	568,941	2,900**	402,719	70.79%	60,254	10.59%	59,535	10.46%	46,434	8.16%	



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

# **Southeast Marketing Area - Federal Order 7**

#### **Pool and Payment Dates for the Pooling Periods** September through November 2009 **MA Payment Dates Payments for Producer Milk Due From:** Partial Payment\*\* Due **Final Payment Due Pool & Uniform** Due to: Pool Month | Price Release All Funds P/S & T-Credit Coop Nonmember Coop Nonmember **Date**

09/25/09

10/26/09

09/28/09

10/26/09

10/14/09

11/13/09

10/15/09

11/16/09

10/14/09

11/13/09

Producer Touch Base Requirements & Handler Diversion Limits												
[per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	Producer Touch Base Days											
Diversion Percentage Limits   25%   25%   35%   35%   35%   35%   25%   25%   25%   25%   25%   35%												

#### WASDE Dairy Report 1/

#### WASDE - 474 September 11, 2009

10/11/09

11/11/09

10/13/09

11/12/09

SEP 2009

OCT 2009

The milk production forecast is raised for 2009 and 2010 as milk per cow is forecast higher. Lower feed costs and plentiful supplies of alfalfa hay into 2010 are expected to support increased feeding of higher quality rations. Imports for 2009 are raised as fat-based product imports have been stronger than expected; the commercial export forecast for 2009 is raised as cheese shipments have been firm. Net removals are adjusted to reflect lower expected sales to CCC in 2009.

Class III and IV price forecasts are reduced for 2009 due to weaker butter and whey prices. Cheese and nonfat dry milk (NDM) prices are unchanged. The Class III price forecast for 2010 is unchanged; the Class IV price is reduced due to lower butter and NDM prices. The all milk price is forecast at \$12.05 to \$12.25 per cwt for 2009 and \$14.55 to \$15.55 for 2010.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

# www.fmmatlanta.com





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NOV 2009 | 12/11/09 | 12/14/09 | 12/15/09 | 11/25/09 | 11/27/09 | 12/15/09 | 12/16/09

\*\* The base rate for making partial payments in Fulton County, GA for September will be \$11.97 per hundredweight. This is 90 percent of the preceding month's uniform price of \$13.30 per hundredweight.

# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

October 2009

Southeast Marketing Area

Federal Order 7

Volume 10—No. 10

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

#### **USDA's Current Dairy Outlook**

The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. Excerpts from the October 9, 2009 WASDE report (No. 475) are reprinted below and also available at www.usda.gov/oce/commodity/wasde.

"The milk production forecast is raised for 2009 and 2010 as milk per cow is forecast higher and the rate of decline in cow inventories is lowered in 2010. Import forecasts are raised as butterfat and cheese imports are stronger than expected. Stronger world dairy prices and a weak U.S. dollar are expected to increase export demand for U.S. dairy products. The commercial fat basis export forecast is raised for 2010, and on a skim-solids basis, commercial exports are raised for both 2009 and 2010.

Net removals reflect adjustments in CCC and Dairy Export Incentive Program (DEIP) activities for nonfat dry milk (NDM), butter, and cheese. Firmer domestic and export demands are expected to support prices for cheese, whey, and NDM. However, butter prices are forecast lower as supplies remain large. Class III prices for 2009 and 2010 are raised from last month and Class IV prices are raised for 2009. The all milk price is forecast at \$12.35 to \$12.45 per cwt for 2009 and \$14.70 to \$15.60 for 2010."

#### **USDA Seeks Fluid Milk Board Nominations**

The USDA is asking fluid milk processors and other interested parties to nominate candidates for the National Fluid Milk Processor Promotion Board. The Secretary of Agriculture will appoint seven individuals to succeed members whose terms expire next year. Appointed members will serve 3-year terms from July 1, 2010 through June 30, 2013. To nominate an individual by the October 31 deadline, call (202) 720-6909 or visit the Dairy Promotion and Research Branch's website at www.ams.usda.gov/Dairy.

#### **Uniform Price Increases**

The uniform price in Fulton County, GA, was \$14.12 per hundredweight of milk at 3.5 percent butterfat for the month of September. The uniform price is \$0.82 higher than the previous month and is \$6.51 per hundredweight lower compared with September of last year.

Class I utilization was 73.08 percent in September, an increase of 2.29 percent compared with the previous month and a decrease of 1.47 percent compared with September of the previous year.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in August was 15.7 billion pounds, a decrease of 0.3 percent from August 2008 and a decrease of 1.7 percent when compared with July 2009. Total cheese output (excluding cottage cheese) was 850 million pounds, 2.6 percent above August 2008 and 1.0 percent above July 2009. Butter production was 100 million pounds, 13.6 percent below August 2008 and 12.3 percent below July 2009. Nonfat dry milk powder production was 106 million pounds in August, an 8.3 percent decrease compared with August 2008 and a 20.0 percent decrease compared to July 2009. Dry whey production was 92.2 million pounds in August, an increase of 3.3 percent compared with August 2008 and 3.8 percent lower compared to the previous month.

#### **Transportation Credit Update**

Preliminary claims on the Federal Order 7 transportation credit balancing fund for September 2009 were made for \$3,350,522.06. Since the available balance was \$2,000,542.65, eligible claims were paid at the rate of approximately \$0.60 on the dollar.

# F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - SEPTEMBER 2009

Calculation of Uniform Butterfat Pr	rice:				
01 15 11 11		<u>Utilization</u>	Pounds	Price/lb.	<u>Value</u>
Class I Butterfat		40.12%	7,948,087	\$1.2646	\$ 10,051,150.82
Class I Differential at Location Class II Butterfat		29.48%	5,842,217	\$1.2296	265,300.42 7,183,590.00
Class III Butterfat		18.39%	3,644,646	\$1.2226	4,455,944.20
Class IV Butterfat		12.01%	2,379,775	\$1.2226	2,909,512.96
Total Butterfat	•	100.00%	19,814,725		\$ 24,865,498.40
Uniform Bu	tterfat Price po	er Ib. (Fulton Co	unty, Georgia):	\$1.2549	
Calculation of Uniform Skim Milk F	Price				
Producer Milk	<b>Utilization</b>	<b>Pounds</b>		er unit	<u>Value</u>
Class I Skim Milk	74.33%	389,135,599	\$6.74		\$ 26,227,739.35
Class I Butterfat	40.12%	7,948,087	\$1.2646	/lb.	10,051,150.82
Class I Differential at Location	70.000/	397,083,686			13,297,379.51
Total Class I Milk	73.08%	397,083,686			\$ 49,576,269.68
Class II Skim Milk	12.16%	63,669,108	\$6.95		\$ 4,425,003.00
Class II Butterfat	29.48%	5,842,217	\$1.2296	/lb.	7,183,590.00
Total Class II Milk	12.79%	69,511,325			\$ 11,608,593.00
Class III Skim Milk	11.41%	59,762,896	\$8.12		\$ 4,852,747.17
Class III Butterfat	18.39%	3,644,646	\$1.2226	/lb.	4,455,944.20
Total Class III Milk	11.67%	63,407,542			\$ 9,308,691.37
Class IV Skim Milk	2.10%	10,980,039	\$7.12		\$ 781,778.78
Class IV Butterfat	12.01%	2,379,775	\$1.2226	/lb.	2,909,512.96
Total Class IV Milk	2.46%	13,359,814			\$ 3,691,291.74
Producer Milk	100.00%	543,362,367			\$ 74,184,845.79
Adjustments					
Overage and Other Source					\$6,839.22
Inventory Adjustments					\$77,571.83
Producer butterfat at uniform but					(\$24,865,498.40)
Location Adjustments to Produce 1/2 Unobligated Balance in P.S.I					\$3,354,515.90 \$261,362.25
· ·	l		£ 40 40000		
Adjusted Pool Valu€ Reserve for Producer Settlemen	t Func		\$ 10.12699 \$ 0.04699		<b>\$53,019,636.59</b> \$246,034.25
Uniform Skim Milk Price per cwt. (I		\$10.08		<b>4</b> = .5,55 11 <b>2</b> 5	
•		, Georgia):			
Uniform Price per cwt. (Fulton Cou	ınty, Georgia)		\$14.12*		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	SS I	UNIFO	ORM	CLASS I %
(Priced at)	SEPT 2009	OCT 2009	AUG 2009	SEPT 2009	SEPT 2009
Appalachian (Charlotte)	\$ 14.33	\$ 15.75	\$ 12.86	\$ 13.65	73.03%
Arizona (Phoenix	\$ 13.28	\$ 14.70	\$ 11.55	\$ 12.37	42.38%
Central (Kansas City)	\$ 12.93	\$ 14.35	\$ 11.24	\$ 11.90	40.09%
Florida (Tampa)	\$ 16.33	\$ 17.75	\$ 14.88	\$ 15.58	85.68%
Mideast (Cleveland)	\$ 12.93	\$ 14.35	\$ 11.47	\$ 12.07	43.70%
Northeast (Boston)	\$ 14.18	\$ 15.60	\$ 12.35	\$ 12.93	46.70%
Pacific Northwest (Seattle)	\$ 12.83	\$ 14.25	\$ 11.25	\$ 11.89	49.14%
Southeast (Atlanta)	\$ 14.73	\$ 16.15	\$ 13.30	\$ 14.12	73.08%
Southwest (Dallas)	\$ 13.93	\$ 15.35	\$ 12.34	\$ 13.02	43.09%
Upper Midwest (Chicago)	\$ 12.73	\$ 14.15	\$ 11.32	\$ 12.14	15.50%

#### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	September 2009	September 2008
Producer Milk		
Class I	397,083,686	400,016,879
Class II	69,511,325	52,644,312
Class III	63,407,542	61,539,910
Class IV	13,359,814	22,396,817
Total Producer Milk	543,362,367	536,597,918
Average Butterfat Test	3.65%	3.63%
Percent of Producer Milk in Class I	73.08%	74.55%
Daily Average Receipts	18,112,079	17,886,597
Other Source Milk	0.000 455	0.000 474
Class I	8,696,457	9,002,471
Class II	5,384,392	17,536,760
Class III	1,865,127	1,878,574
Class IV	4,868,026	5,836,268
Total Other Source Milk	20,814,002	34,254,073
Overage	_	_
Class I	0	0
Class II	5,594	196,142
Class III	0	0
Class IV	0	17,301
Total Overage	5,594	213,443
Opening Inventory		
Class I	32,558,978	32,279,944
Class II	2,918,757	1,403,576
Class III	863,101	203,677
Class IV	16,932,575	20,735,364
Total Opening Inventory	53,273,411	54,622,561
Total Receipts	617,455,374	625,687,995
Utilization:		
Class I Utilization		
Inventory of Packaged FMP	31,503,635	35,584,417
Route Disposition Class I	394,723,964	395,443,285
Shrinkage	2,425,719	2,405,766
Transfers & Diversions to Nonpool	9,685,803	7,865,826
Total Class I Utilization	438,339,121	441,299,294
Average Butterfat Test	1.98%	2.04%
Daily Average Utilization	14,611,304	14,709,976
Class II Utilization	, ,	, ,
Nonfluid Used To Produce	1,295,228	2,448,147
Shrinkage	6,720,578	0
Transfers & Diversions to Nonpool/Commercial Foods	42,930,786	32,685,816
Used To Produce/Other Uses	26,867,882	36,646,827
Total Class II Utilization	77,814,474	71,780,790
Average Butterfat Test	8.33%	8.76%
Class III Utilization		
Shrinkage	0	0
Transfers & Diversions to Nonpool	66,135,770	63,622,161
Used To Produce/Other Uses	, ,	0
Total Class III Utilization	66,135,770	63,622,161
Average Butterfat Test	5.64%	4.78%
Class IV Utilization		
Inventory	19,806,280	19,203,266
Nonfluid Used To Fortify	1,613,363	1,338,979
Shrinkage	0	7,385,465
Transfers & Diversions to Nonpool	13,746,366	15,910,335
Used To Produce/Other Uses	0	5,147,705
Total Class IV Utilization	35,166,009	48,985,750
Average Butterfat Test	10.59%	9.54%
Total Utilization	617,455,374	625,687,995
i otai otiiizatioli	017,700,077	020,001,000

# **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during September 2009 is \$14.12 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$10.08 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2549 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In September, Class I use, which is primarily bottled or packaged fluid milk, accounted for 74.33% of all producer skim milk (priced to handlers at \$6.74 per hundredweight, plus the Class I differential, see page 2) and 40.12% of producer butterfat (priced to handlers at \$1.2646 per pound plus Class I

differential). Class II use, which is milk used in fluid cream products miscellaneous manufacturing, accounted for 12.16% of all producer skim milk (\$6.95 29.48% hundredweight) and producer butterfat (\$1.2296 per pound). Class III use, mostly milk used to produce cheese, accounted for 11.41% of all producer skim milk (\$8.12 hundredweight) and 18.39% of producer butterfat (\$1.2226 per pound). Class IV use, generally milk processed into butter and powder, accounted for 2.10% of all producer skim milk (\$7.12 hundredweight) and 12.01% of producer butterfat (\$1.2226 per pound).

# Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
August 2009		
Whole Milk	139,153,739	31.83%
Fat Free Milk	51,036,397	11.67%
Lowfat Milk (incl. 1%)	35,306,459	8.07%
Reduced Fat Milk (incl. 2%)	160,102,245	36.62%
Cultured Fluid Milk (incl. Buttermilk)	9,531,447	2.18%
Flavored Drinks and Milk	42,107,228	9.63%
Total Disposition in Marketing Area	437,237,515	100.00%
Total Disposition by Pool Plants	352,897,266	80.71%
Total Disposition by Nonpool Plants	84,340,249	19.29%
Total Disposition in Marketing Area	437,237,515	100.00%

Receipts of producer milk during September 2009 totaled 543.4 million pounds. There were 25 regulated pool distributing plants, 2 pool supply plants and 12 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for September 2009. Class I route disposition in the area was 437.2 million pounds in August 2009.

# **USDA Creates National Institute of Food and Agriculture**

On October 8, Agriculture Secretary Tom Vilsack launched the National Institute of Food and Agriculture (NIFA) with a major speech regarding the role of science and research at USDA. The following are excerpts from Vilsack's prepared remarks:

"The opportunity to truly transform a field of science happens at best once a generation. Right now, I am convinced, is USDA's opportunity to work with the Congress, the other science agencies, and with our partners in industry, academia, and the nonprofit sector, to bring about transformative change. We can build on recent scientific discoveries - incredible advances in sequencing plant and animal genomes, for example. We have new and powerful tools -- biotechnology, nanotechnology, and large-scale computer simulations -- applicable to all types of agriculture.

"Formed in the main from the existing Cooperative State Research, Education, and Extension Service, NIFA will be the Department's extramural research enterprise. It is no exaggeration to say that NIFA will be a research "start-up" company - we will be rebuilding our competitive grants program from the ground up to generate real results for the American people.

"I want USDA science to focus most of its resources on accomplishing a few, bold outcomes with great power to improve human health and protect our environment:

 USDA science will support our ability to keep American agriculture competitive while ending world hunger. At a time when disruptive climate change threatens production of some of the world's staple foods, some of the biggest gains we can make in ending world hunger will involve development of stressresistant crops.

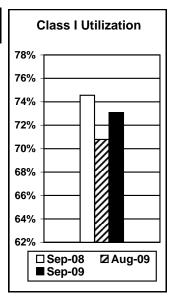
(continued on pg. 6)

#### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool		CLASS I*			CLASS II			CLASS III			CLASS IV		U	NIFORM*	
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Jul <b>2008</b>	\$19.50	\$1.6466	\$24.58	\$11.31	\$1.6844	\$16.81	\$12.82	\$1.6774	\$18.24	\$ 11.12	\$1.6774	\$16.60	\$ 17.46	\$1.6650	\$22.68
Aug	\$16.85	\$1.7184	\$22.27	\$11.74	\$1.7483	\$17.45	\$11.63	\$1.7413	\$17.32	\$ 10.93	\$1.7413	\$16.64	\$ 15.74	\$1.7316	\$21.25
Sep	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$ 5.92	\$1.2648	\$10.14	\$ 9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61	\$1.2614	\$10.79	\$5.78	\$1.2544	\$9.97	\$ 6.04	\$1.2544	\$10.22	\$ 8.70	\$1.2677	\$12.83
Jul	\$9.83	\$1.3062	\$14.06	\$6.73	\$1.2508	\$10.87	\$5.82	\$1.2438	\$9.97	\$ 6.01	\$1.2438	\$10.15	\$ 8.94	\$1.2693	\$13.07
Aug	\$9.80	\$1.2529	\$13.84	\$6.70	\$1.2561	\$10.86	\$7.08	\$1.2491	\$11.20	\$ 6.23	\$1.2491	\$10.38	\$ 9.25	\$1.2508	\$13.30
Sep	\$10.54	\$1.3026	\$14.73	\$6.95	\$1.2296	\$11.01	\$8.12	\$1.2226	\$12.11	\$ 7.12	\$1.2226	\$11.15	\$ 10.08	\$1.2549	\$14.12
Oct	\$12.23	\$1.2421	\$16.15	\$7.71											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND LITH IZATION OF PRODUCER MILK

	FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK										
Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	SS IV	
Period	1000 lbs.	Farms	1000 lbs.	%							
Jul <b>2008</b>	539,885	2,936	365,692	67.73%	64,438	11.94%	68,086	12.61%	41,668	7.72%	
Aug	553,377	3,073	398,922	72.09%	57,441	10.38%	51,033	9.22%	45,981	8.31%	
Sep	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%	
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%	
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%	
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%	
Jan <b>2009</b>	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%	
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%	
Mar	677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%	
Apr	645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%	
May	663,300	2,994	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%	
Jun	605,153	2,958	370,303	61.19%	63,971	10.57%	132,530	21.90%	38,350	6.34%	
Jul	570,631	2,811	381,874	66.92%	62,766	11.00%	110,511	19.37%	15,480	2.71%	
Aug	568,941	2,803	402,719	70.79%	60,254	10.59%	59,535	10.46%	46,434	8.16%	
Sep	543,362	2,850**	397,084	73.08%	69,511	12.79%	63,408	11.67%	13,360	2.46%	



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia; \*\* Estimated

# Southeast Marketing Area - Federal Order 7

#### **Pool and Payment Dates for the Pooling Periods** October through December 2009 **MA Payment Dates Payments for Producer Milk Pool & Uniform** Due to: **Due From:** Partial Payment\*\* Due **Final Payment Due** Pool Month | Price Release All Funds P/S & T-Credit Coop Nonmember Coop Nonmember **Date**

10/26/09

11/25/09

10/26/09

11/27/09

11/13/09

12/15/09

11/16/09

12/16/09

DEC 2009 01/11/10 01/12/10 01/13/10 12/28/09 12/28/09 01/13/10 01/14/10

\*\* The base rate for making partial payments in Fulton County, GA for October will be \$12.71 per hundredweight. This is 90 percent of the preceding month's uniform price of \$14.12 per hundredweight.

11/13/09

12/15/09

Producer Touch Base Requirements & Handler Diversion Limits												
[per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	Producer Touch Base Days											
Diversion Percentage Limits   25%   25%   35%   35%   35%   35%   25%   25%   25%   25%   25%   35%												

#### USDA Creates National Institute of Food and Agriculture (continued from pg. 4)

- USDA science will support our ability to improve nutrition and end child obesity. At USDA we want to take the nutrition and food choice insights we have gained from our science to test out some new approaches to school lunches, breakfast and our other nutrition assistance and education programs.
- USDA science will support our efforts to radically improve food safety for all Americans. Each year in the U.S. alone, food-borne pathogens like E. coli kill 5,000 people and sicken 75 million more; the cost to the economy from these infections exceeds \$35 billion.
- USDA science will secure America's energy future. President Obama has set ambitious but achievable goals for securing America's energy future from new domestic sources, including 60 billion gallons a year from biofuels by 2030. We plan to focus specifically on rapidly improving the amount and quality of plant-based feedstocks that will be the source of biofuels.
- USDA science will make us better stewards of America's environment and natural resources. We believe that research in this priority area will identify agricultural operations in the United States that, within 10 years, will be net carbon sinks."



OCT 2009

NOV 2009

11/11/09

12/11/09

11/12/09

12/14/09

#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

# www.fmmatlanta.com





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# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

November 2009

Southeast Marketing Area Federal Order 7

Volume 10—No. 11

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

## **USDA Issues Recommended Decision on Pro**posed Amendments to all Federal Milk Orders

The U.S. Department of Agriculture has issued a recommended decision to adopt amendments to the producer-handler definition in all Federal milk marketing orders. This decision is based on testimony and evidence given at a public hearing held May 4 through May 19, 2009 in Cincinnati, Ohio.

The decision recommends that the producerhandler definitions of all Federal milk marketing orders be amended to limit exemption from pooling and pricing provisions of the orders to those producer-handlers with total route disposition of fluid milk products of 3 million pounds or less per month. The exempt plant definition would continue to limit disposition of Class I milk products to 150,000 pounds or less per month.

Interested persons have until December 21, 2009 to file comments in response to the decision. You may send your comments by using the Federal eRulemaking portal at www.regulations.gov. The recommended decision was published in the October 21, 2009 Federal Register and available at www.fmmatlanta.com under 'What's New'. To request that a copy of this recommended decision be mailed to you, please contact this office.

# **August Mailbox Prices**

According to Dairy Market News (vol. 76, report 45), in August 2009, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$12.04, up \$0.74 from the previous month average. and down \$6.54 from August 2008. Prices ranged from \$15.37 in Florida to \$10.51 in New Mexico, while the mailbox price reported for the Southeast area was \$13.88, up \$0.50 from last month.

# **Southern Dairy Conference 2010**

The 36th Annual Southern Dairy Conference will be held in Atlanta, GA on January 26-27, 2010. Go to www.southerndairyconference.farming.officelive.com for registration and other conference information.

#### **Uniform Price Up \$1.43 in October**

The uniform price in Fulton County, GA, was \$15.55 per hundredweight of milk at 3.5 percent butterfat for the month of October. The uniform price is \$1.43 higher than the previous month and is \$3.40 per hundredweight lower compared with October of last year.

Class I utilization was 74.01 percent in October, an increase of 0.93 percent compared with the previous month and an increase of 0.39 percent compared with October 2008.

# **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in September was 15.0 billion pounds, a decrease of 0.7 percent from September 2008 and a decrease of 1.4 percent when compared with August 2009 on a daily average basis. Total cheese output was 845 million pounds, 4.4 percent above September 2008 and 2.9 percent above August 2009 on a daily average basis. Butter production was 94.6 million pounds, 21.9 percent below September 2008 and 3.1 percent below August 2009 on a daily average basis.

Nonfat dry milk powder production was 87.1 million pounds in September, a 1.8 percent above September 2008 and a 14.9 percent below August 2009 on a daily average basis. Dry whey production was 83.9 million pounds, 2.8 percent above September 2008 and 0.3 percent below August 2009 on a daily average basis.

#### **Transportation Credit Update**

Preliminary claims on the Federal Order 7 transportation credit balancing fund for October 2009 were made for \$3,729,682.18. Since the available balance was \$1,254,841.87, eligible claims were paid at the rate of approximately \$0.34 on the dollar.

# F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - OCTOBER 2009

Calculation of Uniform Butterfat Pr	ice:				
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		39.70%	8,427,381	\$1.2041	\$ 10,147,409.45
Class I Differential at Location		07.000/	5 050 005	<b>#4</b> 0000	282,213.24
Class II Butterfat Class III Butterfat		27.60% 17.69%	5,858,005 3,755,647	\$1.2822 \$1.2752	7,511,134.04 4,789,201.05
Class IV Butterfat		15.01%	3,187,236	\$1.2752 \$1.2752	4,064,363.35
Total Butterfat	•	100.00%	21,228,269	Ψ1.2702	\$ 26,794,321.13
	ttaufat Duias u		Г	¢4 0000	φ 20,7 94,321.13
Uniform Bu	tterrat Price po	er lb. (Fulton Co	unty, Georgia):[	\$1.2622	
Calculation of Uniform Skim Milk P				_	
Producer Milk	<u>Utilization</u>	Pounds	Price p		<u>Value</u>
Class I Skim Milk	75.35%	409,853,230	\$8.43		\$ 34,550,627.29
Class I Butterfat Class I Differential at Location	39.70%	8,427,381	\$1.2041	/ID.	10,147,409.45
Total Class I Milk	74.01%	418,280,611 <b>418,280,611</b>			14,027,348.33 <b>\$ 58,725,385.07</b>
			<b>.</b>		
Class II Skim Milk	10.07%	54,759,068	\$7.71		\$ 4,221,924.15
Class II Butterfat	27.60%	5,858,005	\$1.2822	/lb.	7,511,134.04
Total Class II Milk	10.73%	60,617,073			\$ 11,733,058.19
Class III Skim Milk	11.07%	60,219,420	\$8.66		\$ 5,215,001.76
Class III Butterfat	17.69%	3,755,647	\$1.2752	/lb.	4,789,201.05
Total Class III Milk	11.32%	63,975,067			\$ 10,004,202.81
Class IV Skim Milk	3.51%	19,105,333	\$7.66	/cwt.	\$ 1,463,468.53
Class IV Butterfat	15.01%	3,187,236	\$1.2752	/lb.	4,064,363.35
Total Class IV Milk	3.94%	22,292,569			\$ 5,527,831.88
Producer Milk	100.00%	565,165,320			\$ 85,990,477.95
Adjustments					
Overage and Other Source					\$44,665.27
Inventory Adjustments					\$17,596.04
Producer butterfat at uniform but	•				(\$26,794,321.13)
Location Adjustments to Produce					\$3,403,956.09
1/2 Unobligated Balance in P.S.I	F				\$330,245.39
Adjusted Pool Valu€			\$ 11.58087		\$62,992,619.61
Reserve for Producer Settlemen	t Func		\$ 0.04087		\$222,283.90
Uniform Skim Milk Price per cwt. (I	Fulton County	\$11.54			
Uniform Price per cwt. (Fulton Cou	ınty, Georgia)		\$15.55*		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

# OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	SS I	UNIFO	CLASS I %	
(Priced at)	OCT 2009	NOV 2009	SEPT 2009	OCT 2009	OCT 2009
Appalachian (Charlotte)	\$ 15.75	\$ 16.26	\$ 13.65	\$ 15.05	73.52%
Arizona (Phoenix	\$ 14.70	\$ 15.21	\$ 12.37	\$ 13.38	40.26%
Central (Kansas City)	\$ 14.35	\$ 14.86	\$ 11.90	\$ 12.79	40.16%
Florida (Tampa)	\$ 17.75	\$ 18.26	\$ 15.58	\$ 17.23	88.40%
Mideast (Cleveland)	\$ 14.35	\$ 14.86	\$ 12.07	\$ 13.14	46.20%
Northeast (Boston)	\$ 15.60	\$ 16.11	\$ 12.93	\$ 14.06	48.90%
Pacific Northwest (Seattle)	\$ 14.25	\$ 14.76	\$ 11.89	\$ 12.86	30.89%
Southeast (Atlanta)	\$ 16.15	\$ 16.66	\$ 14.12	\$ 15.55	74.01%
Southwest (Dallas)	\$ 15.35	\$ 15.86	\$ 13.02	\$ 14.05	43.78%
Upper Midwest (Chicago)	\$ 14.15	\$ 14.66	\$ 12.14	\$ 12.94	14.20%

# SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	October 2009	October 2008
Producer Milk		
Class I	418,280,611	414,862,742
Class II	60,617,073	58,954,746
Class III	63,975,067	64,708,100
Class IV	22,292,569	25,001,990
Total Producer Milk	565,165,320	563,527,578
Average Butterfat Test	3.76%	3.71%
Percent of Producer Milk in Class I	74.01%	73.62%
Daily Average Receipts	18,231,139	18,178,309
Other Source Milk		
Class I	10,457,302	9,467,439
Class II	5,264,197	6,113,911
Class III	2,089,512	2,042,703
Class IV	5,296,644	5,535,717
Total Other Source Milk	23,107,655	23,159,770
Overage		
Class I	0	0
Class II	413,391	9,210
Class III	0	185
Class IV	36,586	22,370
Total Overage	449,977	31,765
Opening Inventory		
Class I	31,503,635	35,931,377
Class II	1,043,662	2,627,526
Class III	221,123	53,012
Class IV	18,541,494	15,392,581
Total Opening Inventory	51,309,914	54,004,496
Total Receipts	640,032,866	640,723,609
Utilization:		, ,
Class I Utilization		
Inventory of Packaged FMP	32,139,209	38,423,877
Route Disposition Class I	412,345,927	407,798,040
Shrinkage	3,560,422	3,641,909
Transfers & Diversions to Nonpool	12,195,990	10,397,732
Total Class I Utilization	460,241,548	460,261,558
Average Butterfat Test	2.00%	2.04%
Daily Average Utilization	14,846,502	14,847,147
Class II Utilization	1 1,0 10,002	. 1,0 ,
Nonfluid Used To Produce	1,307,438	1,741,971
Shrinkage	0	0
Transfers & Diversions to Nonpool/Commercial Foods	41,892,059	39,287,420
Used To Produce/Other Uses	24,138,826	26,676,002
Total Class II Utilization	67,338,323	67,705,393
Average Butterfat Test	10.37%	9.62%
Class III Utilization	10.01 /0	0.0270
Shrinkage	0	0
Transfers & Diversions to Nonpool	66,285,702	66,804,000
Used To Produce/Other Uses	0	0
Total Class III Utilization	66,285,702	66,804,000
Average Butterfat Test	5.79%	5.21%
Class IV Utilization	3.1.070	0.2170
Inventory	17,332,599	12,725,262
Nonfluid Used To Fortify	1,854,027	1,513,590
Shrinkage	7,368,069	7,808,811
Transfers & Diversions to Nonpool	15,014,736	19,265,274
Used To Produce/Other Uses	4,597,862	4,639,721
Total Class IV Utilization	46,167,293	45,952,658
Average Butterfat Test	9.88%	10.25%
Total Utilization	640,032,866	640,723,609
i Otai Otilization	040,032,000	U+U,123,0U9

# **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during October 2009 is \$15.55 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$11.54 per hundredweight plus 3.5 times the uniform butterfat price of \$1.2622 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In October, Class I use, which is primarily bottled or packaged fluid milk, accounted for 75.35% of all producer skim milk (priced to handlers at \$8.43 per hundredweight, plus the Class I differential, see page 2) and 39.70% of producer butterfat (priced to handlers at \$1.2041 per pound plus Class I

differential). Class II use, which is milk used in fluid cream products miscellaneous manufacturing, accounted for 10.07% of all producer skim milk (\$7.71 27.60% of hundredweight) and producer butterfat (\$1.2822 per pound). Class III use, mostly milk used to produce cheese, accounted for 11.07% of all producer skim milk (\$8.66 hundredweight) and 17.69% of producer butterfat (\$1.2752 per pound). Class IV use, generally milk processed into butter and powder, accounted for 3.51% of all producer skim milk (\$7.66 hundredweight) and 15.01% of producer butterfat (\$1.2752 per pound).

#### Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
September 200	<u>19</u>	
Whole Milk	131,774,540	30.93%
Fat Free Milk	48,683,483	11.43%
Lowfat Milk (incl. 1%)	35,572,483	8.35%
Reduced Fat Milk (incl. 2%)	153,135,125	35.95%
Cultured Fluid Milk (incl. Buttermilk)	8,234,204	1.93%
Flavored Drinks and Milk	48,593,049	11.41%
Total Disposition in Marketing Area	425,992,884	100.00%
Total Disposition by Pool Plants	346,951,373	81.45%
Total Disposition by Nonpool Plants	79,041,511	18.55%
Total Disposition in Marketing Area	425,992,884	100.00%

Receipts of producer milk during October 2010 totaled 565.2 million pounds. There were 25 regulated pool distributing plants, 2 pool supply plants and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for October 2009. Class I route disposition in the area was 426.0 million pounds in September 2009.

#### Release Dates for 2010 Federal Milk Order Price Data

Listed below are the release dates for the Federal milk order program for price data applicable to January through December 2010. For more details, visit <a href="https://www.fmmatlanta.com">www.fmmatlanta.com</a> and click on "What's New".

Month to Which	Advanced Prices	and Pricing Factors	Class and	Component Prices
Prices Apply	Release Date	Time Period of NASS Prices 1/	Release Date	Time Period of NASS Prices 1/
January	Dec. 18, 2009	12/5, 12	Feb. 5, 2010	1/2, 9, 16, 23, 30
February	Jan. 22, 2010	1/9, 16	Mar. 5	2/6, 13, 20, 27
March	Feb. 19	2/6, 13	Apr. 2	3/6, 13, 20, 27
April	Mar. 19	3/6, 13	May. 30	4/3, 10, 17, 24
May	May. 21	4/10, 17	Jun. 4	5/1, 8, 15, 22, 29
June	Apr. 24	5/8, 15	Jul. 2	6/5, 12, 19, 26
July	Jun. 18	6/5, 12	Jul. 30	7/3, 10, 17, 24
August	Jul. 23	7/10, 17	Sep. 3	7/31, 8/7, 14, 21, 28
September	Aug. 20	8/7, 14	Oct. 1	9/4, 11, 18, 25
October	Sept. 17	9/4, 11	Nov. 5	10/2, 9, 16, 23, 30
November	Oct. 22	10/9, 16	Dec. 3	11/6, 13, 20, 27
December	Nov. 19	11/6, 13	Dec. 30	12/4, 11, 18, 25

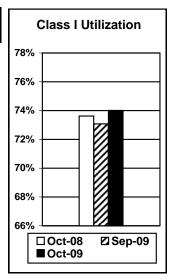
<sup>1/</sup> Weekly sales periods, ending on the indicated date, that are included in the applicable average. Information for the week usually is released by NASS on Friday of the following week.

#### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool	CLASS I* CLASS II			CLASS III			CLASS IV		UNIFORM*						
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Sep <b>2008</b>	\$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>2009</b>	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$ 5.92	\$1.2648	\$10.14	\$ 9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61	\$1.2614	\$10.79	\$5.78	\$1.2544	\$9.97	\$ 6.04	\$1.2544	\$10.22	\$ 8.70	\$1.2677	\$12.83
Jul	\$9.83	\$1.3062	\$14.06	\$6.73	\$1.2508	\$10.87	\$5.82	\$1.2438	\$9.97	\$ 6.01	\$1.2438	\$10.15	\$ 8.94	\$1.2693	\$13.07
Aug	\$9.80	\$1.2529	\$13.84	\$6.70	\$1.2561	\$10.86	\$7.08	\$1.2491	\$11.20	\$ 6.23	\$1.2491	\$10.38	\$ 9.25	\$1.2508	\$13.30
Sep	\$10.54	\$1.3026	\$14.73	\$6.95	\$1.2296	\$11.01	\$8.12	\$1.2226	\$12.11	\$ 7.12	\$1.2226	\$11.15	\$ 10.08	\$1.2549	\$14.12
Oct	\$12.23	\$1.2421	\$16.15	\$7.71	\$1.2822	\$11.93	\$8.66	\$1.2752	\$12.82	\$ 7.66	\$1.2752	\$11.86	\$ 11.54	\$1.2622	\$15.55
Nov	\$12.50	\$1.3132	\$16.66	\$8.38											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

TEPLINAL GROEK TO GOOTHEAGT. TO GET REGELL TO AND STREET HONGET TROUBLES											
Pool	Producer Milk	Number of	CLA	SS I	CLAS	SS II	CLAS	SS III	CLAS	SS IV	
Period	1000 lbs.	Farms	1000 lbs.	%							
Sep <b>2008</b>	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%	
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%	
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%	
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%	
Jan <b>2009</b>	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%	
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%	
Mar	677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%	
Apr	645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%	
May	663,300	2,994	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%	
Jun	605,153	2,958	370,303	61.19%	63,971	10.57%	132,530	21.90%	38,350	6.34%	
Jul	570,631	2,811	381,874	66.92%	62,766	11.00%	110,511	19.37%	15,480	2.71%	
Aug	568,941	2,803	402,719	70.79%	60,254	10.59%	59,535	10.46%	46,434	8.16%	
Sep	543,362	2,734	397,084	73.08%	69,511	12.79%	63,408	11.67%	13,360	2.46%	
Oct	565,165	2,800**	418,281	74.01%	60,617	10.73%	63,975	11.32%	22,293	3.94%	



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia;\*\* Estimated

# **Southeast Marketing Area - Federal Order 7**

# Pool and Payment Dates for the Pooling Periods November 2009 through January 2010

	November 2009 through January 2010												
		MA Payı	ment Dates	Payments for Producer Milk									
	Pool & Uniform	Due to:	Due From:	Partial Pa	yment** Due	Final Pa	ayment Due						
Pool Month	Price Release Date	Release All Funds B/S 8 T.		Соор	Nonmember	Соор	Nonmember						
NOV 2009	12/11/09	12/14/09	12/15/09	12/15/09 11/25/09		12/15/09	12/16/09						
DEC 2009	01/11/10	01/12/10	01/13/10	12/28/09	12/28/09	01/13/10	01/14/10						
JAN 2010	02/11/10	02/12/10	02/16/10	01/25/10	01/26/10	02/16/10	02/16/10						

<sup>\*\*</sup> The base rate for making partial payments in Fulton County, GA for November will be \$14.00 per hundredweight. This is 90 percent of the preceding month's uniform price of \$15.55 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits													
[per Order Amendment issued March 17, 2008]													
	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec												
Producer Touch Base Days	Producer Touch Base Days												
Diversion Percentage Limits													

### WASDE Dairy Report 1/

#### WASDE - 476 November 10, 2009

The milk production forecasts are raised for 2009 and 2010 as milk per cow is forecast higher and the rate of decline in cow inventories is slowed. Improved milk prices are expected to more than outweigh higher feed costs and slow the pace of liquidation. Improving global demand and concerns about world supplies of dairy products have pushed international dairy prices higher and are expected to result in higher U.S. dairy exports during the remainder of this year and into 2010. Import forecasts are lowered for 2009.

Fat-basis ending stocks are forecast higher for 2009, but 2010 stocks are forecast lower on both a fat and skim-solids basis as supplies tighten. Improving domestic and export demand and lower year-to-year milk production is expected to lead to higher prices for U.S. cheese, butter, nonfat dry milk, and whey. Class III and IV price forecasts for 2009 and 2010 are raised from last month. The all milk price is forecast at \$12.60 to \$12.70 per cwt for 2009 and \$16.05 to \$16.95 for 2010.

1/ The World Agricultural Supply and Demand Estimates (WASDE) report provides USDA's comprehensive forecasts of supply and demand for major U.S. and global crops and U.S. livestock, including dairy. The most recent WASDE report is available at <a href="https://www.usda.gov/oce/commodity/wasde/index.htm">www.usda.gov/oce/commodity/wasde/index.htm</a>.



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

# www.fmmatlanta.com





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# Market Information BULLETIN

Sue L. Mosley, Market Administrator

www.fmmatlanta.com

December 2009



Volume 10—No. 12

ISSUED FOR THE INFORMATION OF PRODUCERS WHO ARE NOT MEMBERS OF COOPERATIVE ASSOCIATIONS

# Less Milk Production and Firm Global Demand Combine To Raise 2010's Milk Price Forecast

Feed costs have fallen substantially in 2009, but are unlikely to fall as much next year. The benchmark 16-percent protein ration value is projected to average in the mid-\$7.00 per cwt range this year compared with over \$9.00 per cwt in 2008. In 2010, the price should continue to fall, but not by nearly as much. Falling soybean meal prices will constitute a large share of the drop. Corn prices for the 2009/10 crop year are forecast to decline to \$3.25 to \$3.85 per bushel compared with the 2008/09 crop year average of \$4.06 per bushel. Soybean meal prices are forecast to decline from \$331 per ton average in 2009/10 to a forecast \$260, with \$310 per ton in 2010/11.

The U.S. dairy herd is forecast to continue to contract in 2010, with most of the herd reduction coming in early 2010 and attenuating later in the year. The U.S. dairy herd is expected to average 8.97 million next year and is expected to average below 9 million cows in each of the four guarters of 2010. The forecast decline in herd size will represent a 2.5-percent decline year-over-year. This decline follows a 1.3-percent decline in 2009. In contrast, milk production per cow is forecast to rise to 20,950 pounds, a 1.84-percent year-over-year increase and slightly ahead of the 5-year-trend increase. In light of lower feed prices and improving milk prices, the short-term response is to produce more milk per cow as rations are improved. This will occur before producers undertake any herd expansion, which requires investment in livestock.

Commercial disappearance is forecast to rise by less than half-a-percent next year on a fat basis and to be virtually unchanged from 2009 on a skims-solids basis. World markets remain firm, and the export forecast remains unchanged from last month. Product exports (continued on page 6)

#### **Uniform Price Up \$0.73**

The uniform price in Fulton County, GA, was \$16.28 per hundredweight of milk at 3.5 percent butterfat for the month of November. The uniform price is \$0.73 higher than the previous month and is \$2.93 per hundredweight lower compared with November of last year.

Class I utilization was 70.33 percent in November, a decrease of 3.68 percent compared with the previous month and an increase of 2.37 percent compared with November 2008.

#### **National Dairy Situation**

The USDA estimates that the total U.S. production of milk in October was 15.4 billion pounds, a decrease of 1.1 percent from October 2008 and a decrease of 0.7 percent when compared with September 2009 on a daily average basis. Total cheese output was 861 million pounds, 1.3 percent above October 2008 and 1.1 percent less than September 2009 on a daily average basis. Butter production was 112 million pounds, 14.3 percent below October 2008 but 14.5 percent above September 2009 on a daily average basis.

Nonfat dry milk powder production was 91.5 million pounds in October, 24.4 percent less than October 2008 and 2.2 percent higher than September 2009 on a daily average basis. Dry whey production was 88.7 million pounds, 1.1 percent above October 2008 and 2.5 percent below September 2009 on a daily average basis.

#### **Transportation Credit Update**

Preliminary claims on the Federal Order 7 transportation credit balancing fund for November 2009 were made for \$3,342,176.15. Since the available balance was \$1,185,524.14, eligible claims were paid at the rate of approximately \$0.36 on the dollar.

# F.O. 7 - SOUTHEAST: CALCULATION OF UNIFORM PRICES - NOVEMBER 2009

Calculation of Uniform Butterfat Pr	ice:				
		<u>Utilization</u>	<b>Pounds</b>	Price/lb.	<u>Value</u>
Class I Butterfat		38.28%	8,111,916	\$1.2752	\$ 10,344,315.28
Class I Differential at Location		00.000/		<b>A.</b> 4 <b>7</b> 00	270,316.46
Class II Butterfat		29.02%	6,149,827	\$1.4726	9,056,235.27
Class III Butterfat Class IV Butterfat		20.77%	4,401,350	\$1.4656 \$1.4656	6,450,618.55
	-	11.93%	2,526,985	• •	3,703,549.23
Total Butterfat		100.00%	21,190,078		\$ 29,825,034.79
Uniform But	tterfat Price po	er lb. (Fulton Co	unty, Georgia):	\$1.4075	
Calculation of Uniform Skim Milk P	rice				
Producer Milk	<u>Utilization</u>	<u>Pounds</u>		<u>oer unit</u>	<u>Value</u>
Class I Skim Milk	71.58%	386,582,902	\$8.70		\$ 33,632,712.48
Class I Butterfat	38.28%	8,111,916	\$1.2752	/lb.	10,344,315.28
Class I Differential at Location		394,694,818			13,205,293.21
Total Class I Milk	70.33%	394,694,818			\$ 57,182,320.97
Class II Skim Milk	11.21%	60,540,894	\$8.38	/cwt.	\$ 5,073,326.94
Class II Butterfat	29.02%	6,149,827	\$1.4726	/lb.	9,056,235.27
Total Class II Milk	11.88%	66,690,721			\$ 14,129,562.21
Class III Skim Milk	12.50%	67,482,451	\$9.27	/cwt.	\$ 6,255,623.18
Class III Butterfat	20.77%	4,401,350	\$1.4656	/lb.	6,450,618.55
Total Class III Milk	12.81%	71,883,801			\$ 12,706,241.73
Class IV Skim Milk	4.71%	25,422,965	\$8.41	/cwt.	\$ 2,138,071.38
Class IV Butterfat	11.93%	2,526,985	\$1.4656	/lb.	3,703,549.23
Total Class IV Milk	4.98%	27,949,950			\$ 5,841,620.61
Producer Milk	100.00%	561,219,290			\$ 89,859,745.52
Adjustments					
Overage and Other Source					\$13,345.75
Inventory Adjustments					\$53,920.82
Producer butterfat at uniform but					(\$29,825,034.79)
Location Adjustments to Produce					\$3,408,054.15
1/2 Unobligated Balance in P.S.F	=				\$276,376.94
Adjusted Pool Value	_		\$ 11.81166		\$63,786,408.40
Reserve for Producer Settlemen	t Func		\$ 0.04166	=	\$224,970.12
Uniform Skim Milk Price per cwt. (F	Fulton County	, Georgia):	\$11.77		
Uniform Price per cwt. (Fulton Cou	inty, Georgia)		\$16.28*		

<sup>\*</sup> At 3.5% butterfat test; for information purposes.

OTHER FEDERAL ORDERS: CLASS I AND UNIFORM PRICES (At 3.5% Butterfat)

MARKET NAME	CLA	ASS I	UNIFO	RM	CLASS I %
(Priced at)	NOV 2009	DEC 2009	OCT 2009	NOV 2009	NOV 2009
Appalachian (Charlotte)	\$ 16.26	\$ 17.39	\$ 15.05	\$ 15.89	71.22%
Arizona (Phoenix	\$ 15.21	\$ 16.34	\$ 13.38	\$ 14.38	38.58%
Central (Kansas City)	\$ 14.86	\$ 15.99	\$ 12.79	\$ 13.86	37.26%
Florida (Tampa)	\$ 18.26	\$ 19.39	\$ 17.23	\$ 17.80	84.94%
Mideast (Cleveland)	\$ 14.86	\$ 15.99	\$ 13.14	\$ 14.11	44.00%
Northeast (Boston)	\$ 16.11	\$ 17.24	\$ 14.06	\$ 15.02	46.30%
Pacific Northwest (Seattle)	\$ 14.76	\$ 15.89	\$ 12.86	\$ 13.92	29.80%
Southeast (Atlanta)	\$ 16.66	\$ 17.79	\$ 15.55	\$ 16.28	70.33%
Southwest (Dallas)	\$ 15.86	\$ 16.99	\$ 14.05	\$ 15.03	72.13%
Upper Midwest (Chicago)	\$ 14.66	\$ 15.79	\$ 12.94	\$ 14.12	15.00%

#### SOUTHEAST MILK MARKETING AREA-FEDERAL ORDER 7 STATISTICAL SUMMARY

Receipts:	November 2009	November 2008
Producer Milk		
Class I	394,694,818	381,263,986
Class II	66,690,721	59,573,014
Class III	71,883,801	63,744,331
Class IV	27,949,950	56,463,820
Total Producer Milk	561,219,290	561,045,151
Average Butterfat Test	3.78%	3.78%
Percent of Producer Milk in Class I	70.33%	67.96%
Daily Average Receipts	18,707,310	18,701,505
Other Source Milk	0.427.042	0.044.540
Class I	9,437,042 5,524,484	9,014,549
Class II Class III	1,444,073	4,373,806
Class IV	8,109,291	2,973,899 8,566,006
Total Other Source Milk	24,514,890	24,928,260
Overage	24,314,030	24,320,200
Class I	0	0
Class II	0	62,203
Class III	0	129,494
Class IV	9,106	335,225
Total Overage	9,106	526,922
Opening Inventory	3,100	020,022
Class I	32,659,403	38,400,337
Class II	2,315,594	822,229
Class III	153,387	0
Class IV	14,863,618	11,903,182
Total Opening Inventory	49,992,002	51,125,748
Total Receipts	635,735,288	637,626,081
Utilization:	, ,	, ,
Class I Utilization		
Inventory of Packaged FMP	33,636,691	32,816,577
Route Disposition Class I	390,369,150	383,406,852
Shrinkage	1,718,510	2,909,415
Transfers & Diversions to Nonpool	11,066,912	9,546,028
Total Class I Utilization	436,791,263	428,678,872
Average Butterfat Test	2.05%	2.11%
Daily Average Utilization	14,559,709	14,289,296
Class II Utilization		
Nonfluid Used To Produce	960,707	1,350,074
Shrinkage	7,411,444	1,809
Transfers & Diversions to Nonpool/Commercial Foods	34,571,502	39,328,657
Used To Produce/Other Uses	31,587,146	24,150,712
Total Class II Utilization	74,530,799	64,831,252
Average Butterfat Test	10.49%	9.22%
Class III Utilization	_	
Shrinkage	0	276,896
Transfers & Diversions to Nonpool	73,481,261	66,570,828
Used To Produce/Other Uses	0	0
Total Class III Utilization	73,481,261	66,847,724
Average Butterfat Test	6.07%	4.99%
Class IV Utilization	24 100 240	20.442.004
Inventory	24,100,349	30,113,201
Nonfluid Used To Fortify	3,227,706 0	2,898,666
Shrinkage Transfers & Diversions to Nonpool	23,603,910	7,136,838 32,297,314
Used To Produce/Other Uses	23,603,910	4,822,214
Total Class IV Utilization	50,931,965	77,268,233
Average Butterfat Test	7.54%	7.87%
Total Utilization	635,735,288	637,626,081
i Otal Otilization	033,733,200	037,020,001

# **Southeast Market Summary**

The minimum order uniform price for payment to producers supplying the Southeast Order marketing area during November 2009 is \$16.28 per hundredweight for milk with a 3.5% butterfat test in Fulton County, Georgia. This is .965 times the uniform skim milk price of \$11.77 per hundredweight plus 3.5 times the uniform butterfat price of \$1.4075 per pound. Payment to producers may be reduced by location differentials, if applicable, and by properly authorized deductions.

Uniform prices are the result of marketwide pooling; all producer milk was classified and priced according to the milk's use. In November, Class I use, which is primarily bottled or packaged fluid milk, accounted for 71.58% of all producer skim milk (priced to handlers at \$8.70 per hundredweight, plus the Class I differential, see page 2) and 38.28% of producer butterfat (priced to handlers at \$1.2752 per pound plus Class I

differential). Class II use, which is milk used in fluid cream products miscellaneous manufacturing, accounted for 11.21% of all producer skim milk (\$8.38 hundredweight) and 29.02% producer butterfat (\$1.4726 per pound). Class III use, mostly milk used to produce cheese, accounted for 12.50% of all producer skim milk (\$9.27 hundredweight) and 20.77% of producer butterfat (\$1.4656 per pound). Class IV use, generally milk processed into butter and powder, accounted for 4.71% of all producer skim milk (\$8.41 hundredweight) and 11.93% of producer butterfat (\$1.4656 per pound).

# Packaged Class I Route Sales in Marketing Area

Product Description	Pounds	Percent
October 2009		
Whole Milk	138,751,473	30.81%
Fat Free Milk	51,287,714	11.39%
Lowfat Milk (incl. 1%)	37,203,000	8.26%
Reduced Fat Milk (incl. 2%)	163,453,592	36.30%
Cultured Fluid Milk (incl. Buttermilk)	8,864,428	1.97%
Flavored Drinks and Milk	50,716,489	11.26%
Total Disposition in Marketing Area	450,276,696	100.00%
Total Disposition by Pool Plants	362,992,511	80.62%
Total Disposition by Nonpool Plants	87,284,185	19.38%
Total Disposition in Marketing Area	450,276,696	100.00%

Receipts of producer milk during November 2009 totaled 561.2 million pounds. There were 26 regulated pool distributing plants, 3 pool supply plants and 11 cooperative associations submitting reports of receipts and utilization that were included in the computation of the uniform prices for November 2009. Class I route disposition in the area was 450.3 million pounds in October 2009.

Mailbox Milk Prices, January through September 2009

			•				l	l	
Reporting Area 1/	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept
New England States 3/	\$14.95	\$12.46	\$12.25	\$12.66	\$12.65	\$12.27	\$12.22	\$12.57	\$13.45
Eastern Pennsylvania 4/	\$14.45	\$11.98	\$11.76	\$12.16	\$12.14	\$11.73	\$11.80	\$12.12	\$12.99
Appalachian States 5/	\$16.55	\$13.20	\$12.25	\$12.70	\$12.78	\$12.36	\$12.74	\$13.04	\$13.94
Southeast States 6/	\$17.05	\$13.76	\$12.47	\$13.08	\$13.15	\$12.85	\$13.38	\$13.88	\$14.77
Southern Missouri 7/	\$14.98	\$11.69	\$10.78	\$11.09	\$10.77	\$10.77	\$11.08	\$11.51	\$12.55
Florida	\$18.39	\$14.97	\$13.61	\$14.34	\$14.70	\$14.07	\$14.81	\$15.37	\$16.20
Western Pennsylvania 8/	\$14.37	\$11.89	\$11.61	\$12.07	\$11.86	\$11.53	\$11.53	\$11.97	\$12.97
Indiana	\$14.86	\$12.00	\$11.34	\$11.76	\$12.00	\$11.37	\$11.51	\$11.90	\$12.81
Wisconsin	\$12.94	\$11.24	\$11.87	\$12.17	\$11.40	\$11.24	\$11.15	\$12.25	\$13.30
Corn Belt States 9/	\$13.61	\$11.33	\$11.43	\$11.62	\$11.33	\$10.96	\$10.82	\$11.69	\$12.82
Western Texas 10/	\$12.98	\$10.73	\$10.73	\$11.07	\$10.59	\$10.20	\$10.43	\$11.30	\$12.22
Northwest States 11/	\$12.75	\$10.66	\$10.95	\$11.29	\$10.87	\$10.55	\$10.57	\$11.17	\$12.17
All Federal Orders 12/	\$13.77	\$11.61	\$11.60	\$11.96	\$11.61	\$11.27	\$11.30	\$12.04	\$12.98
California 13/	\$10.57	\$9.80	\$9.92	\$9.88	\$9.70	\$9.63	\$9.60	\$10.51	\$11.20

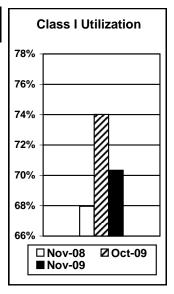
Source: Dairy Market News; 1/ Information is shown for those areas for which prices are reported for at least 75% of the milk marketed under Federal milk orders. 2/ Net pay price received by dairy farmers for milk. 3/ Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont. 4/ All the counties to the east of those listed in 8/. 5/ Includes Kentucky, North Carolina, South Carolina, Tennessee, and Virginia. 6/ Includes Alabama, Arkansas, Georgia, Louisiana, and Mississippi. 7/ The counties of Vernon, Cedar, Polk, Dallas, Laclede, Texas, Dent, Crawford, Washington, St. Francois, and Perry and all those to the south of these. 8/ The counties of Warren, Elk, Clearfield, Indiana, Westmoreland, and Fayette, and all those to the west of these. 9/ Includes Kansas, Nebraska and the Missouri counties to the north of those listed in 7/. 10/ All counties to the west of Fanin, Hunt, Van Zandt, Henderson, Anderson, Houston, Cherokee, Nacogdoches, and Shelby. 11/ Includes Oregon and Washington. 12/ Weighted average of the information for all selected reporting areas in Federal milk orders. 13/ Calculated by CA Department of Food and Agriculture.

#### FEDERAL ORDER 7 - SOUTHEAST: CLASS AND UNIFORM PRICES

Pool	CLASS I* CLASS II			CLASS III				<b>CLASS IV</b>		UNIFORM*					
Period	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5	Skim/cwt	Bfat/lb	@ 3.5
Sep 2008	<b>3</b> \$15.78	\$1.7791	\$21.45	\$11.59	\$1.8266	\$17.58	\$10.27	\$1.8196	\$16.28	\$ 9.41	\$1.8196	\$15.45	\$ 14.84	\$1.8024	\$20.63
Oct	\$13.56	\$1.7831	\$19.33	\$10.46	\$1.8577	\$16.60	\$10.97	\$1.8507	\$17.06	\$ 7.40	\$1.8507	\$13.62	\$ 13.03	\$1.8230	\$18.95
Nov	\$15.09	\$1.8768	\$21.13	\$8.52	\$1.7800	\$14.45	\$9.64	\$1.7730	\$15.51	\$ 6.26	\$1.7730	\$12.25	\$ 13.33	\$1.8125	\$19.21
Dec	\$13.29	\$1.8305	\$19.23	\$6.88	\$1.3068	\$11.21	\$11.12	\$1.2998	\$15.28	\$ 6.01	\$1.2998	\$10.35	\$ 12.01	\$1.5024	\$16.85
Jan <b>200</b> 9	\$15.04	\$1.4363	\$19.54	\$6.74	\$1.1154	\$10.41	\$7.15	\$1.1084	\$10.78	\$ 5.92	\$1.1084	\$9.59	\$ 12.77	\$1.2288	\$16.62
Feb	\$10.87	\$1.1520	\$14.52	\$6.63	\$1.1011	\$10.25	\$5.68	\$1.0941	\$9.31	\$ 5.82	\$1.0941	\$9.45	\$ 9.65	\$1.1155	\$13.22
Mar	\$9.61	\$1.1298	\$13.23	\$6.51	\$1.1664	\$10.36	\$6.61	\$1.1594	\$10.44	\$ 5.78	\$1.1594	\$9.64	\$8.75	\$1.1495	\$12.47
Apr	\$10.36	\$1.1880	\$14.16	\$6.47	\$1.2119	\$10.49	\$6.80	\$1.2049	\$10.78	\$ 5.81	\$1.2049	\$9.82	\$ 9.27	\$1.1992	\$13.14
May	\$10.81	\$1.2399	\$14.77	\$6.49	\$1.2718	\$10.71	\$5.61	\$1.2648	\$9.84	\$ 5.92	\$1.2648	\$10.14	\$ 9.13	\$1.2567	\$13.21
Jun	\$9.71	\$1.2897	\$13.88	\$6.61	\$1.2614	\$10.79	\$5.78	\$1.2544	\$9.97	\$ 6.04	\$1.2544	\$10.22	\$ 8.70	\$1.2677	\$12.83
Jul	\$9.83	\$1.3062	\$14.06	\$6.73	\$1.2508	\$10.87	\$5.82	\$1.2438	\$9.97	\$ 6.01	\$1.2438	\$10.15	\$ 8.94	\$1.2693	\$13.07
Aug	\$9.80	\$1.2529	\$13.84	\$6.70	\$1.2561	\$10.86	\$7.08	\$1.2491	\$11.20	\$ 6.23	\$1.2491	\$10.38	\$ 9.25	\$1.2508	\$13.30
Sep	\$10.54	\$1.3026	\$14.73	\$6.95	\$1.2296	\$11.01	\$8.12	\$1.2226	\$12.11	\$ 7.12	\$1.2226	\$11.15	\$ 10.08	\$1.2549	\$14.12
Oct	\$12.23	\$1.2421	\$16.15	\$7.71	\$1.2822	\$11.93	\$8.66	\$1.2752	\$12.82	\$ 7.66	\$1.2752	\$11.86	\$ 11.54	\$1.2622	\$15.55
Nov	\$12.50	\$1.3132	\$16.66	\$8.38	\$1.4726	\$13.24	\$9.27	\$1.4656	\$14.08	\$ 8.41	\$1.4656	\$13.25	\$ 11.77	\$1.4075	\$16.28
Dec	\$13.11	\$1.4690	\$17.79	\$9.14											

#### FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK

FEDERAL ORDER 7 - SOUTHEAST: POOLED RECEIPTS AND UTILIZATION OF PRODUCER MILK										
Pool Producer Milk		Number of	CLASS I		CLASS II		CLASS III		CLASS IV	
Period	1000 lbs.	Farms	1000 lbs. % 1		1000 lbs.	%	1000 lbs.	%	1000 lbs.	%
Sep <b>2008</b>	536,598	2,933	400,017	74.55%	52,644	9.81%	61,540	11.47%	22,397	4.17%
Oct	563,528	2,905	414,863	73.62%	58,955	10.46%	64,708	11.48%	25,002	4.44%
Nov	561,045	2,906	381,264	67.96%	59,573	10.62%	63,744	11.36%	56,464	10.06%
Dec	606,466	2,974	404,358	66.68%	53,632	8.84%	75,350	12.42%	73,126	12.06%
Jan <b>2009</b>	606,876	2,914	413,503	68.14%	58,107	9.57%	73,691	12.14%	61,575	10.15%
Feb	545,996	2,878	370,916	67.93%	57,125	10.46%	97,875	17.93%	20,079	3.68%
Mar	677,722	2,910	411,467	60.71%	68,678	10.13%	131,319	19.38%	66,259	9.78%
Apr	645,197	2,968	393,669	61.02%	62,288	9.65%	122,741	19.02%	66,498	10.31%
May	663,300	2,994	379,284	57.18%	61,295	9.24%	155,016	23.37%	67,705	10.21%
Jun	605,153	2,958	370,303	61.19%	63,971	10.57%	132,530	21.90%	38,350	6.34%
Jul	570,631	2,811	381,874	66.92%	62,766	11.00%	110,511	19.37%	15,480	2.71%
Aug	568,941	2,803	402,719	70.79%	60,254	10.59%	59,535	10.46%	46,434	8.16%
Sep	543,362	2,734	397,084	73.08%	69,511	12.79%	63,408	11.67%	13,360	2.46%
Oct	565,165	2,837	418,281	74.01%	60,617	10.73%	63,975	11.32%	22,293	3.94%
Nov	561,219	2,800**	394,695	70.33%	66,691	11.88%	71,884	12.81%	27,950	4.98%



<sup>\*</sup> Class I and uniform prices are at Fulton County (Atlanta), Georgia; \*\* Estimated

# **Southeast Marketing Area - Federal Order 7**

# Pool and Payment Dates for the Pooling Periods December 2009 through February 2010 MA Payment Dates Payments for Producer Mil

		MA Pay	ment Dates	Payments for Producer Milk							
	Pool & Uniform	Due to: Due From:		Partial Pa	yment** Due	Final Payment Due					
	Price Release Date	All Funds	P/S & T-Credit	Соор	Nonmember	Соор	Nonmember				
DEC 2009	01/11/10	01/12/10	01/13/10	12/28/09	12/28/09	01/13/10	01/14/10				
JAN 2010	02/11/10	02/12/10	02/16/10	01/25/10	01/26/10	02/16/10	02/17/10				
FEB 2010	03/11/10	03/12/10	03/15/10	02/25/10	02/26/10	03/15/10	03/16/10				

<sup>\*\*</sup> The base rate for making partial payments in Fulton County, GA for December will be \$14.65 per hundredweight. This is 90 percent of the preceding month's uniform price of \$16.28 per hundredweight.

Producer Touch Base Requirements & Handler Diversion Limits												
[per Order Amendment issued March 17, 2008]												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Producer Touch Base Days	1	1	1	1	1	1	1	1	1	1	1	1
Diversion Percentage Limits	25%	25%	35%	35%	35%	35%	25%	25%	25%	25%	25%	35%

#### Less Milk Production, Firm Global Demand Combine To Raise 2010's Milk Price Forecast

(continued from page 1) are projected to continue to rise next year, especially for nonfat dry milk (NDM) and whey products. Exports of NDM will help draw down stocks next year on a skims-solids basis, but stocks on a fats basis will be drawn down less. Imports are forecast to decline slightly next year on a fats basis but to rise slightly on a skims-solids basis.

Product prices across the board will be higher next year. Cheese prices will likely average \$1.290 to \$1.300 per pound in 2009 and rise to average \$1.615 to \$1.695 per pound in 2010. Butter prices are projected to average \$1.195 to \$1.225 per pound and average \$1.430 to \$1.540 per pound next year. After averaging 91.0 to 93.0 cents per pound this year, NDM prices are forecast to climb to average \$1.245 to \$1.305 per pound in 2010. Whey prices are projected to average 25.5 to 26.5 cents per pound in 2009 and rise to 35.0 to 38.0 cents per pound next year.

The higher price prospects for dairy products both this year and next will boost milk prices as well. After averaging \$11.30 to \$11.40 per cwt in 2009, Class III prices are forecast to rise to average \$15.15 to \$15.95 per cwt next year. Likewise, Class IV prices are expected to climb from \$10.75 to \$10.95 in the current year to average \$14.60 to \$15.50 per cwt in 2010. The all milk price is expected to average \$12.70 to \$12.80 this year and rise to average \$16.35 to \$17.15 in 2010.

Livestock, Dairy, & Poultry Outlook/LDP-M-186/December 17, 2009 Economic Research Service, USDA



#### MILK MARKET ADMINISTRATOR

U.S. Department Of Agriculture 1550 North Brown Road, Suite 120 Lawrenceville, Georgia 30043

# www.fmmatlanta.com





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